



**NOTICE OF ANNUAL MEETING  
OF SHAREHOLDERS  
AND  
MANAGEMENT PROXY CIRCULAR  
2019**

**Thursday, May 9, 2019 at 9:30 a.m.**

**Quebecor Building**

**612 Saint-Jacques Street – Montréal, Québec**

## NOTICE OF ANNUAL MEETING OF SHAREHOLDERS 2019

**QUEBECOR**

**Date:** Thursday, May 9, 2019  
**Time:** 9:30 a.m.  
**Place:** Quebecor Building  
612 Saint-Jacques Street  
Montréal, Québec, Canada

Please note that at the Annual Meeting of the holders of Class A Multiple Voting Shares and Class B Subordinate Voting Shares of Quebecor Inc. (the "Corporation"), the shareholders will be asked to:

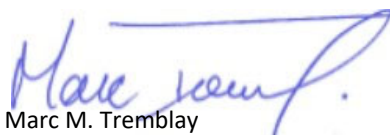
- receive the consolidated financial statements of the Corporation for the year ended December 31, 2018 and the external auditor's report thereon;
- elect Class A Directors and Class B Directors;
- appoint the external auditor;
- consider and, if deemed advisable, approve the advisory resolution to accept the Board of Directors (the "Board") of the Corporation's approach to executive compensation;
- transact such other business as may properly be brought before the meeting or any adjournment thereof.

Enclosed are the Corporation's Management Proxy Circular and a form of proxy or a voting instruction form, including an electronic document delivery consent.

Only persons shown on the register of shareholders of the Corporation at the close of business on March 12, 2019 are entitled to receive notice of the meeting and to vote.

If you are unable to attend the meeting, you may vote by proxy, over the Internet, by telephone, by fax or by email. Instructions on how to proceed to vote are described on the proxy form or on the voting instruction form. To be valid, your instructions must be received by the Corporation's transfer agent, AST Trust Company (Canada), no later than May 7, 2019 at 5:00 p.m. (EDT).

**BY ORDER OF THE BOARD OF DIRECTORS,**



Marc M. Tremblay  
Chief Operating Officer, Chief Legal Officer and  
Corporate Secretary

Montréal, Québec  
March 27, 2019

## TABLE OF CONTENTS

|                                                                             |    |                                                               |    |
|-----------------------------------------------------------------------------|----|---------------------------------------------------------------|----|
| <b>General Information</b>                                                  |    |                                                               |    |
| Solicitation of proxies                                                     | 3  | Interaction with shareholders                                 | 28 |
| Record date                                                                 | 3  | Corporate social responsibility                               | 29 |
| Voting shares and major shareholders                                        | 3  | Ethical business conduct and various internal policies        | 29 |
| Rights in the event of a take-over bid                                      | 4  | Term limit for directorship and age limit to sit on the Board | 30 |
| Voting of shares                                                            | 4  | Assessment                                                    | 31 |
| <b>Agenda of the meeting</b>                                                | 7  | Attendance at Board and committee meetings                    | 32 |
| Financial statements and external auditor's report                          | 7  | <b>Compensation of directors</b>                              | 32 |
| Election of directors                                                       | 7  | <b>Information on committees</b>                              | 36 |
| Appointment of the external auditor                                         | 8  | Audit Committee                                               | 36 |
| Advisory vote on the Board's approach to executive compensation             | 8  | Human Resources and Corporate Governance Committee            | 39 |
| Shareholder proposals                                                       | 9  | <b>Compensation Discussion &amp; Analysis</b>                 | 41 |
| Other business                                                              | 9  | Message to shareholders                                       | 41 |
| <b>Information on the nominees for election as directors</b>                | 10 | Compensation analysis                                         | 43 |
| Class A directors                                                           | 11 | Performance graph                                             | 57 |
| Class B directors                                                           | 17 | Summary compensation table                                    | 59 |
| <b>Governance Information</b>                                               | 22 | Equity compensation plans                                     | 66 |
| Board of directors                                                          | 22 | Other compensation plans                                      | 70 |
| Independence of nominees for election                                       | 23 | <b>Other important information</b>                            | 71 |
| Diversity and representation of women on the Board and in senior management | 24 | Indebtedness of directors and officers                        | 71 |
| Board interlocks                                                            | 25 | Transactions with related parties                             | 71 |
| Mandate of the Board                                                        | 26 | Shareholders proposals                                        | 71 |
| Position descriptions                                                       | 26 | Availability of documents                                     | 71 |
| Strategic planning                                                          | 27 | Approval                                                      | 71 |
| Succession planning                                                         | 27 | <b>Schedule A – Shareholder proposal</b>                      | 72 |
| Orientation and continuing education                                        | 27 | <b>Schedule B – Mandate of the Board of Directors</b>         | 75 |

### Webcast

The Corporation will be providing a live webcast of the annual meeting. Shareholders who cannot attend the meeting in person are encouraged to listen to the webcast. However, they will not be able to vote through the webcast or otherwise participate in the meeting. A link to the webcast will be available on the Corporation's website at [www.quebecor.com](http://www.quebecor.com) several days prior to the meeting.



## GENERAL INFORMATION

### SOLICITATION OF PROXIES

This Management Proxy Circular (the "Circular") is provided in connection with the solicitation of proxies by management of Quebecor Inc. (the "Corporation" or "Quebecor") for use at the Annual Meeting of shareholders of the Corporation to be held on Thursday, May 9, 2019 (the "Meeting") at the time and place and for the purposes mentioned in the notice of Meeting and at any adjournment thereof.

Except as otherwise indicated, the information contained herein is as at **March 12, 2019**. All dollar amounts appearing in this Circular are in Canadian dollars.

Proxies are solicited primarily by mail. However, proxies may also be solicited by other means of communication or directly by officers and employees of the Corporation, but without additional compensation.

In addition, the Corporation shall, upon request, reimburse brokerage firms and other custodians for their reasonable expenses in forwarding proxies and related material to beneficial owners of shares of the Corporation.

### RECORD DATE

The holders of Class A Multiple Voting Shares (the "Class A Shares") and the holders of Class B Subordinate Voting Shares (the "Class B Shares") whose name appears on the list of shareholders prepared at the close of business on March 12, 2019 (the "Record Date") will be entitled to receive notice of the Meeting and to vote at the Meeting and any adjournment thereof if present or represented by proxy thereat.

If a shareholder transfers all or part of his Class A Shares or Class B Shares after the Record Date, the transferee of those shares is entitled to vote those shares at the Meeting and at any adjournment thereof if he produces properly endorsed share certificates for such shares or if he otherwise establishes that he owns the shares and if he requires, not later than ten days before the Meeting, that his name be included on the list of shareholders entitled to vote at the Meeting.

### VOTING SHARES AND MAJOR SHAREHOLDERS

The shares of the Corporation conferring the right to vote at the Meeting are the Class A Shares and the Class B Shares. Each Class A Share carries ten votes and each Class B Share carries one vote.

The Class B Shares are "restricted securities" (within the meaning of the relevant Canadian securities regulations) in that they do not carry equal voting rights to those attached to the Class A Shares. The Class A Shares are convertible at any time into an equal number of Class B Shares.

As at March 12, 2019, there were 77,247,244 Class A Shares and 178,489,753 Class B Shares outstanding. In the aggregate, all of the voting rights associated with the Class B Shares represented at that date 18.8% of the voting rights attached to all of the issued and outstanding voting securities.

To the knowledge of the directors and executive officers of the Corporation, and according to public information available, the only person or company which, as at March 12, 2019, beneficially owned or exercised control or direction over more than 10% of the shares of any class of voting shares of the Corporation was Pierre Karl Péladeau. As at March 12, 2019, Pierre Karl Péladeau beneficially owned, directly or indirectly, 69,873,856 Class A Shares, being 90.45% of the Class A Shares issued and outstanding and 829,040 Class B Shares, being 0.46% of the Class B Shares issued and outstanding, representing 73.56% of the voting rights attached to the Class A Shares and Class B Shares issued and outstanding.

## RIGHTS IN THE EVENT OF A TAKE-OVER BID

**The Articles of the Corporation provide that in the event a take-over bid regarding Class A Shares is made to their holders without being made concurrently and under the same terms to holders of Class B Shares, the Class B Shares will be converted into Class A Shares on a one-for-one basis for the sole purpose of allowing the holders of Class B Shares to accept the offer. This right is subject to certain conditions provided in the Articles of the Corporation, including the acceptance of the offer by the majority shareholder.**

## VOTING OF SHARES

### Registered shareholders

A shareholder is a registered shareholder if his name appears on his share certificate or if he holds his shares through the Direct Registration System.

A registered shareholder can vote his shares in one of the following ways:

- in person at the Meeting;
- by proxy;
- by telephone, over the Internet, by fax or by email.

#### Voting in person at the Meeting

A registered shareholder who intends to be present at the Meeting and who wishes to vote in person should not complete nor return the form of proxy. His vote will be taken and counted at the Meeting. The registered shareholder should present himself to a representative of AST Trust Company (Canada) ("AST") at the registration table before entering the Meeting.

#### Voting by proxy

Whether or not he attends the Meeting, a registered shareholder may appoint another person to attend the Meeting and to vote his shares on his behalf as proxyholder.

**A shareholder may choose anyone to be his proxyholder. The person he chooses does not have to be a shareholder of the Corporation. The shareholder should simply insert the person's name in the blank space provided for such purpose. The shareholder should make sure that this person attends the Meeting and is aware that he has been appointed to vote his shares. If a name is not inserted in the blank space, then one of the individuals named on the form, being the Right Honourable Brian Mulroney, Sylvie Lalande or Pierre Karl Péladeau, directors and/or officers of the Corporation, will be appointed to act as proxyholder.**

The appointed proxyholder is authorized to vote and act on behalf of a shareholder at the Meeting, including any adjournment thereof. A registered shareholder should indicate on the form of proxy how he wants his shares to be voted. Alternatively, he can let his proxyholder decide on his behalf. If the proxyholder does not attend the Meeting and vote in person, the shares will not be voted. Please refer to section "Vote by proxyholders" of this Circular for additional details.

### *Revocation of a proxy*

A registered shareholder who has given a proxy may revoke it at any time prior to its use, by instrument in writing executed by the shareholder or by his attorney duly authorized in writing or, if the shareholder is a corporation, by an officer or attorney thereof duly authorized. Such instrument should either be delivered at the Corporate Secretariat of the Corporation, 612 Saint-Jacques Street, 18<sup>th</sup> floor, Montréal, Québec, Canada, H3C 4M8, at any time up to and including the last business day preceding the Meeting or any adjournment thereof, or deposited with the Chair of such Meeting on the day of the Meeting or any adjournment thereof.

### Voting by telephone, over the Internet, by fax or by email

A registered shareholder who wishes to vote by telephone, over the Internet, by fax or by email should follow the instructions appearing on his form of proxy.

### **Non-registered shareholders (or beneficial shareholders)**

A shareholder is a non-registered shareholder (or a beneficial shareholder) if a bank, trust company, securities broker or other financial institution holds shares for him (his nominee). If shares appear in an account statement sent by a broker to the shareholder, such shares are most likely not registered in the name of the shareholder, but rather in the name of the broker or a representative of the broker. As a result, the non-registered shareholder must ensure that his voting instructions are communicated to the appropriate person before the Meeting or any adjournment thereof. Without specific instructions, brokers and their agents or nominees are prohibited from voting their clients' shares.

A shareholder who is not sure whether he is a registered or non-registered shareholder should contact the Corporation's transfer agent, AST, at 1 800 387-0825 or, if he is outside of Canada, at 416 682-3860.

Applicable securities laws and instruments, including *National Instrument 54-101 Respecting Communication with Beneficial Owners of Securities of a Reporting Issuer*, require nominees of non-registered shareholders to seek their voting instructions in advance of the Meeting. Brokers and other intermediaries have their own procedures for sending materials and their own guidelines for the return of documents. Non-registered shareholders should follow these instructions to the letter if the voting rights attached to their shares are to be cast at the Meeting. Most brokers now delegate the responsibility of obtaining their clients' instructions to a third party. A non-registered shareholder who receives a voting instruction form from such third party cannot use such form to vote directly at the Meeting as the voting instruction form must be returned to this third party in advance of the Meeting in order to have his shares voted or to appoint an alternative representative to attend the Meeting in person to vote such shares.

A non-registered shareholder may vote shares that are held by its nominee in one of the manners described below:

- in person at the Meeting;
- by proxy (voting instruction form);
- by telephone, over the Internet, by fax or by email.

### Voting in person at the Meeting

A non-registered shareholder who wishes to vote his shares in person at the Meeting must insert his own name in the space provided on the voting instruction form in order to appoint himself as proxyholder and follow the nominee's instructions regarding signature and return of documents. The non-registered shareholder should not complete the form sent to him as his votes will be taken and counted at the Meeting. A non-registered shareholder who appoints himself as proxyholder should present himself to a representative of AST before entering the Meeting.

### Voting by proxy (voting instruction form)

Whether or not he attends the Meeting, the non-registered shareholder may appoint another person to attend the Meeting and to vote his shares on his behalf as proxyholder.

A shareholder may choose anyone to be his proxyholder. The person he chooses does not have to be a shareholder of the Corporation. The shareholder should simply insert the person's name in the blank space provided on the voting instruction form. The shareholder should make sure that this person attends the Meeting and is aware that he has been appointed to vote his shares. If a name is not inserted in the blank space, then one of the individuals named on the form, being the Right Honourable Brian Mulroney, Sylvie Lalande or Pierre Karl Péladeau, directors and/or officers of the Corporation, will be appointed to act as proxyholder.

The appointed proxyholder is authorized to vote and act on behalf of a shareholder at the Meeting, including any adjournment thereof. The non-registered shareholder should indicate on the voting instruction form how he wants his shares to be voted. Alternatively, he can let his proxyholder decide for him. If the proxyholder does not attend the Meeting and vote in person, the shares will not be voted. Please refer to section "Vote by proxyholders" of this Circular for additional details.

#### *Revocation of a proxy*

A non-registered shareholder who has given a proxy may revoke it by contacting his nominee in respect of such proxy and complying with any applicable requirements imposed by such nominee. The nominee may not be able to revoke a proxy if it receives the notice of revocation not sufficiently in advance.

#### Voting by telephone, over the Internet, by fax or by email

A non-registered shareholder who wishes to vote by telephone, over the Internet, by fax or by email should follow the instructions appearing on the voting instruction form.

### **Vote by proxyholders**

The proxyholders previously designated on the form of proxy or voting instruction form are directors and/or officers of the Corporation. If a registered shareholder or a beneficial owner wants to appoint a proxyholder to represent him at the Meeting other than those designated on the form of proxy or voting instruction form, he may do so by striking out the names listed on the form and entering the name of such person in the space provided to that effect.

If the registered shareholder or the beneficial owner is not a natural person, the form of proxy or voting instruction form must be signed by an officer or a duly authorized agent of said registered shareholder or beneficial owner. A proxyholder need not be a shareholder of the Corporation.

#### Exercise of voting right

The proxyholders previously designated on the form of proxy or voting instruction form, will vote the shares in respect of which they are appointed on any ballot in accordance with the instructions of the shareholder appointing them, and in compliance with the applicable laws and regulations.

**If no instructions are received, the voting rights pertaining to the shares represented by a form of proxy or voting instruction form will be voted as follows:**

- **FOR the election of each of the proposed nominees for directorship;**
- **FOR the appointment of Ernst & Young LLP ("Ernst & Young") as external auditor of the Corporation;**
- **FOR the Board's approach to executive compensation.**

The enclosed proxy confers discretionary authority upon the persons named therein with respect to all amendments to matters identified in the notice of Meeting and to any other matter which may properly come before the Meeting. At the time of printing this Circular, management of the Corporation knows of no such amendments, variations or other matters to be brought before the Meeting.

## Date and time limits

The date and time limits to send your form of proxy or to submit your voting instructions, as the case may be, have been fixed at 5:00 p.m. (EDT), on May 7, 2019, or, if the Meeting is postponed, no later than 5:00 p.m. two business days prior to the day fixed for the postponed Meeting. Non-registered shareholders who receive materials from their intermediary should complete the voting instruction form and submit it to them as instructed on the voting instruction form. The proxy voting deadline may be waived or extended by the Chairman of the Meeting at his discretion, without notice.

## AGENDA OF THE MEETING

Except for the election of directors, the resolutions submitted to a vote at the Meeting must be approved by a majority of the votes cast at the Meeting, in person or by proxy, by the holders of Class A Shares and Class B Shares, voting as a single class. Two separate votes will be taken for the election of the directors. All matters voted upon at the Meeting will be conducted by ballot.

## FINANCIAL STATEMENTS AND EXTERNAL AUDITOR'S REPORT

The audited consolidated financial statements and the external auditor's report thereon for the financial year ended December 31, 2018 are available on the Corporation's website at [www.quebecor.com](http://www.quebecor.com) and on SEDAR at [www.sedar.com](http://www.sedar.com).

## ELECTION OF DIRECTORS

The Board has set to nine the number of directors to be elected at the Meeting for a term ending at the close of the next annual meeting of shareholders. All the nominees proposed for election have been recommended to the Board by the Human Resources and Corporate Governance Committee ("HRCG"). Except for Manon Brouillette, all director nominees are currently members of the Board of the Corporation.

For additional information concerning the proposed nominees for election as directors, please refer to section "Information on the nominees for election as directors" of this Circular.

The Articles further provide that the members of the Board shall be divided into two categories of directors. The holders of Class B Shares, voting separately as a class, are entitled to elect 25% of the entire Board or, if 25% of the entire Board is not a whole number, the next higher whole number of members of the Board which shall constitute at least 25% of the entire Board (the "Class B Directors").

The holders of Class A Shares, voting separately as a class, are entitled to elect the remaining members of the Board (the "Class A Directors"). Both categories of directors shall serve the same term of office and shall be equal in all respects. The term of office of each director elected will expire upon the election of his successor, unless he resigns from office or his office becomes vacant by death, removal or other cause.

**Majority Voting Policy** – The Corporation's Board adopted a policy providing for majority voting for the election of Class B Directors at meetings of the shareholders of the Corporation when an "uncontested election" of directors is held. For the purposes of this policy, an "uncontested election" means an election in which the number of nominees for director positions corresponds to the number of seats to be filled on the Board.

If the number of abstentions exceeds the number of votes for a nominee for a Class B Director position, this nominee, for the purposes of this policy, will be considered not to have received the support of the shareholders, even if he was duly elected pursuant to corporate law and he must immediately submit his resignation to the Board, and this resignation will take effect upon its acceptance by the Board.

Following the receipt of a resignation submitted pursuant to the policy, the HRCG of the Corporation will promptly examine this resignation and will recommend to the Board to accept it or not. The HRCG will take into account all the factors its members consider relevant, including, without limitation, the reasons stated by the shareholders, if applicable, to abstain from voting.

The Board will decide to accept or refuse the resignation and will disclose its decision within a maximum period of 90 days after the meeting of shareholders during which the election was held. The Board will accept the resignation, except under exceptional circumstances. Once it has made its decision, the Board will publicly disclose it by way of a press release. If it decides to refuse the resignation, it shall state the reasons for its decision in the press release. The resignation will take effect once it is accepted by the Board. Subject to any restriction imposed by legislation, the Articles or the by-laws of the Corporation, the HRCG will recommend to the Board either to (i) leave the position vacant until the next annual meeting of shareholders, or (ii) appoint a new director who, in the Board's opinion, deserves the trust of the shareholders.

A director who submits his resignation in accordance with this policy may not attend any part of any meeting of the HRCG or of the Board during which his resignation will be examined.

In a contested election (i.e. if the number of nominees for director positions is greater than the number of seats available on the Board), the nominees that receive the greater number of votes will be elected directors of the Corporation.

The Board did not adopt such a policy for the election of Class A Directors. This class of shares is controlled by a majority shareholder and is thus exempted from the majority voting requirement, as set forth in the TSX Company Manual.

It is not contemplated that any of the nominees will be unable, or for any reason, will become unwilling to serve as a director but should that occur prior to the election, the persons named on the form of proxy, or voting instruction form, reserve the right to vote for another nominee in their discretion, unless the shareholder has specified that his shares be withheld from voting on the election of directors.

If no instructions are received, the directors and/or officers of the Corporation previously designated on the form of proxy or on the voting instruction form intend to vote **FOR** the election of each of the nine nominees.

## **APPOINTMENT OF THE EXTERNAL AUDITOR**

At the Meeting, the shareholders will be called upon to appoint the external auditor of the Corporation who will serve until the next annual meeting of shareholders. The Board and the Audit Committee recommend the appointment of Ernst & Young as external auditor of the Corporation.

If no instructions are received, the directors and/or officers of the Corporation previously designated on the proxy form, or voting instruction form, intend to vote **FOR** the appointment of Ernst & Young as the external auditor of the Corporation. Ernst & Young has been acting as the external auditor of the Corporation since June 2008.

The Corporation incorporates herein by reference the information pertaining to the fees paid to Ernst & Young with respect to the two most recently completed financial years contained in the Annual Information Form for the year ended December 31, 2018. The Annual Information Form may be viewed on SEDAR at [www.sedar.com](http://www.sedar.com) or on the Corporation's website at [www.quebecor.com](http://www.quebecor.com).

## **ADVISORY VOTE ON THE BOARD'S APPROACH TO EXECUTIVE COMPENSATION**

It is the Board's responsibility to set the underlying objectives and principles of the approach to executive compensation with the support of the HRCG. The Board wishes to clearly explain to the shareholders all the important components of the executive compensation and how this approach connects with the Corporation's objectives.

For the fourth year, the Board made the decision to submit its approach to executive compensation to an advisory vote. By doing so, the Board demonstrates its commitment towards the shareholders and recognizes its responsibility regarding executive compensation decisions. Furthermore, it considers it essential that the shareholders be informed and able to

understand the principles that determine decisions related to these matters. This advisory vote is part of a dialogue between shareholders and the Board regarding the approach to compensation. This information is disclosed in section “Compensation Discussion & Analysis” of this Circular.

Last year, the resolution on the Board’s approach to executive compensation was approved by a great majority of the Class A and Class B shareholders. The voting results are as follows:

| CLASS OF SHARES    | VOTES FOR   | %     | VOTES AGAINST | %    |
|--------------------|-------------|-------|---------------|------|
| Class A (10 votes) | 71,285,045  | 99.93 | 43,428        | 0.07 |
| Class B (1 vote)   | 124,693,004 | 98.03 | 2,510,448     | 1.97 |
| Total votes        | 837,543,454 | 99.65 | 2,944,728     | 0.35 |

At the Meeting, the shareholders will be asked to vote on the following advisory resolution:

**“BE IT RESOLVED**, on an advisory basis and without diminishing the role and responsibilities of the Board of the Corporation, that the shareholders of the Corporation accept the approach to executive compensation disclosed in the Management Proxy Circular delivered in advance of the annual meeting of the shareholders of the Corporation to be held on May 9, 2019.”

The above resolution, on which the shareholders are asked to vote, will not be binding on the Board. However, the Board, supported by the HRCG, will consider the results of the vote when reviewing, in the future, the executive compensation philosophy and programs.

The Board and the HRCG recommend that the shareholders vote **FOR** the approval of the resolution on the Board’s approach to executive compensation.

If no instructions are received, the directors and/or officers of the Corporation previously designated on the form of proxy or voting instruction form intend to vote **FOR** the approval of the advisory resolution on the Board’s approach to executive compensation.

## SHAREHOLDER PROPOSALS

Two shareholder proposals have been submitted by the Mouvement d’éducation et de défense des actionnaires (“MÉDAC”) and are reproduced as Schedule A of this Circular along with the responses of the Board. Following discussions with MÉDAC, it was mutually agreed not to present the shareholder proposals for a vote at the Meeting.

## OTHER BUSINESS

Management of the Corporation knows of no other matters which should be presented before the Meeting. Should any other matters come before the Meeting and be in order, the persons designated in the accompanying form of proxy or voting instruction form shall vote on such matters in accordance with their best judgement pursuant to the discretionary authority conferred on them by the proxy with respect to such matters.

## INFORMATION ON THE NOMINEES FOR ELECTION AS DIRECTORS

Each of the nominees named hereinafter has held the principal occupation indicated opposite his name for more than five years, except as otherwise indicated, or as disclosed in previous management proxy circulars of the Corporation. The Class A and Class B voting results at the 2018 annual meeting are included in the information on the nominees for election as directors and in the voting results report that can be found on SEDAR at [www.sedar.com](http://www.sedar.com).

The information on shares held was provided to the Corporation by each of the nominees. The number of shares, deferred share units (“DSU”) and the value of the DSUs are given as of December 31, 2018. For additional information concerning minimum shareholding requirements, please refer to the section “Policy regarding minimum shareholding by directors” of this Circular.

## CLASS A DIRECTORS

|                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  <p><b>Independent</b><br/>Director since 2016<br/>Age: 57<br/>Montréal<br/>Québec (Canada)</p> <p><b>Voting result at the 2018 Annual Meeting:</b></p> <p>Votes in favour: 99.96%<br/>Votes withheld: 0.04%</p> <p><b>Attendance at meetings in 2018:</b> 100%</p> | <p><b>ANDRÉ P. BROSSÉAU</b></p> <p>André P. Brosseau is Chair of the Board and Chief Executive Officer of Du Musée Investments Inc. (formerly Avenue Capital Markets BNB Inc.), a Family Office with private investments in Canada, the United States and Brazil that he founded in 2010.</p> <p>He currently serves as a director, Chair of the Audit Committee and Chair of the Compensation Committee for DMD Digital Health Connections Group Inc., a company that he was one of the five founders, and that provides digital solutions for pharmaceutical companies. Mr. Brosseau is also an advisor and owner of Grupo Cimcorp Brazil, an IT company specializing in outsourcing and telecommunication infrastructure management. He is Chair of the Audit Committee for the OSMO Foundation and The Notman House, a Montreal-based business accelerator.</p> <p>Mr. Brosseau was President for Blackmont Capital Markets in Toronto until June 2009 and then served as Chair of Quebec Capital Markets until May 2010. From 1994 to 2007, he held various executive positions with CIBC, mostly based in Toronto. Most recently he was Co-Head of Canadian Cash Equities and of Global Cash Equities at CIBC World Markets Inc., as well as a member of the Executive Committee. Mr. Brosseau is also a director, Chair of the Executive Committee, member of the Audit Committee and of the Human Resources and Corporate Governance Committee of Quebecor Media Inc. ("QMI"). Furthermore, he is a director and a member of the Audit Committee of Videotron Ltd. ("Videotron").</p> <p>Mr. Brosseau holds a bachelor's degree (B.Sc.) in Politics and a master's degree (M.Sc.) in Political Science from the Université de Montréal.</p> <p><b>Committees of the Board</b></p> <p>Member of the Audit Committee<br/>Member of the Human Resources and Corporate Governance Committee</p> <p><b>Other reporting issuer directorship</b></p> <p>DMD Digital HealthConnections Group Inc.<br/>Lead Director<br/>Chair of the Audit Committee<br/>Chair of the Compensation Committee</p> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

### Securities of the Corporation held as at December 31, 2018

| Shares held | Value of shares <sup>1</sup> | DSUs held | Market value of DSUs <sup>2</sup> | Total value of shares and DSUs held | Minimum holding requirement met (v) or time limit to meet |
|-------------|------------------------------|-----------|-----------------------------------|-------------------------------------|-----------------------------------------------------------|
| None        | n/a                          | 15,965    | \$444,625                         | \$444,625                           | v                                                         |

1. Being the greater of the total purchase price or the weighted average price of the shares on December 31, 2018 as defined in the Policy regarding minimum shareholding by directors.
2. As defined in the Directors' DSU Plan.



**Non-independent**  
 New nominee for election  
 Age : 50  
 Montréal  
 Québec (Canada)

## MANON BROUILLETTE

Manon Brouillette is a corporate director.

Manon Brouillette joined Videotron in July 2004 as Vice-President, Marketing and Product Development. She held various positions within the organization until her appointment as President and Chief Operating Officer in March 2013 and President and Chief Executive Officer in May 2014, a position she held until her departure in December 2018.

Manon Brouillette is Chair of the Board of the Quartier de l'innovation in Montréal and also sits on the Board of Directors of the École de technologie supérieure (ÉTS) and is also a member of its Audit Committee.

Madame Brouillette graduated from Université Laval with a bachelor's degree in communications and marketing. She received the university's distinguished alumnus award in 2013. She has also completed the University of Western Ontario's Ivey Executive Program.

### Other reporting issuer directorship

Altice, USA  
 Member of the Audit Committee  
 Member of the Compensation Committee

## Securities of the Corporation held

If elected, Ms. Brouillette will have five years to meet the minimum shareholding requirement.



## SYLVIE LALANDE

ASC, C. Dir

Sylvie Lalande is Vice Chair of the Board and Lead Director of the Corporation and corporate director.

She held several senior positions in the media, marketing, communication marketing and company communications sectors. Until October 2001, she was the Chief Communications Officer of Bell Canada. From 1994 to 1997, she was President and Chief Executive Officer of UBI Consortium, a consortium formed to develop and manage interactive and transactional communication services. From 1987 to 1994, she occupied several senior positions at TVA Group Inc. and at Le Groupe Vidéotron Itée. Ms. Lalande began her career in the radio industry, after which she founded her own consultation firm. In 2006, Ms. Lalande earned a university certificate in corporate governance from the Collège des administrateurs de sociétés de l'Université Laval ("CAS"). Ms. Lalande was director, Lead Director and Chair of the Corporate Governance and Human Resources Committee of Ovivo Inc. until its privatisation in September 2016.

Ms. Lalande is also Vice President of the Board and Lead Director and Chair of the Human Resources and Corporate Governance Committee of QMI. Furthermore, Ms. Lalande is a member of the Board of Directors of Videotron.

From November 2013 to September 2017, Ms. Lalande was Chair of the Board of the CAS. She was appointed Chair of the Board of Capital régional et coopératif Desjardins in April 2017.

### Committee of the Board

Chair of the Human Resources and Corporate Governance Committee

### Other reporting issuer directorship

TVA Group Inc.

Chair of the Board of Directors

Chair of the Human Resources and Corporate Governance Committee

### Independant

Director since 2011

Age: 68

Lachute

Québec (Canada)

### Voting result at the 2018 Annual Meeting

Votes in favour: 99.99%

Votes withheld: 0.01%

### Attendance at meetings in 2018: 100%

## Securities of the Corporation held as at December 31, 2018

| Shares held          | Value of shares <sup>1</sup> | DSUs held | Market value of DSUs <sup>2</sup> | Total value of shares and DSUs held | Minimum holding requirement met (v) or time limit to meet |
|----------------------|------------------------------|-----------|-----------------------------------|-------------------------------------|-----------------------------------------------------------|
| 4,000 Class B Shares | \$111,400                    | 57,792    | \$1,609,507                       | \$1,720,907                         | v                                                         |

1. Being the greater of the total purchase price or the weighted average price of the shares on December 31, 2018 as defined in the Policy regarding minimum shareholding by directors.
2. As defined in the Directors' DSU Plan.

Ms. Lalande also holds 10,817 Class B non-voting shares of TVA and 17,037 UAD of TVA Group Inc. ("TVA").



## THE RIGHT HONOURABLE BRIAN MULRONEY

P.C., C.C., LL.D.

The Right Honourable Brian Mulroney is Chair of the Board of Directors of the Corporation and a Senior Partner of the law firm Norton Rose Fulbright Canada LLP.

He practiced law before assuming the presidency of Iron Ore Company of Canada. He subsequently entered politics as Leader of the Progressive Conservative Party which he led to victory in September 1984. He was Prime Minister of Canada until 1993. He then returned to the practice of law and joined the well-established international law firm of Norton Rose Fulbright Canada (previously Ogilvy Renault) based in Montréal. The Right Honourable Brian Mulroney serves on a number of Boards of Directors and committees in Canada as well as abroad, including that of QMI and Videotron. He is also Chair of the Board of the International Advisory Council of Barrick Gold Corporation (Toronto).

He is also Companion of the Order of Canada as well as Grand Officier de l'Ordre national du Québec.

### Non-independent

Director since 1999

Age: 80

Montréal

Québec (Canada)

### Voting result at the 2018 Annual Meeting

Votes in favour: 99.96%

Votes withheld: 0.04%

### Attendance at

meetings in 2018: 100%

### Committee of the Board

None

### Other reporting issuer directorships

Acreage Holdings, Inc.

Member of the Compensation and Governance Committee

The Blackstone Group L.P. (New York)

Wyndham Worldwide Corporation (New Jersey)

Chair of the Compensation Committee

Member of the Corporate Governance Committee

## Securities of the Corporation held as at December 31, 2018

| Shares held          | Value of shares <sup>1</sup> | DSUs held | Market value of DSUs <sup>2</sup> | Total value of shares and DSUs held | Minimum holding requirement met (v) or time limit to meet |
|----------------------|------------------------------|-----------|-----------------------------------|-------------------------------------|-----------------------------------------------------------|
| 4,000 Class A Shares | \$112,400                    | 181,024   | \$5,041,518                       | \$5,153,918                         | v                                                         |

1. Being the greater of the total purchase price or the weighted average price of the shares on December 31, 2018 as defined in the Policy regarding minimum shareholding by directors.
2. As defined in the Directors' DSU Plan.



## ROBERT PARÉ

Mr. Robert Paré is a Strategic Advisor at Fasken Martineau DuMoulin LLP since February 2018, where he had previously held a position of Senior Partner specializing in governance and corporate and commercial law.

In addition of being a member of the Board of Directors of the public corporations listed below, Mr. Paré is currently member of the Boards of the Institute of Corporate Directors of Canada and the Institute for Research in Immunology and Cancer (IRIC). He is a member of the Board of Directors and member of the Executive Committee of QMI. Mr. Paré has been a director for several other companies, including Essilor Goup Canada Inc., Groupe BMTC Inc., and RONA Inc., where he served on the Nominating and Governance Committee from April 2009 to May 2016 and on the Human Resources and Compensation Committee from May 2012 to May 2016.

Mr. Paré has a bachelor's degree in Law from Université Laval. He is a member of the Quebec Bar.

### Committee of the Board

None

### Other reporting issuer directorships

ADF Group Inc.

Member of the Compensation, Nominating and Corporate Governance Committee

National Bank of Canada

Member of the Conduct Review and Governance Committee

### Non-independent

Director since 2014

Age: 64

Westmount

Québec (Canada)

### Voting result at the

2018 Annual Meeting

Votes in favour: 99.99%

Votes withheld: 0.01%

### Attendance at

meetings in 2018: 100%

## Securities of the Corporation held as at December 31, 2018

| Shares held | Value of shares <sup>1</sup> | DSUs held | Market value of DSUs <sup>2</sup> | Total value of shares and DSUs held | Minimum holding requirement met (v) or time limit to meet |
|-------------|------------------------------|-----------|-----------------------------------|-------------------------------------|-----------------------------------------------------------|
|-------------|------------------------------|-----------|-----------------------------------|-------------------------------------|-----------------------------------------------------------|

33,000 Class B Shares

\$919,050

26,467

\$737,106

\$1,656,156

v

1. Being the greater of the total purchase price or the weighted average price of the shares on December 31, 2018 as defined in the Policy regarding minimum shareholding by directors.
2. As defined in the Directors' DSU Plan.



## ÉRIK PÉLADEAU

Érik Péladeau is President of Groupe Lelys Inc., a corporation he acquired in 1984 which specializes in flexographic label printing.

Mr. Péladeau has been associated with different companies throughout the Quebecor group where he worked for more than 28 years. He spearheaded the diversification of Quebecor's digital content offerings with the creation of Quebecor Multimedia. Érik Péladeau was a director of Quebecor Inc. from January 1988 to May 2010, and Vice Chairman of the Board for much of that period. He has also been a director of QMI from January 2001 to September 2009, notably as Vice Chairman of the Board.

Érik Péladeau is active in many charitable organizations. He is a member of the Board of Directors of QMI and he has also been a director of The Jean Coutu Group (PJC) Inc. from 1993 to 2008.

### Committee of the Board

None

### Other reporting issuer directorship

Mr. Péladeau is not a member of the Board of Directors of any other reporting issuers.

#### Non-independent

Director since 2015

Age: 64

Lorraine

Québec (Canada)

#### Voting results at the 2018 Annual Meeting

Votes in favour: 99.99%

Votes withheld: 0.01%

#### Attendance at meetings in 2018: 100%

## Securities of the Corporation held as at December 31, 2018

| Shares held                              | Value of shares <sup>1</sup> | DSUs held | Market value of DSUs <sup>2</sup> | Total value of shares and DSUs held | Minimum holding requirement met (v) or time limit to meet |
|------------------------------------------|------------------------------|-----------|-----------------------------------|-------------------------------------|-----------------------------------------------------------|
| 200 Class A Shares<br>400 Class B Shares | \$16,760                     | 18,344    | \$510,880                         | \$527,640                           | v                                                         |

1. Being the greater of the total purchase price or the weighted average price of the shares on December 31, 2018 as defined in the Policy regarding minimum shareholding by directors.
2. As defined in the Directors' DSU Plan.

Mr. Péladeau also holds 19,200 Class B non-voting shares of TVA.

## CLASS B DIRECTORS



### CHANTAL BÉLANGER

FCPA-FCGA

Chantal Bélanger is a corporate director.

At the Laurentian Bank, where she held various positions from 1986 to 2006, she was Senior Vice President of Personal Banking Services for Quebec, where she previously held the positions of Ombudsman and Director of Internal Audits and Information Systems. She has been a director at Capital régional et coopératif Desjardins since 2012, and at the Société de services financiers Fonds FMOQ Inc. since 2014. She is the Vice President of the Board, Chair of the Internal Audit Committee and the Portfolio Valuation Committee and serves on the Governance and Human Resources Committee at Capital régional et coopératif Desjardins. She chairs the Société de services financiers Fonds FMOQ Audit Committee.

Ms. Bélanger is a director and member of the Audit Committee of QMI and Videotron. She was a director and member of various board committees at Ovivo Inc. from 2011 to 2016, the year it was privatized. She was a director and Chair of the Audit Committee at the Régie des Rentes du Québec from 2009 to 2015 and a director at the Institut des administrateurs de sociétés from 2009 to 2013. She was a director, Chair of the Audit Committee and a member of several committees for the Société des Alcools du Québec from 2002 to 2010.

Ms. Bélanger is a fellow of the Quebec CPA Order and holds a certificate in Corporate Governance from the CAS. Mrs. Bélanger has been the Chair of the Board of the CAS since 2017 and has served on its board since 2016.

### Committee of the Board

Member of the Audit Committee

### Other reporting issuer directorship

Lassonde Industries Inc.

Chair of the Audit Committee

Member of the Human Resources and Compensation Committee

Member of the Corporate Governance Committee

### Independent

Director since 2018

Age: 67

Blainville

Québec (Canada)

### Voting result at the 2018 Annual Meeting

Votes in favour: 99.95%

Votes withheld: 0.05%

### Attendance at meetings in 2018: 100%

## Securities of the Corporation held as at December 31, 2018

| Shares held | Value of shares <sup>1</sup> | DSUs held | Market value of DSUs <sup>2</sup> | Total value of shares and DSUs held | Minimum holding requirement met (v) or time limit to meet |
|-------------|------------------------------|-----------|-----------------------------------|-------------------------------------|-----------------------------------------------------------|
| None        | n/a                          | 3,025     | \$84,246                          | \$84,246                            | May 8, 2023                                               |

1. Being the greater of the total purchase price or the weighted average price of the shares on December 31, 2018 as defined in the Policy regarding minimum shareholding by directors.
2. As defined in the Directors' DSU Plan.



## ANDREA C. MARTIN

Andrea C. Martin is a corporate director.

Andrea C. Martin was President of ADT Canada, Canada's leading provider of security and automation solutions for homes and businesses. She has also served as Managing Director of Data Services for Royal Mail Group in London, England and at the time was listed on the Top 50 Most Influential Data-Driven People in the UK. Ms. Martin worked for 27 years at Reader's Digest, where she was president of three global divisions as well as CEO and Executive Chair of the Board of Reader's Digest Canada for three years. Ms. Martin is also a director and a member of the Human Resources and Corporate Governance Committee of QMI.

Ms. Martin has completed two executive development programs at the University of Oxford's Saïd Business School in Great Britain and Queen's University in Ontario. Ms. Martin holds a Bachelor of Commerce degree (BComm) (statistics) from the Concordia University. She is also a graduate of McGill University's Institute of Corporate Directors.

### Independent

Director since 2017  
Age: 59  
Greater London  
(United Kingdom)

### Voting result at the 2018 Annual Meeting

Votes in favour: 99.23%  
Votes withheld: 0.77%

Attendance at meetings in 2018: 100%

### Committee of the Board

Member of the Human Resources and Corporate Governance Committee

### Other reporting issuer directorship

Ms. Martin is not a member of the Board of Directors of any other reporting issuers.

## Securities of the Corporation held as at December 31, 2018

| Shares held | Value of shares <sup>1</sup> | DSUs held | Market value of DSUs <sup>2</sup> | Total value of shares and DSUs held | Minimum holding requirement met (v) or time limit to meet |
|-------------|------------------------------|-----------|-----------------------------------|-------------------------------------|-----------------------------------------------------------|
| None        | n/a                          | 2,227     | \$62,022                          | \$62,022                            | September 28, 2022                                        |

- Being the greater of the total purchase price or the weighted average price of the shares on December 31, 2018 as defined in the Policy regarding minimum shareholding by directors.
- As defined in the Directors' DSU Plan.



## NORMAND PROVOST

Normand Provost is a corporate director.

From May 2014 to December 2015, he was Assistant to the President of the Caisse de dépôt et placement du Québec (the “Caisse”), one of the largest institutional fund managers in Canada and North America. Between October 2003 and May 2014, he was Executive Vice-President, Equity of the Caisse. Mr. Provost joined the Caisse in 1980 and has held several positions within the institution, ranging from Advisor and Investment Manager, specializing in midsize businesses, to President of the subsidiary CDP Capital d’Amérique Investissements inc. In addition to his responsibilities in the investment sector, Mr. Provost served as Chief Operating Officer of the Caisse from April 2009 to March 2012 and was also a member of the executive committee. Between September 2009 and May 2014, he assumed the leadership of all the Caisse’s initiatives in Québec.

Mr. Provost is director, member of the Executive Committee and Chairman of the Audit Committee of QMI and director and Chairman of the Audit Committee of Videotron. He is also a director of the Fondation de l’entrepreneuriat. In addition, he sits on the Supervisory Board and on the Compensation and Human Resources Committee of Groupe Kéolis S.A.S. Since March 2015, Mr. Provost also sits on the Board of Directors and chairs the Investment Committee of Desjardins Financial Security. Mr. Provost also sits on the Board of Directors of Investissement Québec since January 2018 and is the Chairman of its Risk Management Committee. Since January 2019, Mr. Provost is Chairman of the Board of Groupe Germain.

### Committee of the Board

Chairman of the Audit Committee

### Other reporting issuer directorship

Mr. Provost is not a member of the Board of Directors of any other reporting issuers.

### Independent

Director since 2013

Age: 64

Brossard

Québec (Canada)

### Voting result at the 2018 Annual Meeting

Votes in favour: 99.99%

Votes withheld: 0.01%

Attendance at meetings in 2018: 100%

## Securities of the Corporation held as at December 31, 2018

| Shares held | Value of shares <sup>1</sup> | DSUs held | Market value of DSUs <sup>2</sup> | Total value of shares and DSUs held | Minimum holding requirement met (v) or time limit to meet |
|-------------|------------------------------|-----------|-----------------------------------|-------------------------------------|-----------------------------------------------------------|
| None        | n/a                          | 18,348    | \$510,992                         | \$510,992                           | v                                                         |

1. Being the greater of the total purchase price or the weighted average price of the shares on December 31, 2018 as defined in the Policy regarding minimum shareholding by directors.
2. As defined in the Directors’ DSU Plan.

## Matrix of Skills - Nominees for Election

The HRCG sees to the optimal composition of the Board. To that end, it maintains a matrix of skills to ensure that all board members possess relevant and sufficiently diverse experience, expertise as well as professional and operational knowledge to carry out their responsibilities as directors and see to the efficient administration of the Corporation.

Each of the nominee for election as a director holds some key skills, namely experience as a member of the Board of a public or private corporation and in corporate usually acquired as a senior executive, director of a public corporation or through training schools, such as the ICD or the CAS.

| Nominees for election | Entrepreneurship / Mergers / Acquisitions | Communications / Marketing | Finance / Accounting / Risk Management | Legal / Public and Regulatory Affairs | Compensation / Labor Relations / Human Resources / Pension Plans | Media / Content / Entertainment | Telecommunications | Information Technologies and Security | Retail Business |
|-----------------------|-------------------------------------------|----------------------------|----------------------------------------|---------------------------------------|------------------------------------------------------------------|---------------------------------|--------------------|---------------------------------------|-----------------|
| Chantal Bélanger      | √                                         |                            | √                                      | √                                     | √                                                                |                                 |                    |                                       | √               |
| André P. Brosseau     | √                                         | √                          | √                                      |                                       | √                                                                |                                 | √                  | √                                     |                 |
| Manon Brouillette     | √                                         | √                          | √                                      |                                       | √                                                                | √                               | √                  | √                                     | √               |
| Sylvie Lalande        | √                                         | √                          |                                        | √                                     | √                                                                | √                               | √                  |                                       |                 |
| Andrea C. Martin      | √                                         | √                          | √                                      |                                       | √                                                                | √                               | √                  | √                                     | √               |
| Brian Mulroney        | √                                         | √                          | √                                      | √                                     | √                                                                | √                               | √                  |                                       |                 |
| Robert Paré           | √                                         |                            | √                                      | √                                     | √                                                                |                                 |                    |                                       | √               |
| Érik Péladeau         | √                                         | √                          | √                                      |                                       | √                                                                | √                               |                    |                                       | √               |
| Normand Provost       | √                                         |                            | √                                      |                                       | √                                                                |                                 | √                  |                                       |                 |

### Definitions of the Areas of Expertise

**Entrepreneurship / Mergers / Acquisitions:** Experience as Chief Executive Officer or senior executive of a public company or of a medium-sized or large company or organization and / or experience in important merger and acquisition operations.

**Communications / Marketing:** Experience as senior executive or director in the communications or marketing industry.

**Finance / Accounting / Risk Management:** Experience with, or understanding of, financial accounting and reporting / International Financial Reporting Standards and/or experience in, or understanding of, internal risk controls, risk assessment, risk management and/or reporting.

**Legal / Public and Regulatory Affairs:** Legal experience and/or experience with relevant government agencies and/or experience in, or understanding of, public policy in Canada and /or experience in a regulatory environment with agencies such as the CRTC or the Competition Bureau.

**Compensation / Labor Relations / Human Resources / Pension Plans:** Experience as senior executive or director in the compensation, labor relations, human resources and pension plans sectors.

**Media / Content / Entertainment:** Experience as senior executive, director or entrepreneur in the media or content sectors (audiovisual, prints) and/or in arts and culture and/or in events management.

**Telecommunications:** Experience as senior executive or director in the telecommunications sector.

**Information Technologies and Security:** Experience or knowledge of technological solutions, the use of data, security and smart home solutions.

**Retail Business:** Experience as senior executive or director in the retail business.

### Additional Disclosure Relating to Nominees

To the Corporation's knowledge and based upon information provided to it by the nominees, in the last ten years, no nominee of the Corporation, with the exception of the persons listed hereunder, (i) is or has been a director or executive officer of any other corporation that, while that person was acting in that capacity or within a year of that person ceasing to act in such capacity, became bankrupt, made a proposal under any bankruptcy or insolvency laws, or was subject to or instituted any proceedings, arrangement or compromise with creditors, or had a receiver, receiver manager or trustee appointed to hold its asset, or (ii) became bankrupt, made a proposal under any bankruptcy or insolvency laws, or was subject to or instituted any proceedings, arrangement or compromise with creditors, or had a receiver, receiver manager or trustee appointed to hold his assets.

André P. Brosseau was a director of Virtutone Network Inc. until November 2014. This corporation filed, in January 2015, a notice of intention to make a proposal under the *Bankruptcy and Insolvency Act*.

To the Corporation's knowledge and based upon information provided to it by the nominees, in the last ten years, no nominee of the Corporation, with the exception of the person listed hereunder, is or has been a director, chief executive officer or chief financial officer of any corporation that was the subject of a cease trade order or similar order, or an order that denied the corporation access to any exemptions under Canadian securities legislation, for a period of more than thirty consecutive days, that was issued while that director or executive officer was acting in such capacity, or that was issued after the director or executive officer ceased to be acting in such capacity and which resulted from an event which occurred while the director or executive officer was acting in such capacity.

On May 5, 2012, André P. Brosseau was a director of Aptilon Corporation (now DMD Digital Health Connections Group Inc. ("DMD")) when a cease trade order in respect of all of DMD's securities was issued by the *Autorité des marchés financiers* as a result of the failure to file annual audited financial statements, related management's discussion and analysis and certification of annual filings for the year ended December 31, 2011. In July 2012, similar cease trade orders were issued by the securities regulatory authorities in each of the provinces of British Columbia, Manitoba, Alberta and Ontario. On February 22, 2013, the Alberta Securities Commission issued similar orders as a result of the failure to file annual audited financial statements, related management's discussion and analysis and certification of annual filings for the fiscal year 2011 and interim periods ended March 31, June 30 and September 30, 2012. On August 2014, the cease trade orders were lifted and DMD resumed trading on the NEX stock exchange on October 22, 2014.

## GOVERNANCE INFORMATION

The following section provides shareholders and other interested parties with key information about Quebecor corporate governance practices, in compliance with the information and listing requirements of the Toronto Stock Exchange as well as with the rules regarding governance stated in *National Policy 58-201 Corporate Governance Guidelines* and *National Instrument 58-101 Disclosure of Corporate Governance Policies* (collectively, the “rules regarding governance”).

### BOARD OF DIRECTORS

#### Composition of the Board

To ensure operational effectiveness, since 2013, the Corporation’s directors are also directors of QMI. The shareholders’ agreement governing QMI, pursuant to which QMI shareholders had the right to name representatives to the QMI Board based on their respective holdings, was terminated on June 22, 2018, the date on which the Corporation completed its repurchase of the CDP Capital d’Amérique Investissement inc. (« CDP Capital »), a subsidiary of the Caisse, interest in the share capital of QMI. Consequently, no representatives will be named to the QMI Board by the Caisse in 2019.

The Board currently comprises eight directors since Christian Dubé’s resignation on August 31, 2018, a Class B Director. The Class B Directors serving at the time of Mr. Dubé’s resignation have chosen not to fill the resulting vacancy.

After the meeting, and as set by the Board, it will have nine members. Each year, the HRCG, made up entirely of independent directors, reviews the size and composition of the Board and its committees, the diversity of experience of the members of the Board considering the Corporation’s needs and submits the appropriate recommendations to the Board.

To that end, the HRCG annually reviews a matrix of the skills that it believes should be found within the Board and also considers the assessment of each of the directors’ contributions. Moreover, the HRCG, in consultation with the Board, keeps an updated list of potential candidates and ensures that female candidates are well represented in this process.

When a seat on the Board must be filled, the policy for selecting candidates and diversity among the Board provides that the Chair of the Board initiates a dialogue with the members of the Board and, at his request, that the HRCG searches for candidates who correspond to the dominant thinking that emerged from the discussions, and based on the personal qualities and the qualifications criteria required for the needs of the Board. Resorting to a recruiting firm may be considered in some cases. The Chair of the HRCG recommends a list of potential nominees to the Chair of the Board. The Chair of the Board and the Chair of the HRCG meet with the President and Chief Executive Officer to discuss the above-mentioned list and to select the most appropriate candidate. The Chair of the Board, or the President and Chief Executive Officer, meets with the candidate to confirm such candidate’s interest and availability to serve on the Corporation’s Board. The Chair of the Board subsequently recommends the candidate to the Board.

#### Advance Notice for the Submission of Director Nominations

The Corporation adopted an Advance Notice By-Law for the submission of director nominations (the “By-Law”), which was ratified by the shareholders in May 2015. The By-Law sets the conditions under which holders of Class A and Class B Shares may exercise their right to submit director nominations by fixing a deadline by which such nominations must be submitted by a shareholder to the Corporation prior to any annual or special meeting of shareholders.

Under the By-Law, any shareholder who wishes to submit director nominations must notify in writing the Secretary of the Corporation in a timely manner at the head office of the Corporation. To be timely, a shareholder’s notice must be received (i) in the case of an annual meeting of shareholders, not less than 30 days prior to the date of the annual meeting, or of any postponement or adjournment thereof, provided that if the annual meeting of shareholders is to be held on a date that is less than 50 days after the date on which the first public announcement of the date of the annual meeting was made, notice by the shareholder may be made not later than the close of business on the 10<sup>th</sup> day following the public announcement;

and (ii) in the case of a special meeting of shareholders (which is not also an annual meeting) called for the purpose of electing directors, not later than the close of business on the 15<sup>th</sup> day following the first public announcement of the date of the special meeting. The form and content of the notice are also prescribed by the By-law. The Board may, in its sole discretion, waive any requirement of the By-Law.

For the purposes of the By-Law, “public announcement” of a meeting shall mean disclosure in a press release reported by a national news service in Canada, or in a document publicly filed by the Corporation on SEDAR at [www.sedar.com](http://www.sedar.com).

## **INDEPENDENCE OF NOMINEES FOR ELECTION**

Per the regulatory standards of the Canadian Securities Administrators (“CSA”), a majority of directors is independent of the Corporation. Acting on the recommendation of the HRCG, the Board is responsible for determining whether each director is independent. For guidance in its analysis, the Board refers to the CSA criteria for director independence, which state that a director is independent where he has no direct or indirect material relationship with the Corporation, including a relationship which could, in the view of the Board, be reasonably expected to interfere with the exercise of that director’s independent judgment.

The information regarding each director’s relationship with Quebecor is gathered from one or more of the following sources: their responses to a detailed questionnaire, their biographical information, the internal registers, external audits, and any necessary discussions with our directors. As part of its evaluations of independence, the Board examined the relationships of each of the directors with Quebecor and its controlling shareholder in the light of the aforementioned criteria for independence as well as all relevant operations, relationships and agreements with business entities or organizations with which our directors might have ties.

The Board considered more particularly the independence of the nominees for Class B Director positions. Neither Ms. Martin nor Ms. Bélanger has any business relationship with the Corporation or its controlling shareholder. As for Normand Provost, he was employed by the Caisse until 2015 and was its designated representative on the Board of QMI. The Board determined that this factor does not affect Mr. Provost’s independence and has thus deemed him to be independent. Moreover, the shareholders’ agreement governing QMI ended on June 22, 2018, with the repurchase of the interest in QMI of CDP Capital, a subsidiary of the Caisse.

Following that evaluation, the Board determined that each of the current members as well as each nominee for a director position is independent (except for Manon Brouillette, the Chair of the Board, the Right Honourable Brian Mulroney, Robert Paré, and Érik Péladeau) and has no material relationship with Quebecor. In view of that analysis, more than the majority of nominees for election to the Board—namely, 55.6%—is independent of the Corporation.

The following table shows the analysis of the status of each nominee deemed to be non-independent.

| Nominees for election               | Independent | Non-independent | Reason(s) explaining the non-independence status                                                                                                                                                                                                                                                                          |
|-------------------------------------|-------------|-----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Chantal Bélanger                    | √           |                 |                                                                                                                                                                                                                                                                                                                           |
| André P. Brosseau                   | √           |                 |                                                                                                                                                                                                                                                                                                                           |
| Manon Brouillette                   |             | √               | Manon Brouillette was President and Chief Executive Officer of Vidéotron, a subsidiary of the Corporation, until December 31, 2018.                                                                                                                                                                                       |
| Sylvie Lalande                      | √           |                 |                                                                                                                                                                                                                                                                                                                           |
| Andrea C. Martin                    | √           |                 |                                                                                                                                                                                                                                                                                                                           |
| The Right Honourable Brian Mulroney |             | √               | The Right Honourable Brian Mulroney is not independent because he is a senior partner of the law firm Norton Rose Fulbright Canada LLP, principal legal counsels to the Corporation and its subsidiaries. In addition, he receives consulting fees (please refer to the "Directors Compensation Table" of this Circular). |
| Robert Paré                         |             | √               | Robert Paré is not independent because he is a strategic advisor of the law firm Fasken Martineau DuMoulin LLP, important legal counsels to the Corporation and its subsidiaries.                                                                                                                                         |
| Érik Péladeau                       |             | √               | Érik Péladeau is not independent because of the family links with Pierre Karl Péladeau, controlling shareholder and President and Chief Executive Officer of the Corporation.                                                                                                                                             |
| Normand Provost                     | √           |                 |                                                                                                                                                                                                                                                                                                                           |

#### Lead Director and Board committees

The Board has appointed an independent Vice Chair of the Board and Lead Director and all the members of the Audit Committee and of the HRCG must be independent according to the criteria of the CSA. The Board has determined, as of the date of the Circular, that all members of the Audit Committee and of the HRCG are independent.

#### In Camera Sessions

After each regular meeting of the Board and of its committees, a meeting of the directors is held, at which members of management are not in attendance, which encourages free and open discussions among the directors. This meeting is followed by a meeting of the independent directors. The Vice Chair of the Board and Lead Director chairs in camera sessions.

## **DIVERSITY AND REPRESENTATION OF WOMEN ON THE BOARD AND IN SENIOR MANAGEMENT**

The Corporation recognizes the benefits of having gender diversity on its Board, in its executive roles and throughout the organization as a whole.

### **Representation of Women on the Board**

The Board has always been sensitive to the question of women representation on the Board. It considers that diversity leads to richer exchanges and the presence of women, who hold 38% of the seats on the Board (excluding the vacancy created last August following the departure of Christian Dubé), one of them being Vice Chair of the Board and Lead Director and Chair of the HRCG, is a testament to this.

In January 2017, the Board, upon recommendation of the HRCG, approved a written policy on selecting candidates for director positions and on diversity among directors that formalises the existing candidate selection procedure which already encouraged searching for candidates with diverse experiences for director positions.

This policy outlines the Board's intentions to achieve a Board composition target according to which women will occupy at least 40% of seats by the close of the 2020 annual meeting of shareholders, at the latest. This target will be achieved a year earlier than expected with the candidacy of Manon Brouillette who, if elected, will increase to 44% the number of seats occupied by women.

Each year, the HRCG evaluates whether the nomination process is effective and whether it allows the Corporation to fulfill the diversity standards set out in this policy. To gauge the effectiveness of this policy, the HRCG takes into account its search for and review of Board nominees over the preceding financial year and considers how this policy might have influenced these searches and nominee reviews. The HRCG reports to the Board on this.

## Representation of Women in Management

The Corporation aims to include a good representation of women throughout the organization. As a matter of fact, many women hold senior management positions, both within the Corporation and its key subsidiaries, and as part of the succession planning process, both management and the HRCG make sure that women constitute a strong succession to these positions.

Various initiatives have been implemented within the Corporation and its subsidiaries to propel female talent and inspire women to hold management positions, and in so doing ensure gender diversity at all managerial levels. The introduction of women's mentoring programs, with the participation of certain woman managers, is one example, as is the series of interviews with inspiring women who are models of leadership within the organization, in which female senior managers of Videotron took part.

Many women hold senior management positions within the Corporation, one of them is President and Chief Executive Officer of TVA and Chief of Content, Quebecor Content, a division of QMI. As for QMI, out of the 11 members of the Executive Management Committee, three are women, a proportion of 27%. As for Videotron, the Executive Management Committee is comprised of two women and that of TVA, four women.

The following table provides a picture of women's representation throughout Quebecor and its subsidiaries according to the most recent data available.

|                                               | Women <sup>1</sup> | Women in Management Position <sup>1</sup> | Management Committees <sup>2</sup> |
|-----------------------------------------------|--------------------|-------------------------------------------|------------------------------------|
| Quebecor                                      | 60%                | 43%                                       | 33%                                |
| TVA                                           | 49%                | 57%                                       | 31%                                |
| Sports & Entertainment Group                  | 55%                | 56%                                       | 14%                                |
| Videotron                                     | 30%                | 31%                                       | 33%                                |
| Books, newspapers, digital and music segments | 47%                | 39%                                       | 40%                                |

1. Data as on June 2018

2. Data as of June 2018. These data include different types of management committee and do not represent ratios of Executive Management Committee.

Targets or specific percentage with respect to diversity are not currently set for senior management positions given that such appointments are based on a set of criteria, including the merits, experience and skills of the person. However, appointments to senior management positions consider, inter alia, the representation of women.

## BOARD INTERLOCKS

The Board does not limit the number of its directors who sit on the same board of another reporting issuer but reviews interlocking board memberships and believes disclosing them is important. As of this date, none of the nominees standing for election sit together on other reporting issuers.

## MANDATE OF THE BOARD

The Board of the Corporation is ultimately responsible for the stewardship of the Corporation's overall administration and to oversee the management of the Corporation's operations. The Board has approved and adopted an official mandate that describes the composition, responsibilities and operation of the Board (the "Mandate of the Board"). The Mandate of the Board is reviewed annually by the HRCG who, when it deems it appropriate, recommends to the Board that changes be made.

The Mandate of the Board provides that the Board is responsible for supervising the management of the Corporation's business and affairs, with the objective of increasing value for the shareholders. Although management manages the Corporation's day-to-day operations, the Board is responsible for stewardship of the Corporation and, as such, it must efficiently and independently supervise the business of the Corporation.

A copy of the Mandate of the Board is annexed hereto as Schedule "B" and is also available on the Corporation's website at [www.quebecor.com](http://www.quebecor.com).

## POSITION DESCRIPTIONS

The position descriptions are reviewed annually by the HRCG who, if deemed appropriate, recommends to the Board that changes be made.

### Chair of the Board

The Chair of the Board is responsible for the efficient operation of the Board. He ensures that the Board fully executes its mandate and that the directors clearly understand and respect the boundaries between the responsibilities of the Board and the responsibilities of management.

### Vice Chair of the Board and Lead Director

The Vice Chair of the Board and Lead Director performs all the functions of the Chair of the Board during his absence or inability to act, namely presiding over Board and shareholders' meetings. She assists the Chair of the Board in his functions. The Chair of the Board not being an independent director, the Vice Chair of the Board and Lead Director chairs in camera meetings of independent directors in order to give directors the opportunity to privately discuss on certain topics. She assists the Board to act independently from management and from any important shareholder of the Corporation.

### Committee Chair

According to the position descriptions for each committee Chair, the principal role of the committee Chair is to ensure that the committee fully executes its mandate. Committee Chairs must report on a regular basis to the Board regarding the activities of the committee.

### Responsibilities of the President and Chief Executive Officer

The Board has developed and approved a description of the responsibilities of the President and Chief Executive Officer of the Corporation.

Among other things, the President and Chief Executive Officer is responsible for implementing the Corporation's strategic and operational objectives and for the execution of the Board's decisions. Moreover, he must establish the required procedures for fostering a corporate culture that promotes integrity, discipline and tight financial policies.

## STRATEGIC PLANNING

The Board supervises and directs the Corporation's strategic planning process so as to ensure that management establishes and implements appropriate strategies. Responsibility for submitting and recommending the strategic plan, and for explaining the strategy options available to the Board as well as the key aspects of the plan, lies mainly with management.

The Board normally holds a two-day session each year, specifically addressing strategic planning and during which the senior executives of the various business units report on relevant subjects. This session, dedicated solely to those subjects, enables in-depth discussion and examination of the attendant risks, outlooks and strategic imperatives.

## SUCCESSION PLANNING

The Board, supported by the HRCG, ensures that a succession plan is in place for the Corporation's executive officers. Annually, the HRCG reviews and analyzes the succession plan prepared by Quebecor's management and reports to the Board. This succession plan is submitted for all business sectors of the Corporation. Thus, in order to ensure a high-quality succession plan for senior management positions, Quebecor looks to its entire talent pool to identify the best candidates. The annual succession planning process includes three groups: senior management succession, positions deemed critical by management and promising candidates in the entire organization. This does not prevent seeking an externally-sourced candidate for certain positions.

During this process, the profile of the persons occupying positions deemed critical and their potential successors are also analysed thoroughly by the HRCG. Promising candidates are identified, and management ensures that an appropriate development plan is in place for each of them. The succession planning process is implemented for all business units to ensure efficient talent management.

Pursuant to that succession planning process, the Corporation announced in January 2019 the appointment of Jean-François Pruneau as President and CEO of Videotron. Mr. Pruneau first joined Quebecor in 2001 and had been Senior Vice President and Chief Financial Officer of Quebecor since November 2010. Hugues Simard, who had been with Quebecor from 1998 to 2017, returned to the Corporation in the capacity of Chief Financial Officer on the same date.

## ORIENTATION AND CONTINUING EDUCATION

The mandate of the HRCG provides that it is responsible for establishing and reviewing a training and orientation program for directors. Directors have access, via the Corporation's electronic portal dedicated to them, to a Guide for Directors (the "Guide") which is updated continuously. The Guide contains, among other things, the mandates and working plans of the Board and the committees, the Code of Ethics, the principal policies as well as useful information about the Corporation.

Upon their appointment, the new directors are invited to an orientation session to receive training on the Corporation's electronic portal, allowing them to identify any useful information about Quebecor contained in the Guide. The Vice Chair of the Board and Lead Director and the Corporate Secretary assist them in their learning process as directors of the Corporation and inform them of the Corporation's corporate governance practices and particularly of the role of the Board, of its committees and of each director. Senior management of Quebecor also provides historical and forward-looking information regarding the Corporation's market position, operations and financial situation, so as to ensure that the directors understand the nature, functioning and positioning of the Corporation.

Moreover, members of senior management frequently make presentations to the Board on Quebecor's principal business sectors and major trends related to its main activities. Each year, the directors attend strategic meetings of the Board where the main orientations and the strategic plans of the Corporation and its subsidiaries are presented and approved.

Directors have also access, through the electronic portal, to analyst reports, relevant media reports and other documentation to keep them informed of any changes within the Corporation, the industry or the regulatory environment. In addition, directors can communicate at any time with senior management to discuss presentations made to the Board or any other questions of interest.

Each year, the Board holds a training day during which the directors are given more exhaustive information regarding certain technical aspects or the affairs of the Corporation and its subsidiaries. In 2018, the directors were provided with presentations on the following topics, among others:

- Regulatory aspects, broadcasting and telecommunications;
- Evolving technology and convergence of fixed and mobile networks;
- Innovation and monetization of data;
- Convergence of content.

Mindful of the importance for directors of keeping their knowledge and skills up to date, improving themselves and acquiring new competencies relevant to their duties, the Corporation makes available to all directors training sessions organized by specialized firms on topics of interest, for which it covers all expenses. These training sessions may deal with topics such as governance and the regulatory environment, strategic management, risk management, human resources and performance management, succession planning as well as financial information and management. In 2018, directors took part in several such events in a variety of fields relevant to their roles on the Board.

In addition, many directors participate on their own initiative in various training events on topics related to their roles on the Board, given by academic institutions, professional orders and similar bodies, or act as guest speakers on topics related to their duties as corporate directors.

## INTERACTION WITH SHAREHOLDERS

The Board believes in the value of open, constructive dialogue with shareholders. In recent years, the Corporation has taken concrete measures to improve communications with its shareholders through the following means:

- The Corporation's website, which contains a section devoted to relations with the Corporation's investors;
- Conference calls with financial analysts and institutional investors in which the Corporation's quarterly results are presented and discussed;
- Ongoing investor relations initiatives and participation in sector-related conferences; and
- Meetings between shareholder advocacy groups and investors.

Aware of the shareholders' concerns, the Board also implemented several measures, in particular:

- The adoption of an advisory vote on the Board's approach to executive compensation;
- The separate disclosure of votes according to share classes, as can be seen on SEDAR at [www.sedar.com](http://www.sedar.com);
- The adoption of a policy to encourage having women on the Board with the aim of reaching a target for the composition of the Board;
- The adoption of a clawback policy for certain members of senior management; and
- The adoption of trading and hedging restrictions.

The Board and its committees are examining and reviewing other interaction-related initiatives that they deem likely to strengthen the Corporation's long-term commitment to its shareholders, in order to promote the processes allowing the shareholders to express their points of view on issues of governance, compensation and other topics. The Corporation believes that this kind of interaction helps it fulfill its responsibilities in accordance with its best interests and those of its shareholders and other relevant stakeholders.

## CORPORATE SOCIAL RESPONSIBILITY

In matters of social responsibility, Quebecor recognizes the importance of maintaining exemplary environmental, social and governance practices to create added value for its shareholders and other stakeholders.

Having been a responsible, committed leader in Quebec society for several years now, Quebecor strives to get involved in and make a difference in its community. Pursuant to that commitment, the Corporation created a Corporate Social Responsibility (“CSR”) Committee, comprising Quebecor managers and professionals, which monitors trends, develops guidelines, and coordinates initiatives in this area. The committee reports to senior management as well as to the HRCG. Since 2018, the Corporation has devoted a section of its activity report to CSR.

By respecting the environment, providing its employees an engaging work experience, and supporting the community at large, Quebecor demonstrates that it cares about contributing to Quebec’s economic, social and cultural vitality. Its CSR strategy is implemented via the following commitments:

- **Philanthropic commitment:** Quebecor actively invests in Quebec society by supporting causes that make a real difference within different aspects of society;
- **Commitment to its employees:** conscious that employees are its greatest asset, Quebecor is committed to offering a stimulating, motivating, balanced and healthy experience at work; and
- **Commitment to the environment:** Quebecor takes concrete actions to reduce its ecological footprint and encourages its clients, service providers and the Quebec population to do the same.

Quebecor’s 2018 initiatives in CSR include: support of more than 400 organizations representing a value of nearly \$45.4 million in philanthropic commitments • 20<sup>th</sup> anniversary of the Pierre-Péladeau Bursaries: since the bursaries’ creation, \$2.1 million has been donated to support some 60 start-ups, more than half of which are still in business • Partnership with the Fondation Les Petits Rois, reflecting our wish to promote a respectful workplace environment by encouraging diversity and inclusion • Addition of a gym on the premises to help ensure workplace health, safety and wellness • Videotron recognized as one of Canada’s Top 100 Employers • Rollout of the action plan for vehicle fleet electrification • Participation, through MELS and TVA, in the initiative *Rolling Green*, an action plan to accelerate the shift towards environmentally responsible audiovisual production in Québec.

For more information, please refer to the CSR subsection of the Corporation’s activity report, in the Investors section, as well as in the Our social engagement section of the Corporation’s website at [www.quebecor.com](http://www.quebecor.com).

## ETHICAL BUSINESS CONDUCT AND VARIOUS INTERNAL POLICIES

The Corporation’s reputation and the trust and confidence of those with whom it deals are an integral part of its success. Quebecor is committed to managing its business in accordance with a set of values that adhere to the highest standards of integrity and excellence.

In this context, the Corporation has adopted a Code of Ethics (the “Code”) to ensure that its directors, officers and employees of the Corporation, and to those of its subsidiaries (except for TVA and Videotron, each one having their own Code of Ethics) act in accordance with those values. The Code is given to all employees at the time of their hiring and they undertake to abide by the Code.

The Human Resources Manager, QMI, jointly with the Vice President, Internal Audit, QMI, are responsible for sending the Code to all employees each year and for obtaining their confirmation that they have taken note of it. Every two years, the Corporation completely revises the Code to ensure that it reflects the evolution of the Corporation’s industry. A new edition of the Code is made available to employees whenever any changes have been made.

The Code was updated in 2018, in order to make visual improvements that made it easier to consult. The Code may be consulted on SEDAR at [www.sedar.com](http://www.sedar.com) and on the Corporation’s website at [www.quebecor.com](http://www.quebecor.com). The HRCG reviews and approves all amendments made to the Code.

The Vice President, Internal Audit of QMI reports on a quarterly basis to the relevant Audit Committee on all ethics complaints (related to conflicts of interest, files and registers, assets of the Corporation, confidential information), insider trading transactions, the Corporation's funds and its conduct in competition matters reported to him through the ethics' line and/or directly by the Human Resources department and the steps taken by the Corporation to correct them, if required. The Chair of the Audit Committee reports to the Board at each regular meeting. The Vice-President, Internal Audit of QMI also reports annually to the HRCG on all complaints received.

Neither the Board nor the HRCG have allowed waivers from compliance with the Code by a director or executive officer over the past twelve months or during any part of the year 2018. Accordingly, no material change report was needed or filed.

The Audit Committee reviews related party transactions. Every year, directors and executives of the Corporation must declare in a questionnaire any conflict of interests and have the obligation to inform the Corporation of any changes that might occur thereafter. The Corporate Secretary of the Corporation reviews the questionnaires completed by the directors and reports to the HRCG on any violation, real or anticipated, of the provisions of the Code on conflict of interests. If a director is in a situation of conflict of interests during any discussions occurring at a meeting of the Board or one of its committees, he must declare his interest and withdraw from the meeting so as not to participate in the discussions or in any decisions which may be made. This is noted in the minutes of the meeting.

In addition to monitoring compliance with the Code, the Board has adopted various internal policies to encourage and promote a culture of ethical business conduct.

In particular, the Board has approved a Policy relating to the use of privileged information and insider trading transactions which reminds directors, senior executives and employees of the Corporation who have access to confidential information likely to affect the market price or value of the Corporation's securities or of any third party, party to significant negotiations, that they may not trade in shares of Quebecor or of the third party as long as the information has not been fully made public and as long as a reasonable period of time has not elapsed since public disclosure. Furthermore, the directors and senior executives of the Corporation, and all other persons who are insiders of Quebecor, may not trade in securities of Quebecor during certain periods set forth in the said policy. In 2016, the Corporation modified this policy to also prohibit insiders from purchasing securities as more fully described in the section entitled "Compensation-Related Risk Management Practices" of the Compensation Analysis of this Circular.

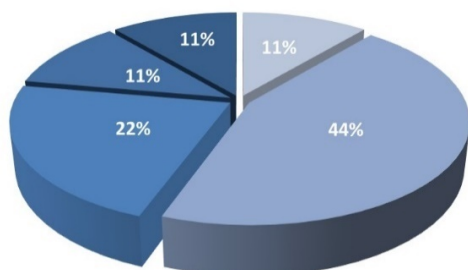
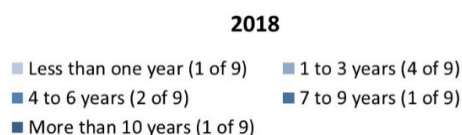
Finally, the Disclosure Policy ensures that disclosure to the investing public regarding the Corporation is made in a timely manner, in keeping with the facts, accurately and widely disseminated, in accordance with the applicable statutory and regulatory requirements.

## **TERM LIMIT FOR DIRECTORSHIP AND AGE LIMIT TO SIT ON THE BOARD**

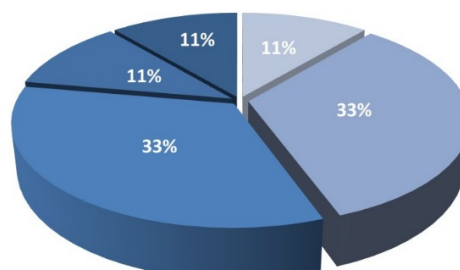
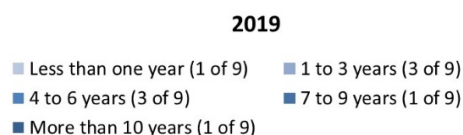
The Corporation has not set an age limit to sit on the Board or established a term limit for directors' mandate. The HRCG and the Board are of the opinion that requiring directors to retire at a certain age would deprive the Board of valuable inputs from directors who have acquired experience, expertise, and extensive knowledge of the Corporation over the years. We believe that a director may act independently from management even if he has been on the Board for several years.

The Corporation considers that the criteria that should prevail in the selection of nominees for director positions are the nominees' knowledge and experience. However, the Corporation endeavors to strike a balance between the need to include members with extensive experience of the Corporation on one hand, and the need to renew and have new perspectives on the other. A description of the procedure for renewal on the Board is found under Composition of the Board in this section.

As shown in the following charts, the average number of years of service of the directors sitting on the Board in 2018 was 4.8 years, and the average of those who are nominated for election in 2019 will be 5.4 years. This serves to create a healthy balance on the Board between long-standing input (more specifically from the Chair of the Board), which ensures stability and input with a newer vision.



Average: 4.8 years



Average: 5.4 years

If we were to consider the 22 years Érik Péladeau served on the Quebecor Board, from January 1988 to May 2010, the average would be 7.2 years in 2018 and 7.9 years in 2019.

## ASSESSMENT

The Mandate of the Board provides that it has the responsibility for assessing the whole Board. Thus, each year, each committee Chair reports to the Board on the work carried out during the most recently completed financial year and provides the Board with a certification indicating whether the committee has covered the required elements of its mandate.

It is the responsibility of the Vice Chair of the Board and Lead Director to assess the contribution of each director through a confidential questionnaire that assesses the effectiveness of the Board and through individual meetings. At those meetings, the Vice Chair of the Board and Lead Director reviews, amongst others, with each director, that director's assessment of the effectiveness of the Board and the contribution of its members. A report thereon is presented to the Chair of the Board and to the Board each year and this assessment is considered by the HRCG in its analysis of the composition of the Board. Moreover, annually the Board collegially assesses the Chair of the Board and the Vice Chair of the Board and Lead Director in an in camera meeting. The Board places great importance in the conduct of such assessments without using an external consultant. This provides a tailored approach and allows the Board to benefit from the contribution of each director individually.

## ATTENDANCE AT BOARD AND COMMITTEE MEETINGS

The following table sets forth the attendance of directors at meetings of the Board and of its committees held during the financial year ended December 31, 2018.

| Directors                            | Board and Committees                                                                        | Attendance at Meetings                 |
|--------------------------------------|---------------------------------------------------------------------------------------------|----------------------------------------|
| <b>Chantal Bélanger</b> <sup>1</sup> | Board<br>Audit Committee                                                                    | 5 out of 5<br>3 out of 3               |
| <b>André P. Brosseau</b>             | Board<br>Audit Committee<br>Human Resources and Corporate Governance Committee <sup>1</sup> | 6 out of 6<br>6 out of 6<br>7 out of 7 |
| <b>Pierre Dion</b> <sup>2</sup>      | Board                                                                                       | 1 out of 2                             |
| <b>Christian Dubé</b> <sup>3</sup>   | Board                                                                                       | 3 out of 3                             |
| <b>Jean La Couture</b> <sup>2</sup>  | Board<br>Audit Committee                                                                    | 2 out of 2<br>3 out of 3               |
| <b>Sylvie Lalande</b>                | Board<br>Human Resources and Corporate Governance Committee                                 | 6 out of 6<br>7 out of 7               |
| <b>Andrea C. Martin</b>              | Board<br>Human Resources and Corporate Governance Committee                                 | 6 out of 6<br>7 out of 7               |
| <b>Brian Mulroney</b>                | Board                                                                                       | 6 out of 6                             |
| <b>Robert Paré</b>                   | Board                                                                                       | 6 out of 6                             |
| <b>Érik Péladeau</b>                 | Board                                                                                       | 6 out of 6                             |
| <b>Normand Provost</b>               | Board<br>Audit Committee                                                                    | 6 out of 6<br>6 out of 6               |
| <b>Overall Rate of Attendance</b>    | <b>Board Meetings</b><br><b>Committee Meetings</b>                                          | <b>98 %</b><br><b>100 %</b>            |

<sup>1</sup>. Was appointed as a member of the committee on May 8, 2018.

<sup>2</sup>. Ceased to be a director on May 8, 2018.

<sup>3</sup>. Resigned from his position as director on August 31, 2018.

## COMPENSATION OF DIRECTORS

Since July 1, 2013, with a view to efficiency and cost-effectiveness, the Boards of Directors of the Corporation and QMI have been "mirrors", meaning that the directors of the Corporation are also directors of QMI. Since that date, the Corporation has assumed 40% and QMI has assumed 60% of the cost of the compensation and attendance fees payable to the directors. The only exception is the compensation of the Chair of the Board and the Vice Chair of the Board and Lead Director of the Corporation, which are assumed at 50% by the Corporation.

Compensation of directors underwent an initial review in 2013, when the Quebecor and QMI Boards were restructured. Subsequent to that analysis, compensation in the form of an annual lump-sum payment was adopted. Each compensation component was then assessed as part of the 2014 review and compared with the reference market, while considering the specific natures of the Boards' structure. This review led to an adjustment of the compensation that took effect in 2015. An exhaustive analysis was also conducted in 2017, using the reference group approved by the HRCG, and no changes were made. In conclusion, directors' compensation has not increased since 2015.

All directors who are not employees of the Corporation received, during the financial year ended December 31, 2018, the following compensation:

| Annual Compensation                                                              | (\$)    |
|----------------------------------------------------------------------------------|---------|
| Chair of the Board <sup>1</sup>                                                  | 390,000 |
| Vice Chair of the Board and Lead Director                                        | 20,000  |
| Base Compensation of Directors <sup>2</sup>                                      | 90,000  |
| Chair of the Audit Committee                                                     | 30,000  |
| Chair of the Human Resources and Corporate Governance Committee                  | 26,000  |
| Members of the Audit Committee (except Chair)                                    | 15,000  |
| Members of the Human Resources and Corporate Governance Committee (except Chair) | 17,000  |
| Members of the Executive Committee (QMI only)                                    | 5,000   |
| Attendance fees – lump sum                                                       | 20,000  |

1. The Chair of the Board does not receive additional compensation for acting as director. Also, he receives no attendance fees for attending Board meetings.
2. Pierre Dion did not receive compensation for acting as director of the Corporation.

## Directors' DSU Plan

In order to further align the interests of directors with those of its shareholders, the Corporation has implemented a Directors' DSU Plan (the "DSU Plan"). Under the DSU Plan, each director must receive a portion of his compensation in the form of units, such portion representing at least 50% of the annual base compensation ("mandatory portion"). Subject to certain conditions, each director may elect to receive in the form of units any percentage, up to 100%, of the total fees payable for his services as a director, including the balance of the annual base compensation, meeting attendance fees and any other fees payable to the director. When the required minimum shareholding described in the section entitled "Policy regarding Minimum Shareholding by Director" of this Circular is reached, the mandatory portion is reduced to a minimum of 10% of the annual base compensation as director.

Each director is credited, on the last day of each fiscal quarter of the Corporation, a number of units determined on the basis of the amounts payable to such director in respect of such fiscal quarter, divided by the value of a unit. The value of a unit corresponds to the weighted average trading price of the Class B Shares on the Toronto Stock Exchange over the five trading days immediately preceding such date. The units take the form of a credit to the account of the director who may not convert such units into cash for as long as he remains a director. Units are not transferable other than through a will or other testamentary instrument, or in accordance with succession laws.

Units entitle holders thereof to dividends paid in the form of additional units at the same rate applicable to dividends paid from time to time on Class B Shares.

Under the DSU Plan, all or part of the units credited to a director are redeemed by the Corporation at the director's request and the value thereof paid upon the director ceasing to serve as a director of the Corporation. The redemption of such units must occur no later than December 15 of the first calendar year after the year in which the director ceased to qualify as a participant in the DSU Plan. During the past fiscal year, 30,000 units were redeemed. For purposes of the redemption of units, the value of a unit corresponds to the market value of a Class B Share on the redemption date, being the closing price of the Class B Shares on the Toronto Stock Exchange on the last trading day preceding such date.

## Policy regarding minimum shareholding by directors

The Board of the Corporation approved a Policy regarding minimum shareholding by directors which came into force on May 7, 2015. Since that date, each director of the Corporation who is not an executive officer is required, within five years of (i) the time when he becomes a director of the Corporation or (ii) the adoption of the Policy regarding minimum shareholding by directors, whichever is later, to hold shares or DSUs of the Corporation, with a value of at least three times the basic annual fee received as a director ("minimum shareholding requirement") and, in the case of the Chair of the Board, a value equivalent to the minimum shareholding requirement for directors.

Once the five-year period has expired, each director who is not an executive officer shall hold such minimum shareholding throughout his mandate. The following tables set forth the details of the annual compensation and attendance fees paid to the directors for the year 2018, as well as a summary of the compensation distribution.

## Directors Compensation Table

| Name              | Compensation             |                      |                                      |                                    |                         | Share-based Awards                      |                                          | All Other Compensation (\$) | Total Compensation Paid (\$) |
|-------------------|--------------------------|----------------------|--------------------------------------|------------------------------------|-------------------------|-----------------------------------------|------------------------------------------|-----------------------------|------------------------------|
|                   | Annual Compensation (\$) | Attendance fees (\$) | Compensation Chair of Committee (\$) | Compensation Committee Member (\$) | Total Compensation (\$) | Awards under DSU Plan <sup>1</sup> (\$) | Dividends Paid in the Form of Units (\$) |                             |                              |
| Chantal Bélanger  | 29,176                   | 12,967               | —                                    | 9,725                              | 51,868 <sup>2</sup>     | 29,176                                  | 143                                      | 6,484 <sup>3</sup>          | 87,671                       |
| André P. Brosseau | 45,000                   | 20,000               | 3,242                                | 32,000                             | 100,242 <sup>4</sup>    | 45,000                                  | 2,461                                    | 10,000 <sup>3</sup>         | 157,703                      |
| Christian Dubé    | 60,163                   | 13,370               | —                                    | —                                  | 73,533 <sup>5</sup>     | —                                       | —                                        | —                           | 73,533                       |
| Jean La Couture   | 26,271                   | 7,088                | 10,632                               | 1,772                              | 45,763                  | 5,625                                   | 6,312                                    | 8,860 <sup>6</sup>          | 66,560                       |
| Sylvie Lalande    | 61,484 <sup>7</sup>      | 20,000               | 26,000                               | —                                  | 107,484 <sup>8</sup>    | 45,000                                  | 10,443                                   | 150,000 <sup>9</sup>        | 312,927                      |
| Andrea C. Martin  | 45,000                   | 20,000               | —                                    | 17,000                             | 82,000                  | 45,000                                  | 243                                      | —                           | 127,243                      |
| Brian Mulroney    | 390,000                  | —                    | —                                    | —                                  | 390,000 <sup>10</sup>   | —                                       | 33,893                                   | 100,000 <sup>11</sup>       | 523,893                      |
| Robert Paré       | 45,000                   | 20,000               | —                                    | 5,000                              | 70,000 <sup>12</sup>    | 45,000                                  | 4,602                                    | —                           | 119,602                      |
| Érik Péladeau     | 45,000                   | 20,000               | —                                    | —                                  | 65,000 <sup>13</sup>    | 45,000                                  | 3,066                                    | 760,977 <sup>14</sup>       | 874,043                      |
| Normand Provost   | 45,000                   | 20,000               | 19,451                               | 10,275                             | 94,726 <sup>15</sup>    | 45,000                                  | 2,932                                    | 19,684 <sup>3-6</sup>       | 162,342                      |
| <b>TOTAL</b>      | <b>792,094</b>           | <b>153,425</b>       | <b>59,325</b>                        | <b>75,772</b>                      | <b>1,080,616</b>        | <b>304,801</b>                          | <b>64,095</b>                            | <b>1,056,005</b>            | <b>2,505,517</b>             |

1. Represents the mandatory portion under the DSU Plan.

2. Ms. Bélanger elected to receive the total amount in DSUs.

3. Compensation for acting as member of the Audit Committee of Videotron.

4. Mr. Brosseau elected to receive the total amount in DSUs.

5. Mr. Dubé was a representative of the Caisse and was compensated by the Caisse, he did not receive DSUs of the Corporation. His compensation for acting as director was entirely paid to the Caisse.

6. Compensation for acting as Chair of the Audit Committee of Videotron.

7. This amount includes the compensation Ms. Lalande received as Vice Chair of the Board and Lead Director.

8. Ms. Lalande elected to receive the total amount in DSUs.

9. Compensation for acting as Chair of the Board of TVA. Of this amount, \$15,000 were received in DSUs of TVA.

10. Of this amount, Mr. Mulroney elected to receive \$195,000 in DSUs.

11. Compensation for acting as consultant.

12. Mr. Paré elected to receive the total amount in DSUs.
13. Mr. Péladeau elected to receive the total amount in DSUs.
14. Annual retiring allowance. This annuity was acquired during the 32 years Mr. Péladeau was an employee of the Corporation and of QMI.
15. Mr. Provost elected to receive the total amount in DSUs.

### Breakdown of the directors' fees for acting as director of Quebecor and its subsidiaries

| Name              | Compensation Distribution |                  |
|-------------------|---------------------------|------------------|
|                   | Cash (\$)                 | Units (\$)       |
| Chantal Bélanger  | 6,484                     | 81,187           |
| André P. Brosseau | 10,000                    | 147,703          |
| Christian Dubé    | 73,533                    | —                |
| Jean La Couture   | 54,623                    | 11,937           |
| Sylvie Lalande    | 135,000                   | 177,927          |
| Andrea C. Martin  | 82,000                    | 45,243           |
| Brian Mulroney    | 295,000                   | 228,893          |
| Robert Paré       | —                         | 119,602          |
| Érik Péladeau     | 760,977                   | 113,066          |
| Normand Provost   | 19,684                    | 142,658          |
| <b>Total</b>      | <b>1,437,301</b>          | <b>1,068,216</b> |

### Share-based awards

The following table sets forth for each director all DSUs awards outstanding as at December 31, 2018. No stock options of the Corporation and its subsidiaries were held by directors at that date. On that same date, the directors held a total value of \$9,000,896 in DSUs of the Corporation.

| Directors         | Share-based Awards                      |                                                                       | Minimum holding requirement met (✓) or time limit to meet |
|-------------------|-----------------------------------------|-----------------------------------------------------------------------|-----------------------------------------------------------|
|                   | Number of DSUs that have not vested (#) | Market or payout value of DSUs that have not vested <sup>1</sup> (\$) |                                                           |
| Chantal Bélanger  | 3,025                                   | 84,246                                                                | May 8, 2023                                               |
| André P. Brosseau | 15,965                                  | 444,625                                                               | ✓                                                         |
| Sylvie Lalande    | 57,792                                  | 1,609,507                                                             | ✓                                                         |
| Andrea C. Martin  | 2,227                                   | 62,022                                                                | September 28, 2022                                        |
| Brian Mulroney    | 181,024                                 | 5,041,518                                                             | ✓                                                         |
| Robert Paré       | 26,467                                  | 737,106                                                               | ✓                                                         |
| Érik Péladeau     | 18,344                                  | 510,880                                                               | ✓                                                         |
| Normand Provost   | 18,348                                  | 510,992                                                               | ✓                                                         |

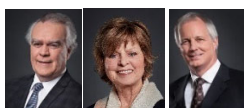
1. The market value of the DSUs is based on the weighted average trading price of the Class B Shares on the Toronto Stock Exchange over the five trading days immediately preceding December 31, 2018, which was \$27.85 per share. According to the DSU Plan, the units only vest after the director ceases to be a member of the Board.

## INFORMATION ON COMMITTEES

The Board has created two permanent committees, the Audit Committee and the HRCG, each comprising independent directors, to assist it in discharging its duties and responsibilities and in complying with the applicable legal and regulatory requirements.

The Board normally appoints the members of these committees for a one-year term following the annual meeting of shareholders. For information on the new compositions of the committees following the latest meeting, please see the Governance page in the Investors section of the Corporation's website, [www.quebecor.com](http://www.quebecor.com).

### AUDIT COMMITTEE



Chair : Normand Provost

Members : Chantal Bélanger and André P. Brosseau

#### Mandate

The Audit Committee assists the Board in overseeing the financial controls and reporting. The Committee also oversees the Corporation's compliance with financial covenants as well as legal and regulatory requirements governing financial disclosure matters and financial risk management.

The Corporation hereby incorporates by reference the additional information on its Audit Committee set out in its Annual Information Form for the financial year ended December 31, 2018. The Annual Information Form is available on SEDAR at [www.sedar.com](http://www.sedar.com) and on the Corporation's website.

#### Members

The current members of the Audit Committee are Mr. Normand Provost, who replaced Mr. Jean La Couture as Chair of the Committee, Mr. André P. Brosseau and Ms. Chantal Bélanger. Each member of the Audit Committee is independent and financially literate within the meaning of the regulations of the CAS. Additional information regarding the experience of each of the Audit Committee members is contained in the Annual Information Form of the Corporation for the year ended December 31, 2018.

#### Meetings

The Audit Committee meets at least once each quarter and reports on its activities to the Board. Activities reviewed by the Audit Committee are described in its mandate and annual work plan. At each quarterly meeting, the Audit Committee has the opportunity to meet separately in camera with each of the Chief Financial Officer, the internal auditor and the external auditors. In addition, it holds an in camera session without management present at each meeting.

#### 2018 Highlights

The Audit Committee held six meetings in 2018. In these meetings, as stipulated in its mandate, the Audit Committee continued to focus on five main elements:

- Evaluation of the quality and relevance of disclosed financial information.
- Examination of the adequacy of policies and processes for internal controls over financial reporting.
- Risk management, particularly including operational risks related to information technology and cybersecurity.
- Monitoring of the application of the International Financial Reporting Standards ("IFRS").
- Oversight of all aspects of internal and external audit program.

## Financial Reporting

- The Audit Committee attended presentations by the Corporation's Chief Financial Officer and made inquiries related to the quarterly and annual financial performance and operating results of the Corporation, including its reporting segments, relative to results in prior periods.
- It reviewed with management and the external auditor the quality and the acceptability of the Corporation's accounting policies and any changes proposed thereto, including (i) all major accounting policies and practices used, (ii) any alternative treatments of financial information that have been discussed with management, the impact of their use and the treatment recommended by the external auditor, and (iii) the disclosure and impact of contingencies and the reasonableness of the provisions, reserves and estimates that may have a material impact on financial reporting.
- It reviewed and discussed with the Chief Executive Officer and the Chief Financial Officer their readiness to certify the interim and annual consolidated financial statements and related disclosure materials, as required under Canadian securities legislation.
- It reviewed with management and the external auditor the annual audited consolidated financial statements and quarterly unaudited consolidated financial statements of the Corporation and its subsidiaries and obtained explanations from management on all significant variances with comparative periods, before recommending their approval to the Board and their public release, including related press releases and management's discussion and analysis.
- It reviewed and recommended to the Board for approval key securities filings that contain financial information, including the Annual Information Form, and their disclosure or filing with the appropriate regulatory authorities.

## External Auditor

- The Audit Committee oversaw the work of the external auditor and reviewed and approved the annual audit plan.
- It met quarterly with the representatives of the external auditor without management present.
- It reviewed and pre-approved all audit services and pre-approved all non-audit services provided to the Corporation and its subsidiaries by the external auditor for the financial year 2018.
- It ensured compliance with legal and regulatory requirements regarding (i) the rotation of the external auditor's partners responsible for the Corporation's records and (ii) the external auditor's participation in the Canadian Public Accountability Board's program.
- It evaluated the adequacy of the policy with regard to the independence of the external auditor.
- With management, it developed the plan for implementing the comprehensive and in-depth process for evaluating the external auditor every five years and conducted the annual evaluation of the external auditor with each member of the Audit Committee and key employees involved in financial management. The evaluation focused on various elements, including the assessment of the professional qualifications of the partner in charge and his team, the quality of the exchanges and discussions held with the representatives of the external auditor during the year, as well as the quality of audit plans and fees.
- It recommended that the Board submit to the vote of shareholders the appointment of the external auditor for the year ending on December 31, 2018. This recommendation is made after consideration, among other things, of the annual evaluation of the external auditor.
- It examined and recommended that the Board approve the compensation of the external auditor for auditing services provided throughout 2017.

## Disclosure Controls and Procedures, Internal Control and Risk Management

- The Audit Committee reviewed the internal audit program, its scope and capacity to ensure the effectiveness of the systems of internal control and financial reporting accuracy.
- It reviewed quarterly reports on internal audit activities.
- It obtained assurance of the internal audit program's independence and effectiveness and ensured that the internal audit program has the resources necessary to fulfill its mandate.
- It reviewed and oversaw the management of the main operational risks of the Corporation and its key subsidiaries and reviewed the reports on the methods implemented by management to protect the Corporation's property and information systems, including the elements of cybersecurity.
- It attended regular presentations on risk mitigation strategies implemented by executive officers who are responsible for certain risks.

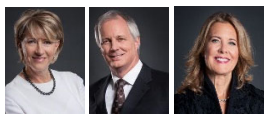
- It reviewed the internal auditors' evaluation of the Corporation's disclosure controls and internal control systems and risk mitigation progress.
- It met regularly with the internal auditor without management present. It received briefings from management regarding key internal audit report followups.
- It reviewed quarterly the results of the cascading certifications by key persons in the financial reporting and disclosure controls processes to provide reasonable assurance to the Chief Executive Officer and the Chief Financial Officer.
- It met with management, the internal auditor and external auditor to obtain progress reports on management's documentation and evaluation process of Internal Control over Financial Reporting ("ICFR"). The Chief Executive Officer and Chief Financial Officer submitted their report to the Audit Committee on their examination of the design and effectiveness of ICFR as at December 31, 2017. No material weaknesses in the design or operation of ICFR were noted.
- It considered reports on litigation from the Chief Legal Officer and on matters relating to compliance with laws and regulations.
- It received and considered quarterly reports regarding the receipt, investigation and treatment of whistleblowing, ethics and internal control complaints.

### Other Items Reviewed by the Audit Committee

- It reviewed the Committee's mandate and agreed to make no changes.
- It reviewed and approved its annual work plan.
- It reviewed certain business sectors and subsidiaries of the Corporation which do not have their own audit committee.
- It took note of quarterly reports on taxation, particularly concerning all tax adjustments and the impact of all current or projected taxes.
- It reviewed the state of the pension plans of QMI and its subsidiaries.
- It reviewed and expressed satisfaction with the methodology and calculation bases used for the purposes of the short-term incentive plan for executives of QMI and its subsidiaries.
- It reviewed all related party transactions and the inter-company sharing of management fees on an annual basis.

The Audit Committee fulfilled all the tasks within its mandate for the financial year ended December 31, 2018. The Audit Committee will continue, among other things, to regularly oversee the management's evaluation process and the effectiveness of the Corporation's ICFR throughout 2019.

## HUMAN RESOURCES AND CORPORATE GOVERNANCE COMMITTEE



Chair: Sylvie Lalande

Members: André P. Brosseau and Andrea C. Martin

The HRCG is a committee of the Board which assists the Board in discharging its responsibilities relating to the appointment, evaluation and compensation of senior management and for supervising the process of succession planning and in developing the approach to corporate governance issues and in identifying new nominees for election as directors.

### Members

The three current members of the HRCG are Sylvie Lalande, Chair, André P. Brosseau et Andrea C. Martin, each of them being independent within the meaning of the regulations of the CSA. Based on their professional background, education and involvement on boards of directors, all members, individually and collectively, have the required experience to ensure that the HRCG effectively fulfils its mandate.

Ms. Lalande has held several management positions that led her to monitor various aspects of executive compensation. Ms. Lalande is also Chair of the Board and Chair of the HRCG of TVA as well as Chair of the Governance Committee of Capital régional et coopératif Desjardins. She was also Chair of the Corporate Governance and Human Resources Committee of Ovivo Inc. until September 9, 2016. In addition, she attended the Corporate Governance University Certification Program of the CAS which included various topics relating to talent management and executive compensation as well as the governance program relating to pension plans.

For his part, Mr. Brosseau sits on the Compensation Committee of DMD Digital Health Connections Group Inc. He was president of Blackmont Capital Markets and held several executive positions at CIBC Bank, acquiring relevant experience in the application and supervision of compensation plans.

As for Ms. Martin, a graduate of McGill University's Institute of Corporate Directors, she holds a BA in Business with a specialization in statistics from Concordia University, and has more than 13 years of management experience, including labour relations and the implementation of compensation plans that drive growth. She led the merger of two large corporations with distinct compensation and pension plans, implementing a single plan throughout the company.

### Meetings

The HRCG holds at least four meetings per year. The committee Chair reports the committee's proceedings and recommendations to the Board. At each meeting, the HRCG holds an in-camera session without executives present. The committee may occasionally meet privately with members of management including the President and Chief Executive Officer and the Senior Director, Corporate Human Resources of QMI.

### 2018 Highlights

In 2018, the HRCG held seven meetings. As stipulated in the committee's mandate, in these meetings the HRCG focused on the following key components:

- Review of the Corporation's succession plan.
- Revision of the compensation package for executive officers of the Corporation and of its subsidiaries.
- Recommendation to the Board of grants of stock options of the Corporation.
- 2017 performance review and recommendation to the Board of annual incentives to be paid to the Corporation's President and Chief Executive Officer and Senior Vice-President and Chief Financial Officer.
- Review of candidacies for director position, including female candidates, and recommendation to the Board.
- Review of initiatives with respect to women representation on the Board in compliance with the policy adopted.
- Review of the Corporation's President and Chief Executive Officer's and Senior Vice-President and Chief Financial Officer's 2018 performance objectives and recommendation for approval to the Board.

- Review of directors' compensation.
- Review of continuing training opportunities for directors.
- Review the appointments to the position of Chief Executive Officer of Videotron and to the senior management positions of QMI and the Corporation.
- Review of the CSR Committee's report.
- Review of the report on the application of the Code and on ethics related denunciations.
- Review and approval of the modifications to the mandates of the HRCG and the Board and recommendation to the Board to approve such modifications.

## Risk Assessment

The HRCG has assessed the risks associated with the executive officer compensation plans and envisions no incentive for executive officers to take excessive risks for personal financial gain. A detailed examination of the risk assessment is included in the "Compensation-Related Risk Management Practices" section of this Circular.

## Mandate

Among the HRCG's responsibilities, the following are included:

- Review annually the succession plan of senior management.
- Recommend to the Board the appointment of senior management of Quebecor and approve the terms and conditions of their hiring, retirement or termination.
- Review annually the objectives that the Chief Executive Officer is expected to reach, evaluate him in light of those objectives and other factors deemed relevant by the HRCG, report annually to the Board on the results of its evaluation, and recommend to the Board the Chief Executive Officer's total compensation and overall objectives.
- Review the performance assessment of the Chief Financial Officer after consulting the Chief Executive Officer and the Chair of the Audit Committee of Quebecor and recommend to the Board his overall compensation.
- Determine grants of stock options and make appropriate recommendations to the Board.
- Ensure that Quebecor has a competitive compensation structure so as to attract, motivate and retain qualified individuals that the Corporation requires to meet its business objectives.
- Ensure that the policies and compensation programs in place do not encourage executives to take excessive risks or make profitable short-term decisions that could undermine the long-term viability of Quebecor.
- Recommend to the Board the corporate governance practices it deems appropriate.
- Supervise disclosure of the Corporation's corporate governance practices.
- Review the Corporation's CSR policies and initiatives.
- Measure the effectiveness of the Policy on selecting candidates for director positions and on diversity among directors.
- Ensure that a Code promoting the respect of the values responding to the required integrity standards within corporations is in place, released and enforced. Examine and approve all amendments to this Code.
- Approve any waiver from compliance with the Code to directors and officers of the Corporation and ensure disclosure of any such waiver in accordance with applicable regulations.

The HRCG carries out its mandate, which is available on the Corporation's website, within the parameters of compensation policies implemented by Quebecor which provide a framework for the overall compensation structure described in the next section.

## COMPENSATION DISCUSSION & ANALYSIS

### Message to Shareholders

On behalf of the Board and the HRCG, we are pleased to present you with our executive compensation approach. We believe that it is important that the Corporation's shareholders receive all the information they need to understand the decisions that have been taken in this regard and the reasons for them.

In 2018, our advisory vote on executive compensation was met with great support, with more than 99% of votes (99.93% of Class A Shares and 98.03% of Class B Shares) in favour of our approach. We are grateful for this support and we believe that it confirms that our compensation philosophy aims to create value for shareholders and creates a direct connection between the shareholders' interests and those of management.

Again, this year, upon the recommendation of the HRCG, the Board invites you to make your voice heard by taking part in the advisory vote on our overall compensation approach for executive officers. To help you in your analysis, we invite you to examine the following pages of this Circular which contain more information on this topic.

### Financial 2018 at a Glance

During financial 2018, we completed the final phase of our plan to repurchase shares in our subsidiary QMI held by CDP Capital. The plan had been carefully considered and begun six years previously and was completed in the three transactions over that period, in 2012, 2015 and 2018. Operations-wise, during the past year we proved our capacity to repeatedly spur accelerated growth in our results, once again propelled by our Telecommunications segment, which benefited from consumers' constantly growing enthusiasm for our mobile and Internet services. The Media sector, however, faced hurdles owing to the structural shift in advertising dollars toward digital platforms, as well as the absence of Montréal professional sports teams in playoffs, which had an impact on the performance of our specialty channel TVA Sports. The Sports and Entertainment segment continued its development built on convergence of live content, as well as arts & culture content, including books and music. The following table summarizes our financial performance along with some notable accomplishments by our different segments over the past financial year.

#### Financial Operations

- Quebecor's sales totalled \$4.2 billion in 2018, a \$55.9 million (1.4%) increase compared with the previous financial year, and its adjusted EBITDA<sup>1</sup> increased by \$114.9 million (7.1%)
- Investment of \$1.7 billion for the redemption of the shares of QMI held by CDP Capital
- The net debt-equity ratio, expressed by the ratio of short- and long-term debt (adjusted according to the level of cash in hand and derivative financial instruments, but excluding convertible debentures) on the adjusted EBITDA, improved to attain 3.2x as of December 31, 2018, despite the repurchase of the shares of QMI
- Redemption of 11,390,300 Class B Shares in the ordinary course of business
- 100% increase in the quarterly dividend per share and establishment of a distribution target over a four-year horizon, which target will be between 30% and 50% of the annual free cash flows of the Corporation

<sup>1</sup> Adjusted EBITDA is a financial measure that is not consistent with IFRS. For the definition of this measure and its reconciliation with the financial measure established in accordance with IFRS in the Corporation's consolidated financial statements, please refer to Management's Discussion and Analysis for the year ended December 31, 2018, which is available on our website and on SEDAR at [www.sedar.com](http://www.sedar.com).

| Telecom Segment                                                                                                                                                                                                                                                                                                                                                                                                   | Media Segment                                                                                                                                                                                                                                                                                                                                                                                     | Sports and Entertainment Segment                                                                                                                                                                                                                                                                                                                                                                                                                               |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"> <li>▪ Growth of \$94.2 million (2.9%) in sales, and growth of \$119.2 million (7.7%) in adjusted EBITDA</li> <li>▪ Increase of 129,800 connections (12.7%) in our mobile telephony service and \$64.6 million in growth of related income (13.8%)</li> <li>▪ 38,000 new Internet service clients</li> <li>▪ Launch of Fizz, our new low-cost mobile telephony brand</li> </ul> | <ul style="list-style-type: none"> <li>▪ Growth of \$55.3 million in Media segment's adjusted EBITDA</li> <li>▪ Combined market share of 36.6% in 2018 for all TVA channels</li> <li>▪ Broadcast revenues totalling \$417.6 million and \$174.3 million in revenues from our newspapers</li> <li>▪ Recent acquisition of Évasion and Zeste, two specialty channels held by Serdy Média</li> </ul> | <ul style="list-style-type: none"> <li>▪ Videotron Centre ranked 5<sup>th</sup> among Canadian arenas for revenues based on concert receipts according to Billboard magazine</li> <li>▪ Revenues totalling \$182.1 million from the Sports and Entertainment segment, including \$101.2 million from book publishing and distribution</li> <li>▪ Return of Patrick Roy, former coach of the NHL Colorado Avalanche, as coach of the Québec Remparts</li> </ul> |

## 2018 Highlights in Executive Compensation

As announced in the message to shareholders of our 2018 circular, we revised our short- and long-term incentive program for executive officers of the Corporation and its subsidiaries. The short-term program was adjusted so as to align with the priorities of financial 2018. Our long-term incentive approach, meanwhile, has undergone more significant changes. Specifically, in 2018, the Corporation's executive officers were granted stock options in lieu of performance share units (PSUs) and DSUs. Our practices with respect to base salary, benefits, retirement benefits, and other benefits remained unchanged.

The main objectives of this shift in approach are to:

1. Maintain a significant proportion of executive compensation at risk;
2. Reward sustained operational performance that creates long-term value for the Corporation's shareholders;
3. Simplify the short- and long-term incentive program; and
4. Lengthen the vesting period for options to five years to ensure that optionees have no financial interest in assuming undue risk over the short term that might have harmful consequences over the long term; this measure also enhances the stock option exercise hold aspect.

The controlling-interest position of our President and Chief Executive Officer ensures his strong alignment with the interests of the other shareholders. The HRCG is of the opinion that our new long-term incentive approach ensures a close correlation between the shareholders' interest and those of the other Named Executive Officers.

In addition, we use stock options prudently, and the annual dilution generated by the stock option plan will remain low. For 2018, it is less than 1%. To that end, we have introduced the obligation for participants to obtain the Corporation's consent before exercising their right to purchase the Class B shares of the Corporation underlying the stock options vested.

Lastly, we continue to keep target total compensation for executive officers at the reference market median. Each year, we analyze the appropriateness of granting stock options and, as necessary, they are granted in consultation with the President and Chief Executive Officer, considering the individual's level of responsibility, performance and contribution, as well as the Corporation's performance.

## In Conclusion

The HRCG is of the opinion that the current policies, plans and compensation levels for executive officers at Quebecor are tied to the performance of the Corporation and reflect a sound compensation that is competitive in its market.

We look forward to meeting you at the annual meeting,

The Chair of the Board,  
The Right Honourable Brian Mulroney

The Human Resources and Corporate Governance Committee,  
Sylvie Lalande, Chair  
André P. Brosseau  
Andrea C. Martin

## COMPENSATION ANALYSIS

### Our Approach to Executive Compensation

Each year, the Board, supported by the HRCG, examines the overall compensation approach for executive officers to coordinate it with the business strategy, the shareholders' interests and the Corporation's lifecycle.

### Our Sound Governance Practices

- » Restrictions for trading and hedging transactions for participants in the incentive plans.
- » Shareholding requirements for approximately fifty leaders.

### Our Long-Term Incentive Plan

- » With respect to a convergent approach, a long-term incentive plan via a stock option plan is offered to approximately fifty leaders.
- » Stock options vest over five years as follows: 1/3 after three years, 2/3 after four years and 100% after five years of the date of the grant. Stock options expire after 10 years.

### Target Direct Compensation

- » Overall, the target annual direct compensation of the Named Executive Officers decreased in 2018 compared to 2017, while shareholder return has increased.

#### What Quebecor Does

- ✓ **Advisory vote** on the Board's approach to executive compensation
- ✓ **Performance-based compensation.** Short-term incentives are calculated based on the achievement of financial and strategic objectives
- ✓ **Compensation breakdown focused on at-risk compensation** with the short- and long-term incentive plan
- ✓ **Personal involvement** in shareholding required for executive officers
- ✓ Establishment of **minimum performance thresholds** below which no variable compensation is granted except for the strategic portion
- ✓ **Prohibition of bypassing** the philosophy behind compensation plans by hedging or speculative transactions on the Corporation's securities
- ✓ For some executives, application of a **clawback policy** of incentive compensation amounts granted
- ✓ Capping of performance objectives to **control compensation-related risks**
- ✓ Support from an **independent external compensation consultant**, when required, who does not provide any other services to the Corporation
- ✓ **Dilution control.** We ensure that the dilution due to the issuing of new shares per the terms of the stock option plan remains low, so as to optimize individual shareholders' stakes in the Corporation

#### What Quebecor Does Not Do

- x No supplemental executive retirement plan for the Named Executive Officers
- x No excessive perquisites
- x No bonus or multi-year grants guarantee
- x No employment termination clause exceeding 24 months of compensation
- x No exercise price changes for stock options

## Compensation Principles

Executive compensation is based on a compensation principle that is linked to performance. This contributes to long-term value for shareholders through the implementation and achievement of the business strategy of the Corporation and its subsidiaries. The Corporation must continually ensure that it is offering competitive compensation to both attract and retain the talented employees who are a key to its success. Quebecor also believes that compensation must link personal involvement of executives to the change in the Corporation's share price.

In addition, compensation components offered to the holder of a position must be consistent with that person's scope of influence. As such, the higher a position is in the organization and the bigger the influence this position has on the Corporation's consolidated results, the larger the portion of this person's compensation envelope that will be at risk (variable), dependent on the achievement of consolidated corporate objectives and aligned with the total shareholder return.

Quebecor considers performance and skills fundamental factors for its employees' salary growth and determination of their overall compensation. Thus, overall executive compensation is also based on principles of fairness in recognizing attitudes, abilities and skills, such as:

|                   |                                                                                                                                                             |
|-------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Internal equity   | Determines the relative value of positions and their classification in the salary structure, which meets internal pay equity requirements between officers. |
| External equity   | Offers compensation that is commensurate with that offered for equivalent positions in the reference market.                                                |
| Individual equity | Considers the employee's individual performance and contribution in the determination of individual compensation.                                           |

## Objectives of Compensation Components

Compensation for the President and Chief Executive Officer of Quebecor, the Chief Financial Officer and the other three most highly compensated executives who held their positions as at December 31, 2018 (collectively, the “**Named Executive Officers**”) may consist of one or more of the following components according to the objectives to prioritize:

|                    | Compensation Components | Description                                                                                                                                                                                                                                                                                                             | Reasons                                                                                                                                                                                                                                                                                                                                                                                                    | Eligibility                                    |
|--------------------|-------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------|
| Fixed              | Base salary             | Annual cash compensation commensurate with skills, responsibilities, individual performance and the reference market                                                                                                                                                                                                    | <ul style="list-style-type: none"> <li>Attract, retain, motivate and provide financial security</li> <li>Recognize individuals’ attitudes, abilities, skills and accomplishments</li> </ul>                                                                                                                                                                                                                | All employees                                  |
|                    | Short-term incentive    | Annual cash incentive if financial and strategic objectives are achieved                                                                                                                                                                                                                                                | <ul style="list-style-type: none"> <li>Motivate to achieve, or even exceed, short-term strategic and business objectives</li> </ul>                                                                                                                                                                                                                                                                        | Professionals and senior positions             |
| At risk (variable) | Long-term incentive     | Stock option plan of the Corporation, QMI and TVA, as the case may be. Compensation value varies depending on the position occupied within the organization and the impact of the individual’s contribution on results as well as establishment and deployment of the strategy. This compensation component is at risk. | <ul style="list-style-type: none"> <li>Provide an additional retention tool</li> <li>Align participants’ interests with those of the shareholders over the very long term</li> <li>Promote behaviours and decision-making required for the Corporation to continue on a trajectory of cautious long-term growth</li> <li>Link total long-term compensation to performance or share value growth</li> </ul> | Certain senior managers and executive officers |
| Indirect           | Non-wage benefits       | Flexible plan that may differ among subsidiaries                                                                                                                                                                                                                                                                        | <ul style="list-style-type: none"> <li>Support and promote employee health and well-being (both physical and financial)</li> </ul>                                                                                                                                                                                                                                                                         | All employees                                  |
|                    | Pension                 | Plan types offered may differ among subsidiaries                                                                                                                                                                                                                                                                        | <ul style="list-style-type: none"> <li>Provide financial security during retirement</li> </ul>                                                                                                                                                                                                                                                                                                             | Most employees                                 |
|                    | Perquisites             | Company vehicle or car allowance and complete annual medical evaluation                                                                                                                                                                                                                                                 | <ul style="list-style-type: none"> <li>Promote optimization of workdays</li> <li>Promote health on a competitive basis</li> </ul>                                                                                                                                                                                                                                                                          | Certain senior managers and executive officers |

## Horizon and Objectives of Direct Compensation Components

Under the current program, almost a third of the compensation of the Corporation’s executive officers is linked to the growth in the share price of the Corporation. The Corporation believes that personal involvement of executive officers in the Corporation’s shareholding allows for aligning long-term interests of executive officers with those of the shareholders and that it discourages excessive risk-taking.

Beyond base salary, at-risk compensation components balance several priorities. In the short term, the compensation is linked to the achievement of annual individual and group priorities and the long-term compensation is aligned with the cumulative total shareholder return. Thus, a portion of the Named Executive Officers’ compensation is at-risk, deferred and aligned with share price.

|                      | 2018                        | 2019                                                                                                                                                                                                                                                                                                                                                                                                                                               | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 |
|----------------------|-----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|------|------|------|------|------|------|
| Base salary          |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                    |      |      |      |      |      |      |      |
|                      | Cash                        | ▪ Fixed portion of direct compensation                                                                                                                                                                                                                                                                                                                                                                                                             |      |      |      |      |      |      |      |
| Short-term incentive |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                    |      |      |      |      |      |      |      |
|                      | Cash                        | <ul style="list-style-type: none"> <li>▪ Payable after one year, depending on the adjusted EBITDA of QMI and its business units where applicable, QMI free cash flows (profit margin for TVA) and the year's prioritized strategic objectives</li> <li>▪ Maximum payment varying from 1.0 times to 1,8 times the target, depending on the position held and the objective</li> </ul>                                                               |      |      |      |      |      |      |      |
| Long-term incentive  | Quebecor and/or TVA Options | <ul style="list-style-type: none"> <li>▪ Options vest over five years as follows: ⅓ after three years, ⅔ after four years and 100% after five years of the date of the grant. Options expire after 10 years</li> <li>▪ To prevent excessive dilution, beneficiaries of options have committed to obtaining the Corporation's consent before exercising their right to purchase the shares for which they wish to exercise their options</li> </ul> |      |      |      |      |      |      |      |
|                      | Stock options               |                                                                                                                                                                                                                                                                                                                                                                                                                                                    |      |      |      |      |      |      |      |

The HRCG may enhance any of these components, as it sees fit, to reward a promotion, improve retention, show recognition or balance out the other compensation components.

No policy prevents the HRCG from awarding or, when applicable, recommending to the Board an incentive even if one or more performance objectives have not been reached or from increasing or decreasing an award or payment.

## Reference Market

The HRCG periodically reviews the competitiveness of executive officer compensation. Compensation offered by the Corporation is defined based on (i) the reference market, (ii) the target positioning in the desired market, (iii) the employee's performance and (iv) the Corporation's financial resources. Hexarem Inc. ("Hexarem"), an independent consulting firm recognized for its executive compensation expertise, collaborated on creating personalized and reliable comparison groups that were approved by the HRCG.

In 2018, no benchmarking was made to define compensation for the Named Executive Officers. In 2017, the following two comparison groups were revised for benchmarking purposes:

1. President and Chief Executive Officer, Quebecor and QMI
2. Senior Vice-President and Chief Financial Officer, Quebecor and QMI
3. President and Chief Executive Officer, Videotron
4. Senior Vice-President, Chief Legal Officer and Public Affairs and Secretary, Quebecor and QMI

| Group 1<br>Listed Canadian corporations<br>in the<br>communications sector | Group 2<br>Listed corporations, with headquarters<br>in Quebec, with sales<br>over \$1 B |                                             |
|----------------------------------------------------------------------------|------------------------------------------------------------------------------------------|---------------------------------------------|
| BCE Inc.                                                                   | Aimia Inc.                                                                               | Intact Financial Corporation                |
| Bell Media                                                                 | Air Canada                                                                               | Lassonde Industries Inc.                    |
| Cineplex Inc.                                                              | Alimentation Couche-Tard Inc.                                                            | Metro Inc.                                  |
| Cogeco Inc.                                                                | Amaya Inc.                                                                               | National Bank of Canada                     |
| Corus Entertainment Inc.                                                   | BCE Inc.                                                                                 | Power Corporation of Canada                 |
| Manitoba Telecom Services Inc.                                             | Bombardier Inc.                                                                          | Resolute Forest Products                    |
| Postmedia Network Canada Corp.                                             | BRP Inc.                                                                                 | RONA Inc.                                   |
| Rogers Communications Inc.                                                 | CAE Inc.                                                                                 | Saputo Inc.                                 |
| Shaw Communications Inc.                                                   | Canadian National Railway Company                                                        | SNC-Lavalin Group Inc.                      |
| TELUS Communications Inc.                                                  | Cascades Inc.                                                                            | Stella-Jones Inc.                           |
| Thomson Reuters Corporation                                                | CGI Group Inc.                                                                           | Tembec Inc.                                 |
| Torstar Corporation                                                        | Cogeco Inc.                                                                              | The Jean Coutu Group (PJC) inc.             |
| Transcontinental Inc.                                                      | Colabor Group Inc.                                                                       | Transat A.T. Inc.                           |
| Yellow Pages Limited                                                       | Dollarama Inc.                                                                           | Transcontinental Inc.                       |
|                                                                            | Domtar Corporation                                                                       | TransForce Inc.                             |
|                                                                            | Dorel Industries Inc.                                                                    | Uni-Sélect Inc.                             |
|                                                                            | Gildan Activewear Inc.                                                                   | Valeant Pharmaceuticals International, Inc. |
|                                                                            | Industrial Alliance Insurance and Financial Services Inc.                                | WSP Global Inc.                             |

In 2017, the following comparison group was approved to benchmark the position of President and Chief Executive Officer for TVA was made up of the following corporations:

| Canadian corporations in the media sector |                                |
|-------------------------------------------|--------------------------------|
| BCE Inc.                                  | Postmedia Network Canada Corp. |
| Canadian Broadcasting Corporation         | Rainmaker Entertainment Inc.   |
| Cineplex Inc.                             | Rogers Communications inc.     |
| Corus Entertainment Inc.                  | Sirius XM Canada Holdings Inc. |
| DHX Media Ltd.                            | Stingray Digital Group Inc.    |
| Entertainment One Ltd.                    | Télé-Québec                    |
| Glacier Media Inc.                        | theScore, Inc.                 |
| IMAX Corporation                          | Torstar Corporation            |
| Mood Media Corporation                    | Transcontinental Inc.          |
| Newfoundland Capital Corporation Limited  | Yellow Pages Limited           |

Market data may be adjusted to reflect sales and the scope of each position compared to similar positions in the comparison groups.

### Independent External Compensation Consultant

As stipulated in its mandate, the HRCG has the authority to hire its own external advisor, and to approve its compensation, in connection with consulting services concerning the compensation of the Named Executive Officers. The HRCG, in collaboration with management, determine and approve all mandates that are given to its independent compensation consultant.

In 2017, Hexarem shared its expertise on executive officer compensation and compensation governance during certain HRCG and Board meetings and reviewed the compensation discussion and analysis section of the circular. In 2018, no fees were paid.

The fees paid to Hexarem during the last two financial years were as follows:

| Type of fees                          | 2018 | 2017     |
|---------------------------------------|------|----------|
| Executive Compensation – Related Fees | \$ — | \$15,175 |
| All other fees                        | \$ — | \$450    |

## Compensation-Related Risk Management Practices

The Corporation must take certain risks to remain competitive and encourage executive officers to achieve growth objectives expected by shareholders. However, the HRCG ensures that policies and compensation plans in place do not encourage executives to take excessive risks. It is therefore important for senior executives' objectives to not encourage them to make decisions that are profitable in the short term but that could undermine the Corporation's long-term viability. For this purpose, the following measures have been implemented:

### 1. Cap on Payments Related to Short-Term Incentive Plan

Payments of short-term incentive bonuses are capped, depending on the objectives and the role of the person holding the position, between 1.0 times and 1.8 times the short-term incentive target.

### 2. Long-Term Incentive Based on Share Price

The options vest over a five-year period as follows:  $\frac{1}{3}$  after three years,  $\frac{2}{3}$  after four years, and 100% after five years of the original grant. Options expire after ten years after the original grant. This long-term horizon discourages individuals from taking excessive risks that could cause participants to lose the shareholding value accumulated since the award.

### 3. Clawback Policy

Effective January 1<sup>st</sup>, 2015, the Board adopted a compensation clawback policy for certain members of senior management. Under this policy, which applies to the President and Chief Executive Officer and to the Chief Financial Officer of the Corporation and of its major subsidiaries and business units ("member of management"), the Board must, to the full extent permitted by governing laws and to the extent it determines that it is in the Corporation's best interest to do so, require reimbursement of all or a portion of any bonus or incentive compensation received by a member of management or to proceed with the cancellation of any unvested grants made to a member of management if:

- i. the amount of the bonus or incentive compensation was calculated based upon, or contingent on, the achievement of certain financial results that were subsequently the cause of or affected by a restatement of all or a portion of the Corporation's consolidated financial statements;
- ii. the member of management engaged in gross negligence, intentional misconduct or fraud that caused or partially caused the need for the restatement;
- iii. the bonus or incentive compensation which would have been paid to the member of management, or the profit he would have made, had the financial results been properly reported, would have been lower than the bonus or incentive compensation received.

In these circumstances, the Board has the discretion to recover from the member of management all or a portion of any incentive compensation paid up to three years preceeding the date the Corporation had to proceed with a restatement of its consolidated financial statements.

#### 4. Trading and Hedging Transactions Restrictions

In 2016, the Corporation modified its confidential information usage and insider trading transactions policy to prohibit the Corporation's directors, executives and employees from purchasing securities, subject to obtaining prior approval from the HRCG, including futures, equity swaps, exchange fund shares or options, which are designed to cover or compensate a decrease in the market value of equity securities (or equivalents, such as DSUs or PSUs, for which the value results from that of the equity securities) that were granted to them as compensation.

#### 5. Policy on Minimum Executive Shareholding

Executive shareholding encourages cautious management of the shareholders' equity. On July 13, 2016, the Board approved the implementation of new shareholding requirements. Since that date, all participants in the short- and long-term incentive plan must, within a period of four years, meet the requirements of the minimum executive shareholding policy, equalling to a predetermined multiple of base salary. A participant's total shareholding is calculated as being the fair market value of the sum of the following securities and security equivalents held by the participant:

- Class A Shares of Quebecor;
- Class B Shares of Quebecor;
- Vested and non-vested DSUs linked to Class B Shares of Quebecor;
- Class A Shares of TVA;
- Class B non-voting shares of TVA;
- Vested and non-vested DSUs linked to Class B non-voting shares of TVA.

It should be noted that the Board reserves the right to extend the period granted for reaching the minimum shareholding threshold in the event of extraordinary circumstances.

For additional details on applicable multiples as well as the shareholding held as at December 31, 2018, please refer to the personalized data sheet of the Named Executive Officer of the Circular.

#### 6. Guidelines Extending the Options Holding Period - Repealed

Under the Guidelines Extending the Options Holding Period adopted by the Corporation in 2015, certain designated executive officers were required to hold the options granted to them under the QI and QMI option plans for a minimum of two years following their vesting date. Over that period, any option held by such executive officer under the terms of the applicable plan could not be exercised before the minimum period had elapsed. Given that the terms for vesting of options currently granted call for them to be vested over a period of five years, including an initial three-year tranche following the date of grant, said Guidelines were repealed on October 10, 2018.

#### Named Executive Officers' Direct Compensation

Compensation for the Named Executive Officers is established and approved by the HRCG, except for the President and Chief Executive Officer and the Chief Financial Officer of the Corporation, whose compensation is recommended by the HRCG and subsequently approved by the Board. Compensation for the President and Chief Executive Officer of TVA and Quebecor Content is also reviewed by TVA's HRCG and approved by TVA's Board. Compensation for the President and Chief Executive Officer of Videotron is reviewed by the Corporation's HRCG and approved by Videotron's Board.

Details regarding different direct compensation components for the Named Executive Officers are included in the following pages of the Circular.

#### Base Salary

The annual base cash compensation is commensurate with skills, responsibilities, individual performance and the reference market.

Increases in the base salary awarded to members of senior management are based on performance, competitive market compensation data, their experience in their role, the importance of the position occupied, and their compensation compared with the Corporation's other senior managers. Adjustments to base salary generally take effect on January 1.

## Short-Term Incentive

The goal of the short-term incentive program is to attract and develop the loyalty of the executive officers and encourage them to achieve or exceed the Corporation's short-term strategic and business objectives.

For the short-term incentive program, although the financial objectives based on adjusted EBITDA and QMI operating cash flows (profit margin for TVA) remain the key performance indicators, individual objectives are also set for each Named Executive Officer. The individual strategic objectives are fixed annually to ensure alignment with the Corporation's business objectives.

The short-term incentive program targets are determined based on the base salary, the executive officers' roles and their impact on the Corporation. Short-term incentives are calculated using a formula that considers the following elements:

- The short-term incentive target, expressed as a percentage of base salary, for each role;
- Adjusted EBITDA of QMI or business unit to which the Named Executive Officer is related, for one third of the target;
- QMI operating cash flows (profit margin in the case of TVA) for one third of the target; and
- Individual strategic objectives for one third of the target.

For the purposes of the short-term incentive program for financial 2018, the targets as a percentage of base salary for each Named Executive Officer were 88%, except in the case of Manon Brouillette, for whom the short-term incentive target was 140%.

Incentive amounts may be up to 1.8 times the short-term incentive target depending on the Corporation's performance, that of the business unit, and that of the individual. Each target is independent of the others and payable separately.

The following table lists the weighting of each performance objective and the multiplying factor applicable to it.

| Weighting | Objectives                   |                      | Under threshold | Threshold | Target | Maximum         |
|-----------|------------------------------|----------------------|-----------------|-----------|--------|-----------------|
| 33.33%    | Adjusted EBITDA <sup>1</sup> | Level of achievement | N.A.            | N.A.      | 100%   | 100%            |
|           |                              | Multiplier           | 0.00x           | 0.00x     | 1.00x  | 1.00x           |
| 33.33%    | QMI Operating Cash Flows     | Level of achievement | Under 95%       | 95%       | 100%   | 105% and more   |
|           |                              | Multiplier           | 0.00x           | 0.50x     | 1.00x  | 1.25x           |
|           | Profit Margin <sup>2</sup>   | Level of achievement | Under 75%       | 75%       | 100%   | 125% and more   |
|           |                              | Multiplier           | 0.00x           | 0.50x     | 1.00x  | 1.25x           |
| 33.33%    | Strategic <sup>3</sup>       | Level of achievement | N.A.            | N.A.      | 100%   | 160%-180%       |
|           |                              | Multiplier           | 0.00x           | 0.00x     | 1.00x  | 1.60x and 1.80x |

1. Adjusted EBITDA of QMI except in the case of Manon Brouillette, for whom objective is adjusted EBITDA of Videotron, and France Lauzière, for whom objective refers to adjusted EBITDA of TVA, Quebecor Content and Videotron.
2. In the case of France Lauzière, objective is profit margin of TVA.

The Named Executive Officers' compensation is contingent on the achievement of performance objectives. The Corporation will not give further details on the performance objectives of executive officers, because it believes that the disclosure of this information would be seriously detrimental to its interests in the extremely competitive sector in which it operates, because this is confidential, strategic information.

Given that the financial objectives set by the Corporation for its short-term incentive plan, being the adjusted EBITDA of QMI and some of its business units and the operating cash flows of QMI as well as the individual strategic objectives of each Named Executive Officer, take into account various sensitive strategic components of the Corporation and its subsidiaries, the Corporation is of the opinion that disclosing this information is not in its interest. The performance objectives set and approved by the HRCG or Boards of the Corporation, TVA or Videotron, as applicable, are aimed and directed to meet the philosophy encouraging incentives to be tied to performance.

The portion of total compensation of each of the Named Executive Officers tied to objectives that were only partially shared is 49% for Pierre Karl Péladeau, 49% for Jean-François Pruneau, 71% for Manon Brouillette, 26% for France Lauzière and 49% for Marc M. Tremblay.

### **Long-Term Incentive**

Long-term incentive compensation, which since 2018 has been in the form of grants of stock options, allows the Corporation to reach several objectives over a longer period of time. The primary objective is to provide an incentive for participants to take the proper actions, sometimes difficult over the short term, so that the Corporation can carry out its business plan and build for the long term. The second objective of this compensation component is to align the interests of senior executives with those of shareholders. The third objective is to act as a retention factor.

No target as a percentage of base salary has been established for the long-term incentive portion. The Board, upon recommendation of the HRCG and in collaboration with the President and Chief Executive Officer, awards stock options of the Corporation based on the individual's level of responsibility and performance and contribution and the performance of the Corporation. The key characteristics of the Corporation's Stock Option Plan are outlined in the section "Equity Compensation Plans" of this Circular.

### **2018 Short-term**

For financial 2018, the HRCG and the Board, if applicable, approved the payment of annual incentives ranging from 35.7% to 150% of base salary under the short-term portion of the short- and long-term incentive plan and all subject to achievement of financial and strategic objectives. In the latter case, a maximum of 100% achievement was recognized for all the Named Executive Officers.

### **2018 Long-Term**

For financial 2018, the Board and the board of directors of TVA in the case of France Lauzière, approved the grants of stock options that take the participant's level of responsibility and contribution into account. However, with respect to the long-term compensation, the HRCG and the Board retain full discretion on the value of annual allotments awarded to each participant.

For more details on the Named Executive Officers' total compensation for financial 2018, please refer to the personalized fact sheet and the Compensation Summary Table of this Circular.



## Pierre Karl Péladeau

### President and Chief Executive Officer

After serving as President and Chief Executive Officer of Quebecor from 1999 to 2013, Pierre Kark Péladeau returned to that position on February 16, 2017 and also became President and CEO of Quebecor Sports and Entertainment Group.

| 2018 Compensation                 |             |             |
|-----------------------------------|-------------|-------------|
|                                   | Target      | Actual      |
| <b>Fixed</b>                      |             |             |
| Base salary                       | \$1,300,000 | \$1,300,000 |
| <b>Variable</b>                   |             |             |
| Short-term incentive <sup>1</sup> |             |             |
| Adjusted EBITDA of QMI            | \$381,333   | \$381,333   |
| Operating cash flows of QMI       | \$381,334   | \$463,064   |
| Strategic                         | \$381,333   | \$381,333   |
| Long-term incentive <sup>2</sup>  |             |             |
| Options <sup>3</sup>              | —           | —           |
| Direct total compensation         | \$2,444,000 | \$2,525,730 |

- The short-term incentive award for 2018 performance was based on the following levels of achievement of the financial and strategic objectives:

| Objectives                  | Target | Result <sup>(i)</sup> | Payment <sup>(ii)</sup> |
|-----------------------------|--------|-----------------------|-------------------------|
| Adjusted EBITDA of QMI      | 100.0% | 100.0%                | 100.0%                  |
| Operating cash flows of QMI | 100.0% | 104.3%                | 121.4%                  |
| Strategic                   | 100.0% | 100.0%                | 100.0%                  |

(i) The consolidated objectives award as a percentage of base salary has been achieved at 94.3%.

(ii) Refer to the "Short-term Incentive" section of this Circular for additional information.

- No target as a percentage of base salary has been set for the long-term incentive portion.
- No stock options were granted to Pierre Karl Péladeau in 2018.

#### Minimum Shareholding Policy

| Multiple of salary | Multiple of salary \$ | Total shareholding \$ |
|--------------------|-----------------------|-----------------------|
| n.a.               | n.a.                  | Reached               |



## Jean-François Pruneau

### President and Chief Executive Officer - Videotron

Jean-François Pruneau was appointed President and Chief Executive Officer of Videotron on January 7, 2019 thus succeeding to Manon Brouillette. Since November 2010, he was Senior Vice President and Chief Financial Officer of Quebecor. He joined Quebecor in May 2001 and served, in turn as Director of Corporate financing, Assistant Treasurer, Treasurer, and Vice President, Finance of Quebecor, Quebecor Media, Videotron and Sun Media Corporation.

| 2018 Compensation                 |           |             |
|-----------------------------------|-----------|-------------|
|                                   | Target    | Actual      |
| <b>Fixed</b>                      |           |             |
| Base salary                       | \$525,300 | \$525,300   |
| <b>Variable</b>                   |           |             |
| Short-term incentive <sup>1</sup> |           |             |
| Adjusted EBITDA of QMI            | \$154,088 | \$154,088   |
| Operating cash flows of QMI       | \$154,088 | \$187,113   |
| Strategic                         | \$154,088 | \$154,088   |
| Long-term incentive <sup>2</sup>  |           |             |
| Options <sup>3</sup>              | —         | \$428,800   |
| Direct total compensation         | \$987,564 | \$1,449,389 |

- The short-term incentive award for 2018 performance was based on the following levels of achievement of the financial and strategic objectives:

| Objectives                  | Target | Result <sup>(i)</sup> | Payment <sup>(ii)</sup> |
|-----------------------------|--------|-----------------------|-------------------------|
| Adjusted EBITDA of QMI      | 100.0% | 100.0%                | 100.0%                  |
| Operating cash flows of QMI | 100.0% | 104.3%                | 121.4%                  |
| Strategic                   | 100.0% | 100.0%                | 100.0%                  |

(i) The consolidated objectives award as a percentage of base salary has been achieved at 94.3%

(ii) Refer to the "Short-term Incentive" section of this Circular for additional information.

- No target as a percentage of base salary has been set for the long-term incentive portion
- As a long-term incentive, Jean-François Pruneau was granted 80,000 stock options of the Corporation. The estimated value is calculated at the time of grant according to the Black-Scholes valuation model. Please refer to the "Black-Scholes Value of Stock Options" table.

#### Minimum Shareholding Policy

| Multiple of salary | Multiple of salary \$ | Total shareholding \$ | Status                   |
|--------------------|-----------------------|-----------------------|--------------------------|
| 2.55x              | \$1,339,515           | \$987,143             | In progress <sup>1</sup> |

<sup>1</sup> Jean-François Pruneau has until July 13, 2020 to meet the requirement of the Minimum Shareholding Policy.



## Manon Brouillette

Manon Brouillette joined Videotron in July 2004 as Vice-President, Marketing and Product Development. She held various positions within the organization until her appointment as President and Chief Executive Officer in May 2014, a position she held until her departure in December 2018.

| 2018 Compensation                   |             |             |
|-------------------------------------|-------------|-------------|
|                                     | Target      | Actual      |
| <b>Fixed</b>                        |             |             |
| Base salary                         | \$826,200   | \$826,200   |
| <b>Variable</b>                     |             |             |
| Short-term incentive <sup>1</sup>   |             |             |
| <i>Adjusted EBITDA of Videotron</i> | \$385,560   | \$385,560   |
| <i>Operating cash flows of QMI</i>  | \$385,560   | \$468,196   |
| <i>Strategic</i>                    | \$385,560   | \$385,560   |
| Long-term incentive <sup>2</sup>    |             |             |
| <i>Options</i> <sup>3</sup>         | —           | —           |
| Direct total compensation           | \$1,982,880 | \$2,065,516 |

1. The short-term incentive award for 2018 performance was based on the following levels of achievement of the financial and strategic objectives:

| Objectives                   | Target | Result <sup>(i)</sup> | Payment <sup>(ii)</sup> |
|------------------------------|--------|-----------------------|-------------------------|
| Adjusted EBITDA of Videotron | 100.0% | 101.9%                | 100.0%                  |
| Operating cash flows of QMI  | 100.0% | 104.3%                | 121.4%                  |
| Strategic                    | 100.0% | 100.0%                | 100.0%                  |

(i) The consolidated objectives award as a percentage of base salary has been achieved at 150%.

(ii) Refer to the "Short-term Incentive" section of this Circular for additional information.

2. No target as a percentage of base salary has been set for the long-term incentive portion.
3. Had she not left Videotron, 100,000 stock options of the Corporation would have been granted to Manon Brouillette as President and CEO of Videotron.

### Minimum Shareholding Policy

| Multiple of salary | Multiple of salary \$ | Total shareholding \$ | Status  |
|--------------------|-----------------------|-----------------------|---------|
| 3.75x              | \$3,098,250           | \$3,931,804           | Reached |



## France Lauzière

### President and Chief Executive Officer, TVA and Chief of content, Quebecor Content

France Lauzière was appointed President and Chief Executive Officer of TVA Group and Chief of content, Quebecor Content in October 2017. After joining TVA in 2001, she served as Director of Variety and then General Manager, Programs. In 2006, she was appointed Vice President, Programming of TVA. From 2013 to 2017, she was also acting as Senior Vice President of Quebecor Content.

| 2018 Compensation                                    |           |             |
|------------------------------------------------------|-----------|-------------|
|                                                      | Target    | Actual      |
| <b>Fixed</b>                                         |           |             |
| Base salary                                          | \$500,000 | \$500,000   |
| <b>Variable</b>                                      |           |             |
| Short-term incentive <sup>1</sup>                    |           |             |
| <i>EBITDA of TVA, Quebecor Content and Videotron</i> | \$146,666 | \$31,778    |
| <i>Profit margin of TVA</i>                          | \$146,667 | \$0         |
| <i>Strategic</i>                                     | \$146,667 | \$146,667   |
| Long-term incentive <sup>2</sup>                     |           |             |
| <i>Options</i> <sup>3</sup>                          | —         | \$643,000   |
| Direct total compensation                            | \$940,000 | \$1,321,445 |

1. The short-term incentive award for 2018 performance was based on the following levels of achievement of the financial and strategic objectives:

| Objectives                                            | Target | Result <sup>(i)</sup> | Payment <sup>(ii)</sup> |
|-------------------------------------------------------|--------|-----------------------|-------------------------|
| Adjusted EBITDA – TVA, Quebecor Content and Videotron | 100.0% | *                     | 6.4%                    |
| Profit margin of TVA                                  | 100.0% | 68.3%                 | 0.0%                    |
| Strategic                                             | 100.0% | 100.0%                | 100.0%                  |

\* The adjusted EBITDA portion covers three segments: TVA, Quebecor Content and Videotron. Only the Videotron portion has been achieved.

(i) The consolidated objectives award as a percentage of base salary was achieved at 35.7%.

(ii) Refer to the “Short-term Incentive” section of this Circular for additional information.

2. No target as a percentage of base salary has been set for the long-term incentive portion.
3. As a long-term incentive, France Lauzière was granted 200,000 stock options, being 100,000 stock options of the Corporation and 100,000 options of TVA. The estimated value of the options is calculated at the time of grant according to the Black-Scholes valuation model. Please refer to the “Black-Scholes Value of Stock Options” table.

#### Minimum Shareholding Policy

| Multiple of salary | Multiple of salary \$ | Total shareholding \$ | Status                   |
|--------------------|-----------------------|-----------------------|--------------------------|
| 2.25x              | \$1,125,000           | \$476,959             | In progress <sup>1</sup> |

<sup>1</sup> France Lauzière has until July 10, 2020 to meet the requirement of the Minimum Shareholding Policy.



## Marc Tremblay

### Chief Operating Officer, Chief Legal Officer and Corporate Secretary

Marc M. Tremblay is Chief Operating Officer, Chief Legal Officer and Corporate Secretary since January 2019. He was previously Senior Vice President, Chief Legal Officer and Public Affairs and Corporate Secretary. He joined Quebecor in 2007 as Vice President, Legal Affairs.

| 2018 Compensation                  |           |             |
|------------------------------------|-----------|-------------|
|                                    | Target    | Actual      |
| <b>Fixed</b>                       |           |             |
| Base salary                        | \$520,000 | \$520,000   |
| <b>Variable</b>                    |           |             |
| Short-term incentive <sup>1</sup>  |           |             |
| <i>EBITDA of QMI</i>               | \$152,533 | \$152,533   |
| <i>Operating cash flows of QMI</i> | \$152,534 | \$185,226   |
| <i>Strategic</i>                   | \$152,533 | \$152,533   |
| Long-term incentive <sup>2</sup>   |           |             |
| <i>Options</i> <sup>3</sup>        | —         | \$428,800   |
| Direct total compensation          | \$977,600 | \$1,439,092 |

1. The short-term incentive award for 2018 performance was based on the following levels of achievement of the financial and strategic objectives:

| Objectives                  | Target | Result <sup>(i)</sup> | Payment <sup>(ii)</sup> |
|-----------------------------|--------|-----------------------|-------------------------|
| Adjusted EBITDA of QMI      | 100.0% | 100.0%                | 100.0%                  |
| Operating cash flows of QMI | 100.0% | 104.3%                | 121.4%                  |
| Strategic                   | 100.0% | 100.0%                | 100.0%                  |

(i) The consolidated objectives award as a percentage of base salary was achieved at 94.3%.

(ii) Refer to the "Short-term Incentive" section of this Circular for additional information.

2. No target as a percentage of base salary has been set for the long-term incentive portion.
3. As a long-term incentive, Marc M. Tremblay was granted 80,000 stock options of the Corporation. The estimated value is calculated at the time of grant according to the Black-Scholes valuation model. Please refer to the "Black-Scholes Value of Stock Options" table.

#### Minimum Shareholding Policy

| Multiple of salary | Multiple of salary \$ | Total shareholding \$ | Status                   |
|--------------------|-----------------------|-----------------------|--------------------------|
| 2,55x              | 1 326 000 \$          | 921 756 \$            | In progress <sup>1</sup> |

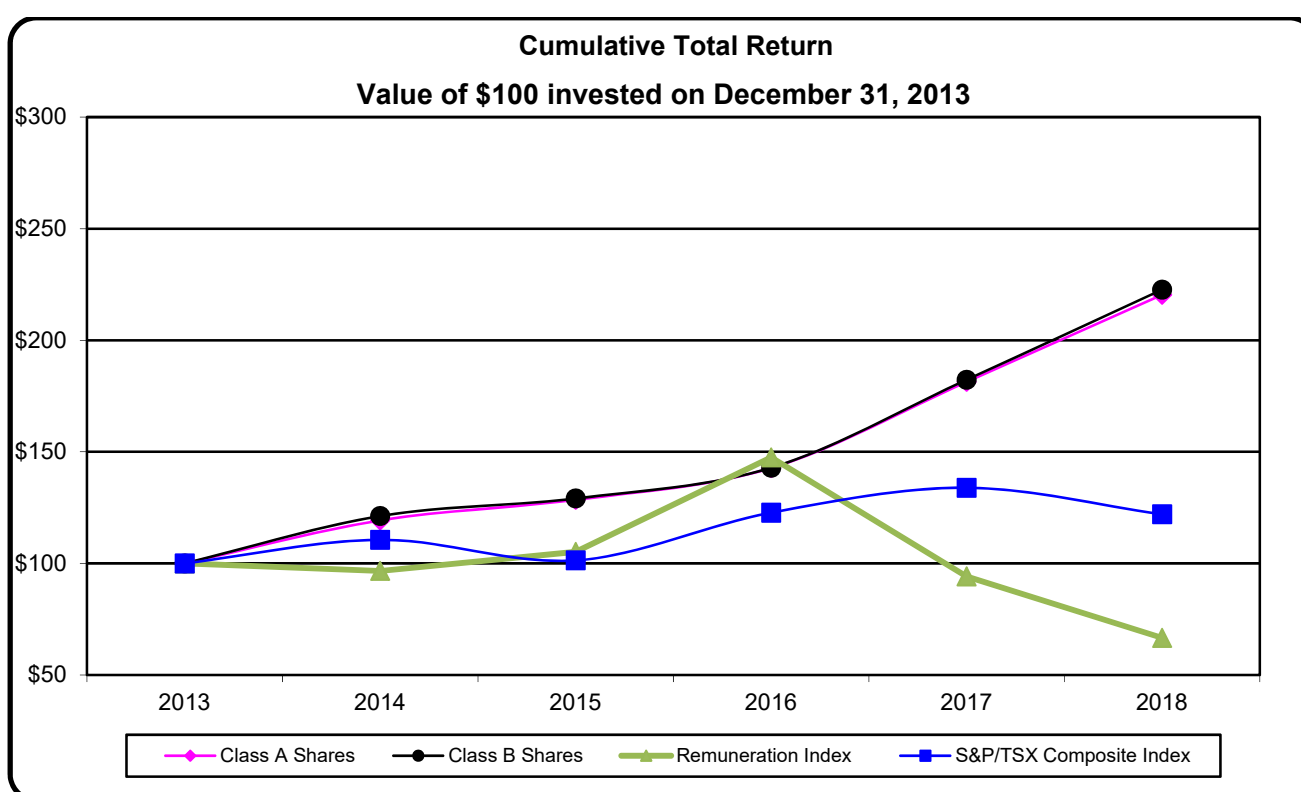
<sup>1</sup> Marc M. Tremblay has until July 13, 2020 to meet the requirement of the Minimum Shareholding Policy.

## PERFORMANCE GRAPH

The graph set out below illustrates the cumulative total return, over a period of five years, of a \$100 investment in the Class A Shares and Class B Shares of the Corporation as compared to the S&P/TSX Composite Index.

The year-end value of each investment is based on share appreciation plus dividends paid in cash, the said dividends having been reinvested on the date they were paid. The calculations exclude brokerage fees and taxes. Total shareholder returns from each investment may be calculated from the year-end investment values shown below the graph.

The graph also includes an index reflecting the trend in Named Executive Officers total compensation for the past five years. The remuneration index is composed of the base salary and the awards made according to existing incentive plans in effect for a given year. For the purposes of this index, the information presented in the “Total Compensation” column of the Summary Compensation Table has been annualized.



|                         | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  |
|-------------------------|-------|-------|-------|-------|-------|-------|
| Class A Shares          | \$100 | \$119 | \$129 | \$143 | \$181 | \$220 |
| Class B Shares          | \$100 | \$121 | \$129 | \$143 | \$182 | \$223 |
| Remuneration Index      | \$100 | \$97  | \$105 | \$148 | \$94  | \$67  |
| S&P/TSX Composite Index | \$100 | \$111 | \$101 | \$123 | \$134 | \$122 |

The trend in total compensation paid to the Named Executive Officers corresponds to the Corporation's performance from 2013 to 2016. The year 2017 saw the return of the Corporation's controlling shareholder, Pierre Karl Péladeau, as its President and Chief Executive Officer. Total compensation has since then decreased, owing primarily to the fact that Mr. Péladeau receives no long-term incentives. This trend has continued during 2018, as the shareholder's cumulative total return has increased.

The HRCG believes that the trading price is also affected by external factors on which the Corporation has little control, and which do not necessarily reflect the Corporation's performance. The five-year cumulative total return for shareholders with Class B shares of the Corporation was 123%, compared to 22% for the S&P/TSX Composite Index as shown in the performance graph above.

Furthermore, since Quebecor is a holding company which operates through its various subsidiaries, the Named Executive Officers' compensation is based on the results of the Corporation and of the business sectors. In return, the market price of the Corporation's share on the Toronto Stock Exchange reflects the results of the Corporation on a consolidated basis. Therefore, the share price performance alone cannot be considered to draw appropriate conclusions with respect to the Named Executive Officers' compensation.

## SUMMARY COMPENSATION TABLE

The following table shows the compensation information for the President and Chief Executive Officer, the Chief Financial Officer and the three other most highly compensated executive officers of the Corporation during the financial year ended December 31, 2018 for their services rendered during the financial years ended December 31, 2018, 2017 and 2016. The principal position indicated in the summary for each executive officer is as at December 31, 2018.

| Name and principal position                                                                                               | Year | Salary (\$) | Share-based awards <sup>1</sup> (\$) | Option-based awards <sup>2</sup> (\$) | Non-equity incentive plan compensation |                                | Pension value <sup>3</sup> (\$) | All other compensation <sup>4</sup> (\$) | Total compensation (\$) |
|---------------------------------------------------------------------------------------------------------------------------|------|-------------|--------------------------------------|---------------------------------------|----------------------------------------|--------------------------------|---------------------------------|------------------------------------------|-------------------------|
|                                                                                                                           |      |             |                                      |                                       | Annual incentive plans (\$)            | Long-term incentive plans (\$) |                                 |                                          |                         |
| <b>Pierre Karl Péladeau</b><br>President and Chief Executive Officer                                                      | 2018 | 1,300,000   | —                                    | —                                     | 1,225,730                              | —                              | 43,200                          | —                                        | 2,568,930               |
|                                                                                                                           | 2017 | 1,140,000   | —                                    | —                                     | 1,140,000                              | —                              | 34,600                          | —                                        | 2,314,600               |
| <b>Jean-François Pruneau</b> <sup>5</sup><br>Senior Vice-President and Chief Financial Officer                            | 2018 | 525,300     | —                                    | 428 800 <sup>6</sup>                  | 495,289                                | —                              | 38,300                          | —                                        | 1,487,689               |
|                                                                                                                           | 2017 | 515,000     | 875,500 <sup>7</sup>                 | —                                     | 363,382                                | 907,120 <sup>8</sup>           | 31,700                          | —                                        | 2,692,702               |
|                                                                                                                           | 2016 | 500,000     | 850,000 <sup>7</sup>                 | —                                     | 375,847                                | 1,134,181 <sup>9</sup>         | 28,500                          | —                                        | 2,888,528               |
| <b>Manon Brouillette</b> <sup>11</sup><br>President and Chief Executive Officer, Vidéotron                                | 2018 | 826,200     | —                                    | —                                     | 1,239,316                              | 805,400 <sup>8</sup>           | 55,200                          | —                                        | 2,926,116               |
|                                                                                                                           | 2017 | 810,000     | 2,025,000 <sup>7</sup>               | —                                     | 1,116,480                              | 790,000 <sup>9</sup>           | 35,000                          | —                                        | 4,776,480               |
|                                                                                                                           | 2016 | 780,000     | 1,014,000 <sup>7</sup>               | —                                     | 1,217,636                              | 760,869 <sup>10</sup>          | 32,700                          | —                                        | 3,805,205               |
| <b>France Lauzière</b> <sup>12</sup><br>President and Chief Executive Officer, TVA and Chief of Content, Quebecor Content | 2018 | 500,000     | —                                    | 643 000 <sup>13</sup>                 | 178,444                                | —                              | 41,200                          | —                                        | 1,362,644               |
|                                                                                                                           | 2017 | 397,116     | 637,500 <sup>7</sup>                 | —                                     | 318,605                                | 177,500 <sup>9</sup>           | 36,400                          | —                                        | 1,567,121               |
|                                                                                                                           | 2016 | 365,000     | 584,000                              | —                                     | 246,489                                | 171,600 <sup>10</sup>          | 33,400                          | —                                        | 1,400,489               |
| <b>Marc M. Tremblay</b> <sup>14</sup><br>Senior Vice-President, Chief Legal Officer and Public Affairs and Secretary      | 2018 | 520,000     | —                                    | 428 800 <sup>6</sup>                  | 490,292                                | —                              | 43,600                          | —                                        | 1,482,692               |
|                                                                                                                           | 2017 | 490,000     | 833,000 <sup>7</sup>                 | —                                     | 345,742                                | 648,679 <sup>9</sup>           | 40,000                          | —                                        | 2,357,421               |
|                                                                                                                           | 2016 | 475,000     | 427,500 <sup>7</sup>                 | —                                     | 547,055                                | —                              | 37,500                          | —                                        | 1,487,055               |

- For PSUs and DSUs, the compensation value corresponds to the target based on the fair market value of underlying securities at the time of grant.
- The compensation value shown in this section represents an estimated value, calculated according to the Black-Scholes valuation model, which is based on different hypotheses.
- Please refer to the "Pension Benefits" section of this Circular for additional details.
- Perquisites and other personal benefits that do not exceed the lesser of \$50,000 or 10% of the fiscal year's salary are not included.
- Since January 7, 2019, Jean-François Pruneau holds the position of President and CEO of Videotron.
- Underlying securities: Class B Shares of the Corporation. The amount indicated represents the Black-Scholes value of the options at the time of grant. Please refer to the "Black-Scholes Value of Stock Options" table for details concerning the calculation of values provided under the "Option-based awards" column of the above table.
- Value corresponds to the total allotment targets for PSUs and DSUs from Quebecor and, in some cases, from TVA.
- Value corresponding to compensation allocated in 2016 but earned in 2018 at the end of a three-year performance cycle under the Corporation's medium-term plan. Value details are shown in the "Non-Equity Long-Term Incentive Plan Compensation" table in the next section.
- Value corresponding to compensation allocated in 2015 but earned in 2017 at the end of a three-year performance cycle under the Corporation's medium-term plan. Value details are shown in the "Non-Equity Long-Term Incentive Plan Compensation" table in the next section.

10. Value corresponding to compensation allocated in 2014 but earned in 2016 at the end of a three-year performance cycle under the Corporation's medium-term plan. With regards to Jean-François Pruneau, a second three-year performance cycle, being the April 2013 – April 2016 Cycle, was also earned in 2016.
11. Manon Brouillette left Videotron on December 31, 2018.
12. France Lauzière was appointed President and Chief Executive Officer of TVA and Chief of Content, Quebecor Content on October 13, 2017. Prior to that date, France Lauzière was Vice-President, Programming of TVA and Senior Vice-President of Quebecor Content.
13. Underlying securities: Class B Shares of the Corporation and Class B non-voting shares of TVA. The amount indicated represents the Black-Scholes value of the options at the time of grant. Please refer to the "Black-Scholes Values" table for details concerning the calculation of values provided under the "Option-based awards" column of the above table.
14. Marc M. Tremblay has been appointed Chief Operating Officer, Chief Legal Officer and Corporate Secretary on January 7, 2019.

The total compensation value includes the estimated value of the stock options granted as determined by using the Black-Scholes value which is based on various assumptions as shown in the table below. It only represents an estimated value of the stock options granted and does not represent cash received by the Named Executive Officer. This amount is at risk and may even be equal to zero. Accordingly, the total compensation value does not represent the real cash compensation earned by the Named Executive Officer.

## Black-Scholes Value of Stock Options

For purposes of properly illustrating the calculation of the Black-Scholes value of the options granted to the Named Executive Officers in 2018, the key assumptions and estimates are set out below.

| Date of grant                 | Exercise price (\$) | Dividend yield (% / year) | Volatility (%) | Expected life (years) | Risk-free rate (%) | Black- Scholes Value (\$) |
|-------------------------------|---------------------|---------------------------|----------------|-----------------------|--------------------|---------------------------|
| October 10, 2018 <sup>1</sup> | 26.5246             | 0.85                      | 18.12          | 6.00                  | 2.503              | 5.36                      |
| October 10, 2018 <sup>2</sup> | 2.16                | 0.00                      | 45.99          | 6.00                  | 2.503              | 1.07                      |

<sup>1</sup>. Underlying securities: Class B Shares of the Corporation. Options vest as follows: ⅓ after three years, ⅓ after four years, and 100% after five years of the original grant.

<sup>2</sup>. Underlying securities: Class B non-voting shares of TVA. Options vest as follows: ⅓ after three years, ⅓ after four years, and 100% after five years of the original grant.

**Note:** In accordance with IFRS 2, *Share-Based Payment*, the liabilities related to these options are recorded in the Corporation's consolidated financial statements based on their fair value at the end of each financial reporting period using the Black-Scholes model. At the time of the grant, the fair value of these options is calculated by using the same model. As a result, the fair value at the time of grant for accounting purposes or for purposes of section 3.1 (5) of Form 51-102F6 are the same.

## Non-Equity Incentive Plan Compensation

The compensation summary table shows compensation allocated in 2016 but earned in 2018 at the end of a three-year performance cycle, in accordance with the disclosure rules regarding non-equity long-term incentive plans.

As a result, the following amounts should be understood as being part of the 2016 overall compensation envelopes for the Named Executive Officers, even though they are shown in the year 2018 in the Compensation Summary Table on the previous page.

| 2016 Medium-Term Grant with 2016-2018 Performance Cycle — Videotron   |                            |                    |                                               |
|-----------------------------------------------------------------------|----------------------------|--------------------|-----------------------------------------------|
| Based on achievement of cumulative objectives as of December 31, 2018 |                            |                    |                                               |
| Participant<br>▪ Manon Brouillette                                    | Videotron adjusted EBITDA  | Achieved at 108.5% | Participant<br>▪ Manon Brouillette: \$805,400 |
|                                                                       | Increase in free cash flow | Achieved at 120.7% |                                               |
|                                                                       | Cost reduction             | Achieved at 167.4% |                                               |

## Outstanding Share- and Option-Based Awards

The table below indicates all outstanding stock options, PSUs and DSUs awards of the Corporation, QMI and TVA, for each of the Named Executive Officers and their values as of December 31, 2018.

| Name                  | Units and/or underlying shares | Option-based Awards                                     |                                         |                        |                                                             | Share-based Awards                                           |                                                                                     |                                                                                      |
|-----------------------|--------------------------------|---------------------------------------------------------|-----------------------------------------|------------------------|-------------------------------------------------------------|--------------------------------------------------------------|-------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|
|                       |                                | Number of securities underlying unexercised options (#) | Option exercise price <sup>1</sup> (\$) | Option expiration date | Value of unexercised in-the-money options <sup>2</sup> (\$) | Number of shares or units of shares that have not vested (#) | Market or payout value of share-based awards that have not vested (\$) <sup>3</sup> | Market or payout value of vested share-based awards not paid out or distributed (\$) |
| Pierre Karl Péladeau  | n/a                            | n/a                                                     | n/a                                     | n/a                    | n/a                                                         | n/a                                                          | n/a                                                                                 | n/a                                                                                  |
| Jean-François Pruneau | QI <sup>4</sup>                | 80,000                                                  | 26.5246                                 | October 10, 2028       | 177,232                                                     |                                                              |                                                                                     |                                                                                      |
|                       | QI <sup>5</sup>                | 500,000                                                 | 11.1132                                 | May 16, 2023           | 8,813,400                                                   |                                                              |                                                                                     |                                                                                      |
|                       | QMI <sup>6</sup>               | 4,000                                                   | 51.888                                  | June 22, 2022          | 239,292                                                     |                                                              |                                                                                     |                                                                                      |
|                       | PSU-QI                         |                                                         |                                         |                        |                                                             | 44,793                                                       | 1,287,351                                                                           | 0                                                                                    |
|                       | DSU-QI                         |                                                         |                                         |                        |                                                             | 32,570                                                       | 936,062                                                                             | 0                                                                                    |
|                       | DSU-QI (TVA)                   |                                                         |                                         |                        |                                                             | 21,017                                                       | 33,837                                                                              | 0                                                                                    |
| Manon Brouillette     | QMI <sup>6</sup>               | 11,200                                                  | 70.558                                  | March 18, 2025         | 460,914                                                     |                                                              |                                                                                     |                                                                                      |
|                       | PSU-QI                         |                                                         |                                         |                        |                                                             | 75,546                                                       | 2,171,192                                                                           | 0                                                                                    |
|                       | DSU-QI                         |                                                         |                                         |                        |                                                             | 61,806                                                       | 1,776,304                                                                           | 0                                                                                    |
| France Lauzière       | QI <sup>4</sup>                | 100,000                                                 | 26.5246                                 | October 10, 2028       | 221,540                                                     |                                                              |                                                                                     |                                                                                      |
|                       | QMI <sup>7</sup>               | 15,000                                                  | 57.639                                  | August 7, 2023         | 811,080                                                     |                                                              |                                                                                     |                                                                                      |
|                       | QMI <sup>6</sup>               | 5,000                                                   | 70.558                                  | March 18, 2025         | 205,765                                                     |                                                              |                                                                                     |                                                                                      |
|                       | TVA <sup>8</sup>               | 100,000                                                 | 2.16                                    | October 10, 2028       | 0                                                           |                                                              |                                                                                     |                                                                                      |
|                       | PSU-QI                         |                                                         |                                         |                        |                                                             | 14,350                                                       | 412,419                                                                             | 0                                                                                    |
|                       | DSU-QI                         |                                                         |                                         |                        |                                                             | 12,915                                                       | 371,177                                                                             | 0                                                                                    |
|                       | PSU-TVA                        |                                                         |                                         |                        |                                                             | 87,604                                                       | 141,042                                                                             | 0                                                                                    |
|                       | DSU-TVA                        |                                                         |                                         |                        |                                                             | 65,703                                                       | 105,782                                                                             | 0                                                                                    |
| Marc M. Tremblay      | QI <sup>4</sup>                | 80,000                                                  | 26.5246                                 | October 10, 2028       | 177,232                                                     |                                                              |                                                                                     |                                                                                      |
|                       | QI <sup>9</sup>                | 180,000                                                 | 15.1183                                 | November 25, 2024      | 2,451,906                                                   |                                                              |                                                                                     |                                                                                      |
|                       | QMI <sup>7</sup>               | 29,000                                                  | 57.639                                  | August 7, 2023         | 1,568,088                                                   |                                                              |                                                                                     |                                                                                      |
|                       | PSU-QI                         |                                                         |                                         |                        |                                                             | 31,379                                                       | 901,832                                                                             | 0                                                                                    |
|                       | DSU-QI                         |                                                         |                                         |                        |                                                             | 22,817                                                       | 655,761                                                                             | 0                                                                                    |
|                       | DSU-QI (TVA)                   |                                                         |                                         |                        |                                                             | 15,267                                                       | 24,580                                                                              | 0                                                                                    |

1. The exercise price of the options of the Corporation is equal to the weighted average trading price of the Class B Shares on the Toronto Stock Exchange during the period of five trading days preceding the date of grant. The exercise price of the QMI options is the market value of the common shares at the time of grant, as determined by the external expert retained by QMI Board of Directors on a quarterly basis. The exercise price of the TVA options may not be less than the closing price of a board lot of Class B shares on the Toronto Stock Exchange on the last trading day before the date of grant.
2. The value of unexercised in-the-money options of the Corporation and TVA is the difference between the option exercise price and the closing price of the underlying security on the Toronto Stock Exchange on December 31, 2018, or the difference between the option exercise price and the value of the common shares of QMI on December 31, 2018, as determined by the external expert retained by the QMI Board. **This amount has not been, and may never be, realized. The options have not been, and may never be, exercised, and actual gains, if any, on exercise will depend on the value of the aforesaid shares on the date of exercise.** On December 31, 2018, the closing price of the Class B Shares of the Corporation on the Toronto Stock Exchange was \$28.74 per share, and the closing price of the Class B non-voting shares of TVA was \$1.61. For purposes of stock option grants, the external expert retained by QMI's Board has established the value of the shares of QMI, as of December 31, 2018, at \$111.711 per share.
3. The market or payout value of share-based awards that have not vested is calculated by multiplying the number of share units (PSUs or DSUs) by the closing price of the underlying shares (see note 2 above).
4. Options of the Corporation. Options vest as follows: 1/3 after three years, 2/3 after four years, and 100% after five years of the original grant.
5. Options of the Corporation. Options vest as follows: 1/3 after two years, 2/3 after three years, and 100% after four years of the original grant.
6. QMI options. One-year horizon. Options vest equally over five years with the first 20% vesting on the first anniversary of the date of grant.
7. QMI options, 3-years horizon. Options vest equally over four years with the first 25% vesting on the second anniversary of the date of grant.
8. TVA options. Options vest as follows: 1/3 after three years, 2/3 after four years, and 100% after five years of the original grant.
9. Options of the Corporation. Options vest as follows: 1/3 on September 25, 2016, 2/3 on September 25, 2017 and 100% on September 25, 2018.

## Incentive Plan Awards – Value Vested or Earned During the Year

The following table sets forth, for each Named Executive Officer, the aggregate dollar value that would have been realized if the options under the option-based award had been exercised on the vesting date that occurred in 2018, and the bonus earned during the 2018 financial year.

| Name                  | Option-based awards –<br>Value vested during<br>the year <sup>1</sup><br>(\$) | Share-based awards –<br>Value vested during<br>the year <sup>2</sup><br>(\$) | Non-equity incentive plan<br>compensation – Value earned<br>during the year <sup>3</sup><br>(\$) |
|-----------------------|-------------------------------------------------------------------------------|------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|
| Pierre Karl Péladeau  | —                                                                             | 0                                                                            | 1,225,730                                                                                        |
| Jean-François Pruneau | —                                                                             | 0                                                                            | 495,289                                                                                          |
| Manon Brouillette     | 1,690,967 <sup>4-5-6</sup>                                                    | 0                                                                            | 2,044,716                                                                                        |
| France Lauzière       | 671,817 <sup>5</sup>                                                          | 0                                                                            | 178,444                                                                                          |
| Marc M. Tremblay      | 1,627,145 <sup>4-5</sup>                                                      | 0                                                                            | 490,292                                                                                          |

1. The value vested is the difference between the market value of the underlying securities at the acquisition date and the exercise price of the options. The market value is defined as, (i) in the case of options of Quebecor, the weighted average trading price of the Class B Shares on the Toronto Stock Exchange during the period of five trading days preceding the date on which the option became vested; (ii) in the case of TVA options, the average closing market price of a board lot of Class B non-voting shares for the five trading days preceding the date on which the option became vested; and (iii) in the case of QMI's options, the fair value of the common shares on the vesting date, as determined by the external expert retained by QMI Board.
2. The PSU and DSU plan started in 2016. The first PSUs granted in 2016 will become vested and payable in 2019 and the first DSUs granted in 2016 will become vested on December 31, 2021.
3. Corresponds to the sum, for 2018, of the columns "Annual Incentive Plans" and "Long-Term Incentive Plans" in the Compensation Summary Table.
4. Underlying securities: Class B Shares of Quebecor.
5. Underlying securities: common shares of QMI.
6. Those options have been exercised in 2018.

## Pension Benefits

Certain subsidiaries of the Corporation maintain pension plans offered, among others, to its executive officers. The material provisions of these plans are as follows:

|                                                           | Basic pension plan                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                  |
|-----------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Subsidiaries                                              | QMI <sup>1-2</sup>                                                                                                                                                                                                                                                                                                  | Videotron <sup>3</sup>                                                                                                                                                           |
| Named Executive Officers                                  | Pierre Karl Péladeau, Jean-François Pruneau, France Lauzière, Marc M. Tremblay                                                                                                                                                                                                                                      | Manon Brouillette                                                                                                                                                                |
| Participant contributions                                 | None                                                                                                                                                                                                                                                                                                                | 5% of base salary not exceeding \$7,361                                                                                                                                          |
| Normal retirement age                                     | 65                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                  |
| Retirement age without reduction in retirement pension    | 61                                                                                                                                                                                                                                                                                                                  | 65                                                                                                                                                                               |
| Reduction in the event of retirement before permitted age | 6% per year                                                                                                                                                                                                                                                                                                         | Reduction of 3% per year for every year between 60 and 65 and 4% per year for every year between 55 and 60.                                                                      |
| Early retirement age                                      | 55                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                  |
| Retirement pension calculation                            | <ul style="list-style-type: none"> <li>2% of the average salary during the five best consecutive years of salary (including bonuses) multiplied by the number of years of membership in the plan as executive.</li> <li>Subject to the maximum annuity prescribed by the <i>Income Tax Act</i> (Canada).</li> </ul> | <ul style="list-style-type: none"> <li>2% of the base salary for each year.</li> <li>Subject to the maximum annuity prescribed by the <i>Income Tax Act</i> (Canada).</li> </ul> |
| Coordination with public plans                            | No                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                  |
| Type of retirement pension                                | With eligible spouse at the time of retirement.                                                                                                                                                                                                                                                                     |                                                                                                                                                                                  |
|                                                           | Lifetime annuity to spouse equal to 60% of the annuity paid.                                                                                                                                                                                                                                                        | Lifetime annuity to spouse equal to 50% of the annuity paid.                                                                                                                     |
|                                                           | Without eligible spouse at the time of retirement.                                                                                                                                                                                                                                                                  |                                                                                                                                                                                  |
|                                                           | N/A                                                                                                                                                                                                                                                                                                                 | 120 monthly payments guaranteed if no eligible spouse at the time of retirement.                                                                                                 |
| Indexation                                                | After retirement                                                                                                                                                                                                                                                                                                    | Before retirement                                                                                                                                                                |

1. The provisions described are applicable to certain executive officers including the Named Executive Officers.

2. The basic defined benefit plan of QMI is no longer available to new entrants since January 1<sup>st</sup>, 2009. QMI reserves the right, under exceptional circumstances, to allow an employee to join the plan.

3. The basic retirement plan of Videotron is no longer available to new entrants since May 1<sup>st</sup>, 2012. Videotron reserves the right, under exceptional circumstances, to allow an employee to join the plan.

The following table sets forth information on QMI, Videotron and TVA's retirement plans, namely registered plans and supplemental executive retirement plans. In addition to annual benefits payable, the table shows the change in value of such benefits (obligation) year-to-date and year-end. Variations from one individual to another are due to the individual's age, salary and credited years of service in the basic plan and the supplemental plan.

These plans provide an annuity based on the salaries at the time of retirement (for the purpose of this table, payable benefits are based on salaries as at December 31, 2018).

| Name                              | Number of years credited services (#) | Annual benefits payable (\$) |           | Opening present value of defined benefit obligation <sup>1</sup> (\$) | Compensatory change (\$) | Non-compensatory change (\$) | Closing present value of defined benefit obligation <sup>2</sup> (\$) |
|-----------------------------------|---------------------------------------|------------------------------|-----------|-----------------------------------------------------------------------|--------------------------|------------------------------|-----------------------------------------------------------------------|
|                                   |                                       | At year end                  | At age 65 |                                                                       |                          |                              |                                                                       |
| Pierre Karl Péladeau <sup>3</sup> | 16.7                                  | 49,200                       | 72,300    | 8,255,700                                                             | 43,200                   | 230,000                      | 8,528,900                                                             |
| Jean-François Pruneau             | 13.2                                  | 38,800                       | 87,600    | 565,000                                                               | 38,300                   | (39,500)                     | 563,800                                                               |
| Manon Brouillette                 | 14.5                                  | 42,600                       | 84,600    | 631,700                                                               | 55,200                   | 164,200                      | 851,100                                                               |
| France Lauzière                   | 6.0                                   | 17,700                       | 55,400    | 247,600                                                               | 41,200                   | (11,600)                     | 277,200                                                               |
| Marc M. Tremblay                  | 11.8                                  | 34,600                       | 55,000    | 556,100                                                               | 43,600                   | (17,000)                     | 582,700                                                               |

1. Calculations are based on an assumption discount rate of 3.5%, an inflation rate of 2.25%, and the more recent mortality table of the Canadian Institute of Actuaries ("CIA").
2. Calculations are based on a discount rate of 3.9%, an inflation rate of 2.25% and the more recent mortality table of the CIA.
3. For the purpose of "annual benefits payable" calculations, only payable benefits of the registered plan have been included. The payable benefits under the supplemental plan represent an amount which bears interest until retirement and that will be used to purchase an annuity with an insurance company at that time and does not vary based on the number of years of service.

### Potential payment in the event of termination and change of control

The Corporation and its subsidiaries have signed employment contracts with their Named Executive Officers. Each contract is established individually, and no policies apply to all, except for the provisions of the medium- and long-term incentive plans. The Corporation's standard practices prioritize consistency and fairness in their employment termination conditions. The following table shows benefits in the event of termination and change in control.

|             | Pension                 | Termination for a serious cause | Resignation             | Termination not for a serious cause (layoff)                                                                                                                                                                                                                                                       | Termination not for a serious cause following a change in control                                                                                                                                                                                                                                  |
|-------------|-------------------------|---------------------------------|-------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Base salary | Payment discontinuation | Payment discontinuation         | Payment discontinuation | Severance pay in the form of salary continuation or a lump sum, subject to non-competition, non-solicitation and confidentiality agreements:<br>- P.K. Péladeau: 24 months<br>- J.-F. Pruneau: 18 months<br>- M. Brouillette: 20 months<br>- F. Lauzière : 18 months<br>- M.M. Tremblay: 18 months | Severance pay in the form of salary continuation or a lump sum, subject to non-competition, non-solicitation and confidentiality agreements:<br>- P.K. Péladeau: 24 months<br>- J.-F. Pruneau: 18 months<br>- M. Brouillette: 20 months<br>- F. Lauzière : 18 months<br>- M.M. Tremblay: 18 months |

|                          | Pension                                                                                                                                                             | Termination for a serious cause                                                | Resignation                                                                                                              | Termination not for a serious cause (layoff)                                                                                                                         | Termination not for a serious cause following a change in control                                                                             |
|--------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Annual Incentive</b>  | Prorated payment of the portion of the year completed before retirement                                                                                             | No longer eligible                                                             | No longer eligible                                                                                                       | Allowance corresponding to target annual bonus calculated only on the financial portion is only payable subject to achievement of the results for the departure year | Allowance corresponding to target annual bonus calculated only on the financial portion is only payable subject to achievement of the results |
| <b>PSUs</b>              | Continued vesting                                                                                                                                                   | No longer eligible                                                             | No longer eligible                                                                                                       | No longer eligible                                                                                                                                                   | Board's discretion regarding accelerated or non-accelerated vesting                                                                           |
| <b>DSUs</b>              | Redemption by December 15 of the year following retirement. Prorated accelerated vesting of non-vested DSUs in the event of retirement before normal retirement age | No longer eligible upon day of termination and redemption of vested units only | No longer eligible upon day of resignation and redemption of vested units only                                           | Redemption of vested units following accelerated vesting of non-vested DSUs prorated based on the time worked during the vesting period                              | Redemption of vested units following accelerated vesting of non-vested DSUs                                                                   |
| <b>Stock options</b>     | Vested options are exercisable within 60 days for the QI plan, 90 days for the QMI plan and 30 days for the TVA plan                                                | Loss of vested options as of termination                                       | Vested QI and TVA options are exercisable within 30 days after resignation. Loss of vested QMI options as of termination | Vested options are exercisable within 30 days after termination                                                                                                      | Vested options are exercisable within 30 days after termination                                                                               |
| <b>Non-wage benefits</b> | No longer eligible                                                                                                                                                  | No longer eligible                                                             | No longer eligible                                                                                                       | No longer eligible                                                                                                                                                   | No longer eligible                                                                                                                            |
| <b>Indirect benefits</b> | No longer eligible                                                                                                                                                  | No longer eligible                                                             | No longer eligible                                                                                                       | No longer eligible                                                                                                                                                   | No longer eligible                                                                                                                            |

The table below shows the value of additional estimated payments that could have been made or additional estimated benefits that could have been granted to each Named Executive Officer, depending on the reason for the termination of employment, if the termination of employment had taken place on December 31, 2018. The share compensation value is calculated based on the closing price of Class B Shares of Quebecor and Class B non-voting shares of TVA on the Toronto Stock Exchange, which equalled \$28.74 and \$1.61 per share, respectively.

| Event                                               | Pierre Karl Péladeau | Jean-François Pruneau | Manon Brouillette | France Lauzière | Marc M. Tremblay |
|-----------------------------------------------------|----------------------|-----------------------|-------------------|-----------------|------------------|
| <b>Pension</b>                                      |                      |                       |                   |                 |                  |
| Equity compensation <sup>1</sup>                    | \$0                  | \$413,379             | \$709,222         | \$201,421       | \$305,030        |
| Former medium-term plans                            | \$0                  | \$0                   | \$0               | \$0             | \$0              |
| <b>Termination for a serious cause</b>              | \$0                  | \$0                   | \$0               | \$0             | \$0              |
| <b>Resignation</b>                                  | \$0                  | \$0                   | \$0               | \$0             | n/a <sup>2</sup> |
| <b>Termination not for a serious cause (layoff)</b> |                      |                       |                   |                 |                  |
| Severance pay                                       | \$4,125,181          | \$1,250,168           | \$2,662,071       | \$1,189,956     | \$1,237,554      |

| Event                                                                    | Pierre Karl<br>Péladeau | Jean-François<br>Pruneau | Manon<br>Brouillette | France<br>Lauzière | Marc M.<br>Tremblay |
|--------------------------------------------------------------------------|-------------------------|--------------------------|----------------------|--------------------|---------------------|
| Equity compensation                                                      | \$0                     | \$413,379                | \$709,222            | \$201,421          | \$305,030           |
| Former medium-term plans                                                 | \$0                     | \$0                      | \$0                  | \$0                | \$0                 |
| Non-wage benefits                                                        | \$0                     | \$0                      | \$0                  | \$0                | \$0                 |
| Indirect benefits                                                        | \$0                     | \$0                      | \$0                  | \$0                | \$0                 |
| <b>Termination not for a serious cause following a change in control</b> |                         |                          |                      |                    |                     |
| Severance pay                                                            | \$4,125,181             | \$1,250,168              | \$2,662,071          | \$1,189,956        | \$1,237,554         |
| Equity compensation <sup>3</sup>                                         | \$0                     | \$969,899                | \$1,776,304          | \$476,959          | \$680,340           |
| Former medium-term plans                                                 | \$0                     | \$0                      | \$0                  | \$0                | \$0                 |
| Non-wage benefits                                                        | \$0                     | \$0                      | \$0                  | \$0                | \$0                 |
| Indirect benefits                                                        | \$0                     | \$0                      | \$0                  | \$0                | \$0                 |

<sup>1.</sup> As the conditions for vesting PSUs are related to performance, no vesting is included in this amount.

<sup>2.</sup> Marc M. Tremblay is eligible for early retirement.

<sup>3.</sup> As PSU acceleration is at the discretion of the Board, no vesting is included in this amount.

## EQUITY COMPENSATION PLANS

The stock option plans listed below remain available for the Corporation.

### Stock Option Plan of the Corporation

The Corporation has a stock option plan for the officers, senior employees and key employees of the Corporation and of its subsidiaries (the “Plan”) which entitles them to benefit from the appreciation in value of the Corporation’s Class B Shares. The Plan provides for the grant of options for the purchase of a maximum of 26,000,000 Class B Shares, being 10.1% of the issued and outstanding Class A and Class B Shares as at December 31, 2018. As of the date hereof, 24,060,608 Class B Shares, being 9.4% of the outstanding Class A and Class B Shares, are still reserved under the Plan with the Toronto Stock Exchange.

The Board, upon the recommendation of the HRCG, administers the Plan, designates the recipients of options and determines the date of vesting of each option, the exercise price of each option, the expiry date and any other question relating thereto, in each case in accordance with applicable securities legislation. The number of options so granted is based on individual merit, on the positioning to the market, and on the optionee’s level of responsibility. The Board ratifies the recommendations made by the HRCG or makes modifications it deems appropriate. Previous grants are taken into account and market conditions are analyzed.

The exercise price of each Class B Share underlying an option granted under the Plan is equal to the weighted average trading price of the Class B Shares on the Toronto Stock Exchange during the period of five trading days preceding the date of grant.

At the time of exercise of his option, an optionee may either (i) elect to subscribe for the number of Class B Shares in respect of which the option is exercised or (ii) elect to receive from the Corporation a cash payment equal to the number of shares in respect of which the option is exercised multiplied by the amount by which the market value exceeds the exercise price of the shares underlying such option. The market value is defined as the weighted average trading price of the Class B Shares on the Toronto Stock Exchange on the five trading days immediately preceding the day of exercise of such option. If an optionee decides to receive a cash payment from the Corporation upon the exercise of his option, then the number of underlying Class B Shares covered by the option will once again become available under the Plan.

By signing the notice of grant they have received, optionees have committed to obtaining the Corporation’s consent before exercising their right to purchase the shares for which they wish to exercise their options. This consent is not required for options granted prior to 2018.

Under the Plan, options usually vest as follows:  $\frac{1}{3}$  after one year,  $\frac{2}{3}$  after two years, and 100% three years after the date of grant. The Board of the Corporation, may, at its discretion, affix different vesting periods at the time of each grant. Thus, when granting options in 2018, the Board has determined that the options would vest equally over three years with the first  $\frac{1}{3}$  vesting on the third anniversary of the date of the grant. Each option may be exercised during a period not exceeding 10 years from the date of grant.

No optionee may hold options covering more than 5% of the outstanding shares of the Corporation. All options granted are non-transferable.

The right to exercise options that have been granted expires on the earlier of the following events:

- Immediately in the case of termination for a serious cause;
- 30 days from the termination of the optionee's employment for reasons other than death or retirement;
- 60 days following retirement;
- 180 days following the death of the optionee; and
- 10 years from the date of grant.

The Board of the Corporation may, at any time, with the prior approval of the Toronto Stock Exchange, amend or terminate the Plan in whole or in part, subject to the rights of holders of options already granted under the Plan but not yet exercised. The approval of the shareholders of the Corporation is required when amendments are made to the Plan.

Even though the Plan allows an optionee, at the time of exercise of his option, to request a loan from the Corporation for an amount not exceeding 50% of the aggregate purchase price of the shares in respect of which the option is being exercised, the Corporation has never provided financial assistance to optionees for the exercise of their options. In addition, by signing the notice of grant he has received, the optionee waived his right to obtaining a loan from the Corporation.

During the financial year ended December 31, 2018, 1,322,892 options have been granted and 100,000 shares have been issued upon the exercise of stock options. As of the date hereof, 1,912,892 options were outstanding, being 0.75% of the issued and outstanding Class A and Class B Shares.

The following table gives information with regards to the Corporation's equity compensation plan as of December 31, 2018.

| Plan Category                                                     | Number of Securities to Be Issued Upon Exercise of Outstanding Options, Warrants and Rights | Weighted Average Exercise Price of Outstanding Options, Warrants and Rights | Number of Securities Remaining Available for Further Issuance Under Equity Compensation Plans (Excluding Securities Reflected in the First Column) |
|-------------------------------------------------------------------|---------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Equity Compensation Plans Approved by Securityholders:</b>     |                                                                                             |                                                                             |                                                                                                                                                    |
| Stock Option Plan of the Corporation                              | 1,982,892<br>(or 1.10% of the number of Class B Shares issued and outstanding)              | \$21.60                                                                     | 21,977,716<br>(or 12.22% of the number of Class B Shares issued and outstanding)                                                                   |
| <b>Equity Compensation Plans Not Approved by Securityholders:</b> | -                                                                                           | -                                                                           | -                                                                                                                                                  |

The following table gives the burn rate of the stock option plan of the Corporation for the last three fiscal years.

| Burn Rate                                                                                                                                                                           | 2018  | 2017 | 2016 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|------|------|
| Total number of stock options issued in a fiscal year, divided by the weighted average number of the Corporation's Class A and Class B shares outstanding over the applicable year. | 0.55% | 0%   | 0%   |

## QMI Stock Option Plan

QMI established a stock option plan for officers, senior executives, directors and other key employees of QMI and its subsidiaries (the "QMI Plan") as a long-term performance incentive.

In line with the general goal of encouraging the development and growth of QMI, the QMI Plan was initiated to link executive compensation with the long-term increase in the value of QMI. In addition, the QMI Plan was also conceived with a view of developing each eligible officer and executive's sense of belonging while strengthening QMI's retention ability. Thus, the QMI Plan enables this corporation to attract new executives and retain existing ones.

Under the QMI Plan, certain eligible officers and executives may be granted options to purchase common shares at a predetermined price and over a specific period of time. The HRCG of QMI, composed of independent directors, is responsible for the administration of the QMI Plan and for designating eligible officers and executives. The QMI Plan is open to employees of QMI and its subsidiaries who occupy executive positions and who have the ability to influence the long-term performance of QMI. As such, eligible officers and executives have been assigned a level according to their position and areas of responsibility, the whole in line with market conditions for similar positions. The number of options which may be granted to eligible officers and executives is determined by the HRCG of QMI in accordance with the level assigned to each executive and officer. The HRCG of QMI ratifies the recommendations made by management or makes the modifications it deems appropriate (except for grants to the President and Chief Executive Officer and to the Chief Financial Officer which are approved by the Board). Previous grants are considered, and market conditions are analyzed.

Over fifty eligible officers and executives participate in the plan which is part of the senior executive, officer and senior management compensation program thereby ensuring a competitive compensation in line with that offered by comparable businesses.

A maximum number of 6,180,140 common shares of QMI may be issued under the QMI Plan. Each option may be exercised within a maximum period of ten years following the date of grant at an exercise price not lower than, as the case may be, the fair market value, on the date of grant, of the common shares of QMI, as determined by an independent expert whose services are retained by the Board of Directors of QMI (if the common shares of QMI are not listed on a stock exchange at the time of the grant), or the five-day weighted average price ending on the day preceding the date of grant of the common shares of QMI on the stock exchanges where such shares are listed. As long as the shares of QMI are not listed on a recognized stock exchange, optionees may exercise their vested options during one of the following periods: from March 1<sup>st</sup> to March 30, from June 1<sup>st</sup> to June 29, from September 1<sup>st</sup> to September 29 and from December 1<sup>st</sup> to December 30 in each year. In addition, at the time of exercise of an option, optionees have the option, at their discretion, (i) to request to receive the profit from the underlying shares, or (ii) subject to certain conditions, to subscribe to common shares of QMI.

Except under specific circumstances and unless the HRCG of QMI decides otherwise, options vest over a five-year period in accordance with one of the following vesting schedules as determined by the HRCG of QMI at the time of grant:

- i) equally over five years with the first 20% vesting on the first anniversary of the date of the grant (one-year horizon);
- ii) equally over four years with the first 25% vesting on the second anniversary of the date of the grant (3-year horizon – the optionee receives in advance three times the value of its annual grant and will not receive any other the following two years);

- iii) equally over three years with the first 33<sup>1/3</sup>% vesting on the third anniversary of the date of the grant (5-year horizon – the optionee receives in advance five times the value of its annual grant and will not receive any other the following four years).

No optionee may hold options entitling him to purchase more than 5% of the number of common shares of QMI issued and outstanding.

### **TVA Stock Option Plan**

TVA has a stock option plan (the “TVA Plan”) which entitles officers of TVA and of its subsidiaries, and its directors, to benefit from the appreciation in value of TVA’s Class B non-voting shares. The maximum number of Class B non-voting shares that may be issued under the TVA Plan is 2,200,000.

The Human Resources and Corporate Governance Committee of TVA administers the TVA Plan, designates the optionees and determines the expiry date and any other question relating thereto, in each case in accordance with applicable securities legislation. The number of options granted is based on individual merit and depends on the level of responsibility of the optionee. The Human Resources and Corporate Governance Committee ratifies the recommendations made by management or makes the modifications it deems appropriate (except for grants to the President and Chief Executive Officer and to the Chief Financial Officer or to any person performing similar functions which are approved by the Board of Directors of TVA). Previous grants are considered, and market conditions are analyzed.

The exercise price of each option may be no less than the closing price of a board lot of Class B non-voting shares on the Toronto Stock Exchange on the last trading day before the date of grant. In the absence of a closing price for a board lot of Class B non-voting shares on the Toronto Stock Exchange on that day, the exercise price may be no less than the average ask and bid prices of the Class B non-voting shares on the Toronto Stock Exchange on that day. At the time of exercising their options, optionees may decide (i) to subscribe to the Class B non-voting shares in respect of which the option is being exercised; or (ii) to receive from TVA a cash payment equal to the number of shares corresponding to the number of options exercised, multiplied by the difference between the market value and the exercise price of the shares underlying the option. The market value is defined by the average closing market price of the shares for the five trading days preceding immediately the date on which the option was exercised. If an optionee decides to receive a cash payment from TVA upon the exercise of his option, then the number of underlying Class B shares covered by the option will once again become available under the TVA Plan.

By signing the notice of grant they have received, optionees have committed to obtaining TVA’s consent before exercising their right to purchase the shares for which they wish to exercise their options. This consent is not required for options granted prior to 2018.

Except under specific circumstances and unless the Human Resources and Corporate Governance of TVA decides otherwise at the time of grant, options vest over a five-year period in accordance with one of the following vesting schedules:

- i) equally over five years with the first 20% vesting on the first anniversary of the date of the grant;
- ii) equally over four years with the first 25% vesting on the second anniversary of the date of the grant; or
- iii) equally over three years with the first 33<sup>1/3</sup>% vesting on the third anniversary of the date of the grant.

When granting options in 2018, the Human Resources and Corporate Governance Committee has determined that the options would vest equally over three years with the first 33 <sup>1</sup>/<sub>3</sub> vesting on the third anniversary of the date of the grant

No insider may be granted, within any one-year period, options entitling him to purchase more than 5% of the total number of TVA’s Class A common shares and Class B non-voting shares issued and outstanding from time to time, less shares issued under equity compensation plans during the preceding year.

The following table gives the burn rate of the stock option plan of TVA for the last three fiscal years.

| Burn Rate                                                                                                                                                                                        | 2018  | 2017 | 2016 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|------|------|
| Total number of stock options issued in a fiscal year, divided by the weighted average number of TVA's Class A common shares and Class B non-voting shares outstanding over the applicable year. | 0.65% | 0%   | 0%   |

## OTHER COMPENSATION PLANS

### Performance Share Units

A PSU gives the right to receive, in cash, the equivalent of the market value of a Class B Share of Quebecor or a Class B non-voting share of TVA on the settlement date, under the condition that the vesting requirements and performance objectives have been achieved. No share of the authorized share capital can be issued.

The HRCG of Quebecor and the Human Resources and Corporate Governance Committee of TVA, if applicable, determine and approve the target value of PSUs granted to participants and make appropriate recommendations to the Board and to the Board of Directors of TVA, when necessary. The number of PSUs granted is then established by dividing (i) the target granting value approved by the committees by (ii) the market value of Quebecor or TVA shares, as case may be.

Market value of shares is established based on the weighted average price of Quebecor's Class B Shares or of TVA's Class B non-voting shares on the Toronto Stock Exchange over the five market days immediately preceding the grant date.

Unless the HRCG of Quebecor and the Human Resources and Corporate Governance Committee of TVA, if applicable, decide otherwise, PSUs shall be vested at the end of the three-year performance cycle, under the condition that the performance objectives have been achieved.

Dividend equivalents credited under a grant of PSUs become vested on the same schedule as the granted PSUs.

For each three-year performance cycle, the HRCG of Quebecor and the Human Resources and Corporate Governance Committee of TVA, at their full discretion, approve performance objectives used to calculate the performance adjustment factor for the term of the performance cycle. The adjustment factor may vary from 0.00x and 1.25x the target granting value.

### Deferred Share Units

A DSU gives the right to receive, in cash, the equivalent of the market value of a Class B Share of Quebecor or a Class B non-voting share of TVA, at the time of redemption upon retirement or termination of employment, under the condition that it is vested. No share of the authorized share capital can be issued.

The HRCG of Quebecor and the Human Resources and Corporate Governance Committee of TVA, if applicable, determine and approve the target value of DSUs granted to participants and make appropriate recommendations to the Board and to the Board of Directors of TVA, when necessary. The number of DSUs granted is then established by dividing (i) the target granting value approved by the committees by (ii) the market value of Quebecor or TVA shares, as case may be.

Market value of shares is established based on the weighted average price of Quebecor's Class B Shares or of TVA's Class B non-voting shares on the Toronto Stock Exchange over the five market days immediately preceding the grant date.

Unless the HRCG of Quebecor and the Human Resources and Corporate Governance Committee of TVA decide otherwise, DSUs are vested at the end of the six-year vesting period or in accordance with the plan provisions, in the event of employment termination before this date. Dividend equivalents credited under a grant of DSUs become vested on the same schedule as the granted DSUs. Vested DSUs credited to a participant may be redeemed in cash by the Corporation and their value is payable after the participant is no longer an employee of the Corporation.

## OTHER IMPORTANT INFORMATION

### INDEBTEDNESS OF DIRECTORS AND OFFICERS

As of the date hereof, no amount is owed to the Corporation by any of the directors or officers of the Corporation or any of their associates. Moreover, it is not in the Corporation's practices to grant personal loans to directors and officers. The Board of QMI approved a policy that prohibits the corporation from granting any personal loans to its directors or officers.

### TRANSACTIONS WITH RELATED PARTIES

To the knowledge of the Corporation, except as set forth in note 30 to the audited consolidated financial statements of the Corporation for the financial year ended December 31, 2018, no insider had an interest in a material transaction completed since the beginning of the most recently completed financial year of the Corporation or in a proposed transaction which had or was likely to have had a material effect on the Corporation or any of its subsidiaries.

During the financial year ended December 31, 2018, the Corporation and its subsidiaries did business, at competitive market rates, with various entities within their group. The Corporation and its principal subsidiaries intend to continue to engage in similar transactions on terms which are generally no less favourable to the Corporation than would be available to it from unaffiliated third parties. The Corporation considers the amounts paid with respect to the various transactions mentioned hereinabove to be reasonable and competitive.

### SHAREHOLDERS PROPOSALS

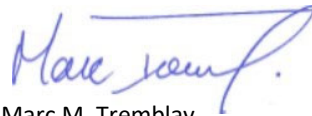
Shareholders entitled to vote at the next annual meeting of shareholders and who want to submit a proposal in respect of any matter to be raised at such meeting must ensure that their proposal is received by the Corporation, to the attention of the Secretary, no later than December 28, 2019.

### AVAILABILITY OF DOCUMENTS

Financial information is provided in the Corporation's comparative consolidated financial statements and management's discussion and analysis for its most recently completed fiscal year ended December 31, 2018. Copies of the Corporation's latest annual information form, audited consolidated financial statements and management's discussion and analysis, may be obtained on request from the Corporation's Corporate Secretary's Office, 612 Saint-Jacques Street, 18<sup>th</sup> floor, Montréal, Québec, Canada, H3C 4M8. All of these documents, as well as additional information relating to the Corporation, are available on SEDAR at [www.sedar.com](http://www.sedar.com) and on the Corporation's website at [www.quebecor.com](http://www.quebecor.com).

### APPROVAL

The Board has approved the content and the sending of this Circular to the shareholders.



Marc M. Tremblay  
Chief Operating Officer, Chief Legal Officer and  
Corporate Secretary

Montréal, Québec  
March 27, 2019

**SHAREHOLDER PROPOSALS**

**PROPOSALS FROM THE MOUVEMENT D'ÉDUCATION ET DE DÉFENSE DES ACTIONNAIRES (MÉDAC)**

The MÉDAC has been a shareholder of the Corporation since September 2005, holding 93 Class B Shares. Two proposals have been submitted for consideration by the shareholders at the annual meeting of the Corporation by MÉDAC, located at 82 Sherbrooke Street West, Montréal, Québec H2X 1X3.

Further to discussions with the Corporation, MÉDAC has agreed not to present the following proposals for a vote at the Meeting. At MÉDAC's request, the proposals and MÉDAC's argument are reproduced below, together with the responses of the Board.

**PROPOSAL NUMBER ONE – INCLUSION OF ENVIRONMENTAL, SOCIAL AND GOVERNANCE CRITERIA IN ESTABLISHING EXECUTIVE COMPENSATION**

It is proposed that, as part of its annual activity report, the Compensation Committee submit a report on the importance it ascribes to including environmental, social and governance (ESG) criteria in evaluating the performance of senior executive officers and in determining their incentive pay.

**Argument**

It should be noted that the guidelines established in the United Nations Principles for Responsible Investing (2012) and by the UN Global Compact specify that the inclusion of ESG criteria can be an important factor in shareholder protection and value creation.

These objectives can be reflected in the degree of representation of women in decision-making bodies, in workforce sociocultural diversity, in paper, energy and water use reduction initiatives, in actions to ensure the sustainable employability of various staff in light of automation, and in various programs to promote the health and wellness of employees, among other things.

In this regard, it should be noted that businesses with specific ESG policies generally have a better reputation with their customers, adapt more readily to change, manage their risks better and are more innovative and therefore better equipped to develop long-term added value for their shareholders and other stakeholders.

It is clear that the inclusion of financial objectives in evaluating the performance of senior executives and in setting their compensation plays a crucial role in achieving those objectives. It would be important to reassure the shareholders and stakeholders that ESG criteria serve as a formal guide in the performance evaluation of the Chief Executive Officer and his management team.

### ***Response from the Board of Directors***

In matters of corporate social responsibility (“CSR”), Quebecor recognizes the importance of maintaining exemplary ESG practices to create added value for its shareholders and other stakeholders.

Having been a responsible, committed leader in Quebec society for several years now, Quebecor strives to get involved in and make a difference in its community. By respecting the environment, providing its employees an engaging work experience, and supporting the community at large, Quebecor demonstrates that it cares about contributing to Quebec’s economic, social and cultural vitality. Its corporate social responsibility strategy is implemented via the following commitments:

- **Philanthropic commitment:** Quebecor actively invests in Quebec society by supporting causes that make a real difference within different aspects of society;
- **Commitment to its employees:** conscious that employees are its greatest asset, Quebecor is committed to offering a stimulating, motivating, balanced and healthy experience at work; and
- **Commitment to the environment:** Quebecor takes concrete actions to reduce its ecological footprint and encourages its clients, service providers and the Quebec population to do the same.

For additional information with regard to Quebecor’s initiatives in CSR, refer to the “Corporate Social Responsibility” section of this Circular and the CSR subsection of the Activity Report in the “Investors” section as well as in the “Our social engagement” section of the Corporation’s Website at [www.quebecor.com](http://www.quebecor.com).

ESG objectives are often vague and difficult to quantify with precision. The value generated by incentivizing executives to prioritize ESG issues is difficult to evaluate and measure when assessing performance and, consequently, executive compensation.

Furthermore, there are measures in place to ensure that the remuneration of an executive can be reduced in the event of his material departure from expected standards applicable to senior management in this area. Where applicable, the clawback policy states that the Board must, to the full extent permitted by governing laws and to the extent it determines that it is in the Corporation’s best interest to do so, require reimbursement of all or a portion of any bonus or incentive compensation received by a member of management

## PROPOSAL NO. 2 – DIRECTOR INDEPENDENCE

It is proposed that all information that has led the Board to deem a director independent or not independent be disclosed, in the management proxy circular, pursuant to securities regulations.

### Arguments

*Regulation 58-101 respecting disclosure of corporate governance practices* requires that reporting issuers disclose the names of directors who are not independent, and describe the basis for that determination. To that end, *Regulation 52-110 respecting audit committees* contains detailed information regarding the definition of independence.

As Prof. Stéphane Rousseau of Université de Montréal, a specialist in governance, has written:

“In the opinion of many, directors’ independence from senior executive officers is ‘an essential component of effective governance.’ The importance ascribed to director independence stems from the board of directors’ oversight function. In this regard, it is useful to recall that the board of directors of a public company normally comprises internal directors, who are members of senior management, along with outside directors. It is difficult for the former to perform the oversight function, as this is tantamount to asking them to rate their own performance objectively. Furthermore, they may feel hesitant or uncomfortable about criticizing the chief executive officer given the latter’s influence over their own careers. From that standpoint, only outside directors are capable of performing the oversight function.”<sup>1</sup>

Disclosure of information about the Corporation’s various directors should be improved so as to provide a better idea of the nature of each director’s relationship with the Corporation, its senior executives and its controlling shareholders, with a view to fostering shareholders’ informed exercise of their voting rights and improving the Corporation’s governance. This change will allow shareholders to evaluate the true objectivity of the directors, for example when the latter have held their positions for several years.

### ***Response from the Board of Directors***

The Board, with the support of the Human Resources and Corporate Governance Committee, is responsible for determining the independence of directors. For guidance in its analysis, it refers among other sources to the Canadian Securities Administrators criteria for independence, which state that a director is independent where s/he has no direct or indirect material relationship with the Corporation, including a relationship which could, in the view of the Board, be reasonably expected to interfere with the exercise of that director’s independent judgment.

The Board believes in the value of open, constructive dialogue with shareholders and takes concrete actions in that regard, for example in its discussions with shareholder advocacy groups. With a view to improving its disclosure practices and as part of its ongoing dialogue with the MÉDAC, the Board has agreed to disclose more details of its analysis of Class B director independence.

In the Board’s opinion, this additional information will afford Class B shareholders access to more detailed information, which may be of guidance in the exercise of their voting rights. The disclosure relative to the independence of nominees for director positions may be viewed in the section “Independence of Nominees for Election” of this Circular.

---

<sup>1</sup> Rousseau, Stéphane, “Le rôle des tribunaux et du conseil d’administration dans la gouvernance des sociétés ouvertes : réflexions sur la règle du jugement d’affaires,” *Les Cahiers de droit*, Vol. 45, No. 3, 2004. <https://www.erudit.org/en/journals/cd1/2004-v45-n3-cd3839/043804ar.pdf>

## SCHEDULE B

### **MANDATE OF THE BOARD OF DIRECTORS**

The Board of Directors (the “**Board**”) of Quebecor Inc. (the “**Corporation**”) has the oversight responsibility of the management of the Corporation’s business and affairs, with the objective of increasing value for its shareholders. The Board is responsible for the proper stewardship of the Corporation and, as such, it must efficiently and independently supervise the business and affairs of the Corporation which are managed on a day-to-day basis by management. The Board may delegate certain tasks to committees of the Board. However, such delegation does not relieve the Board of its overall responsibilities with regards to the management of the Corporation.

All decisions of the Board must be made in the best interest of the Corporation.

### **COMPOSITION AND QUORUM**

The majority of the members of the Board must be considered independent by the Board, as defined in the laws and regulations<sup>1</sup>. The Board determines annually, upon recommendation of the Human Resources and Corporate Governance Committee, the independent status of each of its members. In accordance with the articles of the Corporation, 25% of all the members of the Board are elected by holders of Class B Subordinate Voting Shares (the “**Class B directors**”) and the other members of the Board are elected by holders of Class A Multiple Voting Shares (the “**Class A directors**”). Throughout the term of the mandate, a quorum of the members of the Board may fill any vacancy on the Board by appointing a new director who will serve until the next annual meeting of shareholders.

The Board may appoint one or more additional directors who shall hold office for a term expiring not later than the close of the annual meeting of shareholders following their appointment, but the total number of directors so appointed may not exceed one third of the number of directors elected at the annual meeting of shareholders preceeding their appointment.

All members of the Board must have the skills and qualifications required for their appointment as a director. The Board must reflect a diversity of particular experiences and qualifications to meet the Corporation’s specific needs including the representation of women.

At every meeting of the Board, the quorum is a majority of directors holding office.

### **RESPONSIBILITIES**

The Board has the following responsibilities:

#### **A. With respect to strategic planning**

1. Assess and approve annually the strategic planning of the Corporation including its financial strategy and business priorities.
2. Review and, at the option of the Board, approve all strategic decisions for the Corporation, including acquisitions or sales of shares, assets or businesses which exceed the delegated approval powers.

<sup>1</sup> A director is independent if he has no direct or indirect material relationship with the Corporation, i.e. that he has no relationship which could, in the view of the Board, be reasonably expected to interfere with the exercise of his independent judgement.

B. With respect to human resources and performance assessment

1. Appoint the President and Chief Executive Officer. Select a Chair of the Board amongst the directors and, if appropriate, one or more Vice Chairs of the Board. If the Chair of the Board is not an independent director, select a Lead Director amongst the independent directors. One of the Vice Chairs of the Board may hold both offices.
2. Approve the appointment of the other members of management.
3. Ensure that the Human Resources and Corporate Governance Committee assesses annually the performance of the Chief Executive Officer and of the Chief Financial Officer, taking into consideration the Board's expectations and the objectives that have been set.
4. Approve, upon the recommendation of the Human Resources and Corporate Governance Committee, the compensation of the Chief Executive Officer and of the Chief Financial Officer as well as the overall objectives the Chief Executive Officer must achieve.
5. Approve the Chair of the Board's, the Vice Chair(s) of the Board's and the directors' compensation.
6. Ensure that a management succession planning process is in place.
7. Ensure that the Human Resources and Corporate Governance Committee considers the implications of the risks associated with the Corporation's compensation policies and practices.

C. With respect to financial matters and internal controls

1. Ensure the integrity and quality of the Corporation's financial statements and the adequacy of the disclosure made.
2. Review and approve the annual and interim financial statements and management's discussion and analysis. Review the press release relating thereto.
3. With regard to the clawback policy, approve any restatement of the financial statements deemed necessary by the Audit Committee and, if appropriate, require repayment of any bonus or incentive compensation received by a named executive officer.
4. Approve operating and capital expenditures budgets, the issuance of securities and, subject to the Limit of Authority Policy of Quebecor Media Inc., all transactions outside the ordinary course of business, including proposed amalgamations, acquisitions or other material transactions such as investments or divestitures.
5. Determine dividend policies and declare dividends when deemed appropriate.
6. Ensure that appropriate systems are in place to identify business risks and opportunities and oversee the implementation of an appropriate process to evaluate those risks and to manage the principal risks generally relating to the Corporation.
7. Monitor the quality and integrity of the Corporation's accounting and financial reporting systems, disclosure controls and internal procedures for information validation.
8. Monitor the Corporation's compliance with legal and regulatory requirements applicable to its operations.

9. Review, when needed and upon recommendation of the Audit Committee, the Corporation's Disclosure Policy, monitor the Corporation's dealings with analysts, investors and the public and ensure that measures are in place in order to facilitate shareholders feedback.
10. Recommend to the shareholders the appointment of the external auditor.
11. Approve the audit fees of the external auditor.

D. With respect to pension matters and the Stock Option Plan

1. Ensure that appropriate systems are in place to monitor the management of the pension plans.
2. Approve grants of stock options in virtue of the Stock Option Plan.

E. With respect to corporate governance matters

1. Ensure that management manages the Corporation competently and in compliance with applicable legislation, including by making timely disclosure of relevant information regarding the Corporation and making statutory filings.
2. Review, on a regular basis, corporate governance structures and procedures, including the decisions requiring the approval of the Board.
3. Ensure that a Code of ethics is in place and that it is communicated to the Corporation's employees and enforced.
4. Review on a regular basis the policies of the Corporation that are under the responsibility of the Board.
5. Establish a policy which enables committees of the Board and, subject to the approval of the Human Resources and Corporate Governance Committee, a director, to hire external advisors at the expense of the Corporation when circumstances so require, subject to notification of the Chair of the Board.
6. Review the size and composition of the Board and its committees based on qualifications, skills and personal qualities sought in Board members. Review annually the composition of Board committees and appoint chair of committees. Review annually, upon recommendation of the Human Resources and Corporate Governance Committee, the mandates of the Board and of its committees, as well as the position descriptions.
7. Ensure that the effectiveness of the policy on selecting candidates for director positions and on diversity among directors is measured.
8. Approve annually the Board nominees for election by shareholders.
9. Determine the independence of directors annually pursuant to the rules on the independence of directors.
10. Review and approve the Corporation's management proxy circular as well as its annual information form and all documents or agreements requiring its approval.
11. Receive annual confirmation from the Board's various committees that all matters required under their mandate have been covered.

12. Receive the Chair of the Board's report (or the Vice Chair of the Board's) on the annual assessment of the overall effectiveness of the Board.
13. Ensure that the directors have all the support they require in order to fully perform their duties.

#### **METHOD OF OPERATION**

1. Meetings of the Board are held quarterly, or more frequently, as required. Special meetings of the Board are held annually in order to review and approve the Corporation's strategic plan as well as operating and capital budgets.
2. The Chair of the Board, in collaboration with the Chief Executive Officer and the Secretary, determines the agenda for each meeting of the Board. The agenda and the relevant documents are provided to directors sufficiently in advance.
3. The independent directors meet after each meeting of the Board, or more frequently, as required.



Eco-logo certified paper, process chlorine free, 100% post-consumer fiber content, acid-free, manufactured with Biogaz.